

12-months ending December

Volume (tonnes swt)	Chilled		Frozen		Total	
	12-months ending December	Y-O-Y % chg.	12-months ending December	Y-O-Y % chg.	12-months ending December	Y-O-Y % chg.
TOTAL	14,381	-3	134,499	17	148,881	15
China	6,045	-7	104,014	19	110,059	17
Hong Kong	3,338	2	4,353	257	7,691	71
Taiwan	4,978	-2	26,132	-1	31,110	-1

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	12-months ending December	Y-O-Y % chg.	12-months ending December	Y-O-Y % chg.	12-months ending December	Y-O-Y % chg.
GRAIN	5,597	28	26,558	19	32,154	20
China	2,486	33	24,029	11	26,515	13
Hong Kong	1,513	10	1,702	529	3,216	96
Taiwan	1,597	43	825	100	2,423	58

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	12-months ending December	Y-O-Y % chg.	12-months ending December	Y-O-Y % chg.	12-months ending December	Y-O-Y % chg.
GRASS	8,785	-17	107,941	16	116,726	13
China	3,560	-24	79,985	22	83,544	19
Hong Kong	1,825	-4	2,650	180	4,475	57
Taiwan	3,381	-14	25,307	-2	28,687	-4

Calendar year-to-December

Chilled		Frozen		Total	
2017 YTD	Y-O-Y % chg.	2017 YTD	Y-O-Y % chg.	2017 YTD	Y-O-Y % chg.
14,381	-3	134,499	17	148,881	15
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Month of December

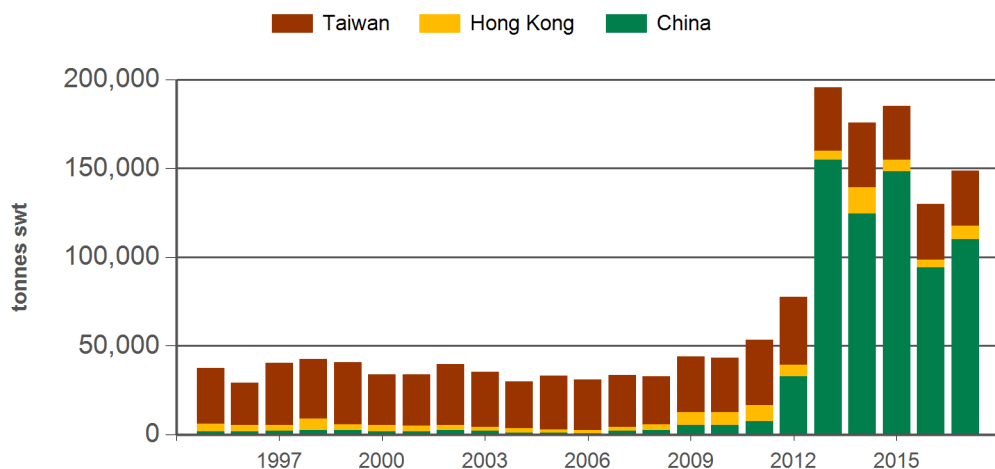
Chilled			Frozen			Total		
2017 December	M-O-M % chg.	Y-O-Y % chg.	2017 December	M-O-M % chg.	Y-O-Y % chg.	2017 December	M-O-M % chg.	Y-O-Y % chg.
1,416	-	-4	14,448	-3	48	15,864	-3	42
644	-	-4	11,450	3	55	12,095	3	50
339	1	1	739	-32	404	1,077	-24	124
432	-1	-8	2,259	-17	2	2,691	-15	-

Chilled			Frozen			Total		
2017 December	M-O-M % chg.	Y-O-Y % chg.	2017 December	M-O-M % chg.	Y-O-Y % chg.	2017 December	M-O-M % chg.	Y-O-Y % chg.
549	-1	10	2,739	-17	95	3,288	-14	73
255	4	12	2,351	-11	80	2,606	-10	70
173	22	20	346	-38	1,172	519	-26	204
122	-28	-7	41	-49	-42	163	-35	-20

