

AGRICULTURE GUIDED IMPLEMENT SYSTEMS PTY LTD (AEGIS)

ORTrack is the culmination of nearly 30 years R&D targeted at addressing the increasing problems associated with conventional farming methods. Initially targeting weed control, ORTrack addresses a number of increasingly important issues including herbicide residence in weeds, chemical residues in produce, soil degradation and increasing costs of production.





Black Sheep Engineering's Unique Selling Proposition (USP) is the development of Internet Of Things (IOT) devices that will assist farmers in their everyday operations, improving time efficiency, decision making and farm security. The first product under development will help reduce time spent on a repetitive task, reduce the exposure to a hazard and increase farm security.

GLORIA DIEU STUDS AND ORCHARD

We are family owned and operated and we don't run our orchard text book style. We do a minimum of sprays, no pesticide and tree ripen the fruit before picking. It does mean that we have a short time to get the ripe fruit off but the taste and flavour of the fruit is reward enough. We offer fresh apricots to the everyday person directly, supply to shops locally, supply 3rd grade for further processing and the excess are sent to Canningvale markets. As 5 of the 6 varieties we have are perfect for cooking and very unique in flavour we want to utilise more of our beautiful fruit to reduce loss and also to supply it through the year. The new product will be blast frozen apricots that can be used in smoothies or other recipes both sweet and savoury. With this we hope to extend into the food service industry and down the track the tourist market. **Website: www.gloriadieustuds.com** Gloria Dieu JG and AS Theron











INDIGENOUS AQUACULTURE VENTURES

Indigenous Aquaculture Ventures is a socially entrepreneurial enterprise assisting Indigenous and Torres Strait Islander communities establish viable aquaculture operations from a financing and business perspective. Once established, the service will be rolled out to all Australians and extended into agriculture also. Aquaculture has long been a passion of mine. It's a young industry with massive economic potential due to increasing population growth, declining wild-harvest fish stocks and the absolute need for sustainability - not just in terms of fish stocks but the viability of aquaculture operations themselves due to a lack of core financing options and business acumen.

LIVESTOCK SYSTEMS PTY LTD

Livestock producers have seen very little, if any, of the advancements seen in the grain production side of their businesses from a marketing and risk management perspective. Producers and buyers are almost completely dependent on saleyard reports (despite the fact this only accounts for one sales method) and livestock agents for price information. Information flow is limited, and their businesses haven't found new ways to manage risk because of this. Livestock Pricing is a price discovery service that will give the market a level of information that is currently non-existent, improve relationships between buyers and sellers and increase market access for all participants.

Website: www.livestockpricing.com.au



VESTOCK

COLLABORATION BETWEEN MERREDIN AND DISTRICTS FARM IMPROVEMENT GROUP AND LA.ONE ECONOMICS & CONSULTING

The project, "Flexible Farming Systems" hosted by MADFIG and funded through the State Governments Ag Innovation Fund has developed a farm business decision tool to assist growers to manage risk, particularly in terms of seasonal and market volatility, as well as scenario planning for investment opportunities. We want to move the farm business decision tool into an on-line product. MADFIG and LA.ONE are keen to investigate product and market development particularly in the ag-tech space. The tool will empower growers with decision making and risk management, improving industry resilience which is why DPIRD, farmers and consultants support the project.





FOR MORE DETAILS SEE WWW.AGRISTART.COM.AU