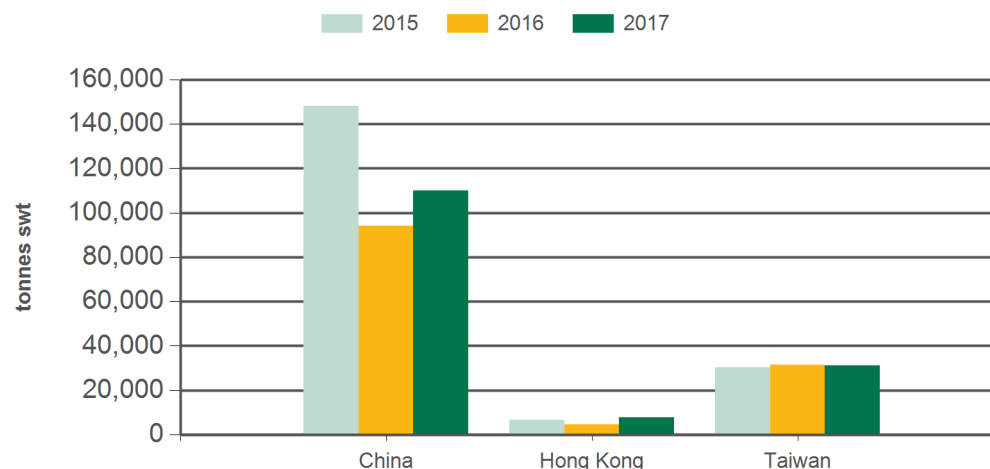
Chilled			Frozen			Total		
2017 December	M-O-M % chg.	Y-O-Y % chg.	2017 December	M-O-M % chg.	Y-O-Y % chg.	2017 December	M-O-M % chg.	Y-O-Y % chg.
867	1	-11	11,709	-	41	12,575	-	35
389	-2	-13	9,099	7	50	9,488	7	46
166	-14	-13	392	-25	229	558	-22	80
310	16	-8	2,217	-16	4	2,528	-14	2

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-December. Y-O-Y = Year-on-year. M-O-M = Month-on-month. Grain is the prefix for grainfed beef. Grass is the prefix for grassfed beef. For further information email marketinfo@mla.com.au.

Year-to-December beef exports to Greater China

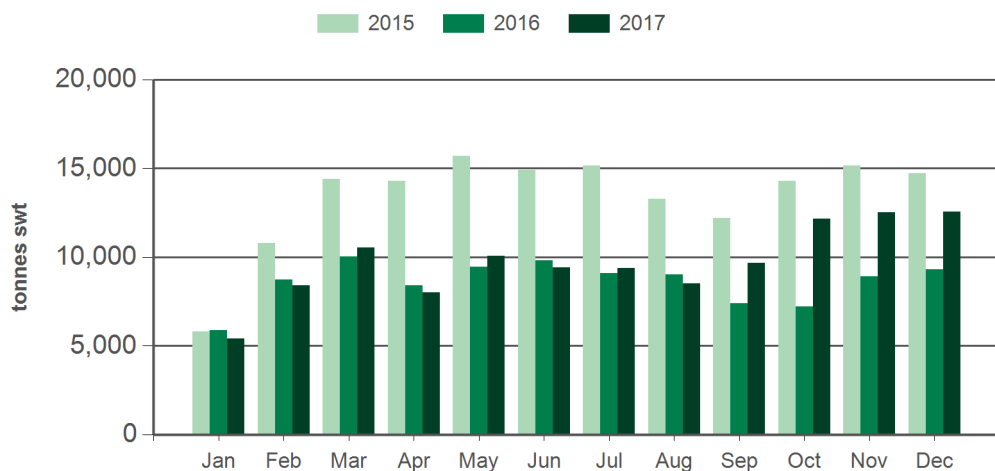


Source: DAWR, Prepared by MLA



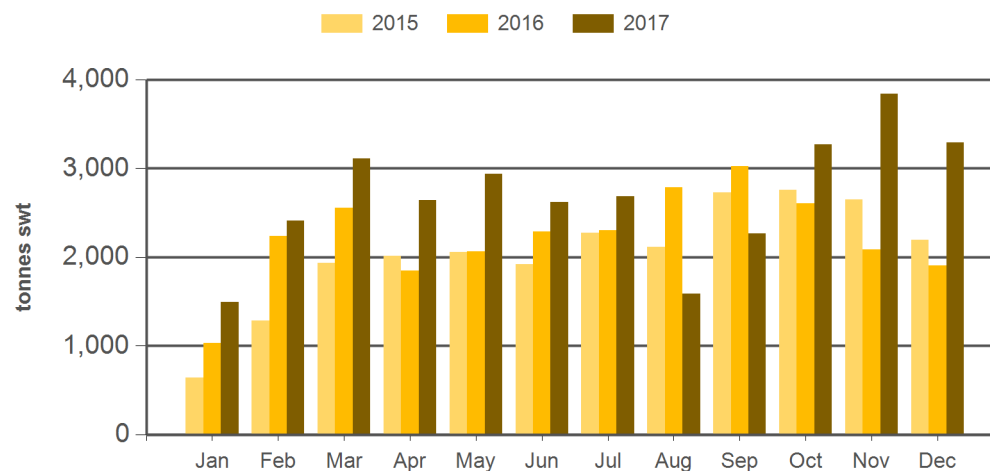
Source: DAWR, Prepared by MLA

Monthly grassfed beef exports to Greater China



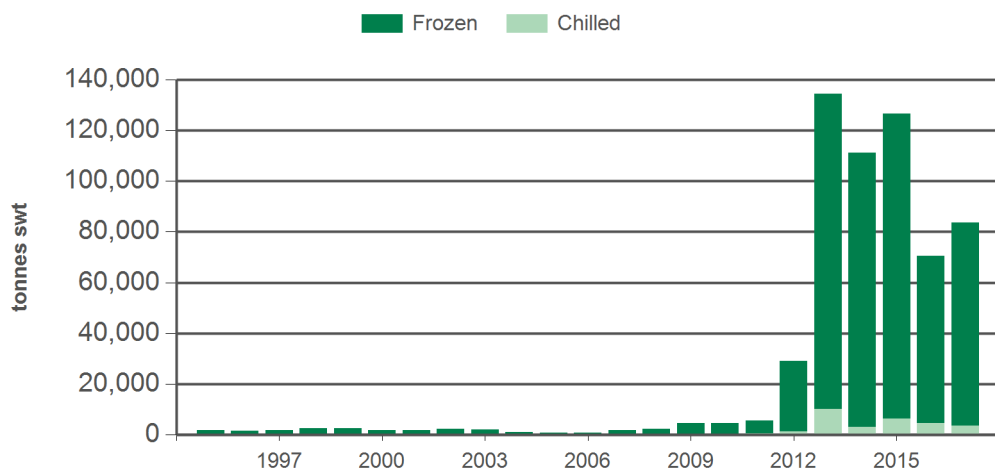
Source: DAWR, Prepared by MLA

Monthly grainfed beef exports to Greater China



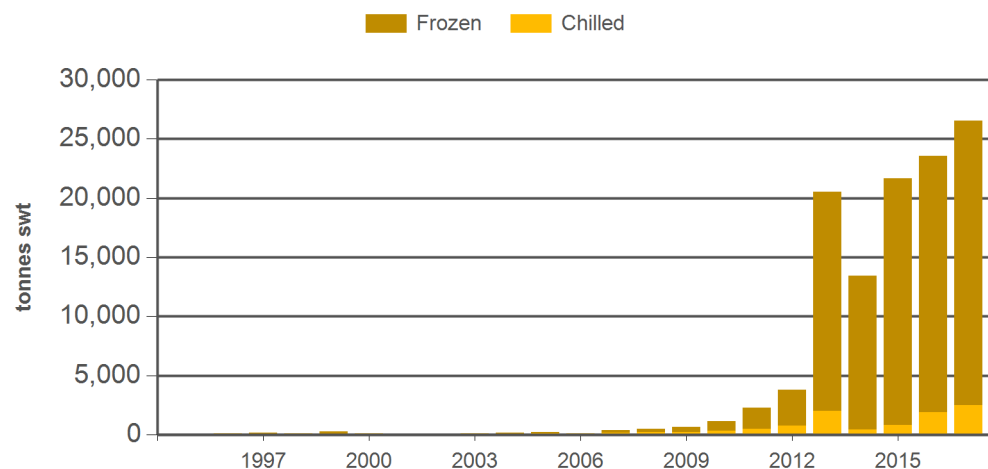
Source: DAWR, Prepared by MLA

Year-to-December grassfed beef exports to China



Source: DAWR, Prepared by MLA

Year-to-December grainfed beef exports to China



Source: DAWR, Prepared by MLA

Historical beef exports - Calendar year totals

Volume (tonnes swt)	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017 YTD	Y-O-Y % chg.
Total	39,654	35,362	30,134	33,112	31,209	33,631	33,014	44,069	43,464	53,382	77,557	195,632	175,765	185,349	129,953	148,881	15
China	2,370	2,120	1,265	1,012	849	2,146	2,682	5,287	5,600	7,754	32,906	154,833	124,586	148,222	94,040	110,059	17
Hong Kong	2,909	2,121	2,415	1,787	1,757	2,361	3,231	7,491	7,040	8,869	6,340	5,070	14,739	6,655	4,494	7,691	71
Taiwan	34,370	31,119	26,454	30,305	28,601	29,120	27,099	31,290	30,821	36,748	38,280	35,703	36,419	30,448	31,385	31,110	-1

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-December. Y-O-Y = Year-on-year. For further information email marketinfo@mla.com.au.