



Co-product market report

April 2025

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Beef Co-products

Beef offal prices in March firmed across most products however omasum which spiked last month returned to usual levels expected whilst beef lips were very firm.

Table 1: Beef co-product prices

	Average (Mar Data)	Range	Responses	Monthly Change	Annual Change
Beef Lips	\$5.60	\$0.20	2	47.4%	68.7%
Beef Lips - Halal	\$4.35	\$2.40	7	7.4%	9.5%
Cheekmeat	\$8.61	\$3.00	4	3.4%	1.3%
Cheekmeat - Halal	\$8.68	\$1.20	4	11.5%	-2.5%
Diap. Membrane	\$5.29	\$5.05	4	-3.2%	6.6%
Hc Tripe	\$7.50	\$3.00	2	20.0%	13.0%
Hc Tripe - Halal	\$6.70	\$3.70	5	-6.6%	5.6%
Headmeat	\$5.19	\$0.02	2	8.1%	-5.2%
Headmeat - Halal	\$5.30	\$1.00	5	3.9%	13.8%
Heart	\$2.78	\$0.05	2	43.5%	22.2%
Heart - Halal	\$2.97	\$0.70	7	13.6%	17.5%
Heart Aorta	\$9.75	\$1.90	2	31.8%	3.3%
Heart Aorta - Halal	\$9.77	\$7.90	5	11.8%	2.2%
Kidneys- Halal	\$1.73	\$1.35	4	45.8%	7.8%
Ligamentum	\$2.89	\$0.93	5	2.2%	-2.6%
Liver	\$1.85	\$0.30	2	4.7%	0.0%
Liver - Halal	\$2.26	\$1.15	7	14.6%	42.4%
Lungs	\$2.15	\$0.70	2	-4.4%	30.3%
Lungs - Halal	\$2.60	\$1.55	5	28.1%	48.1%
Omasum	\$5.96	\$2.11	3	-14.8%	16.8%
Omasum - Halal	\$6.73	\$3.20	4	-2.5%	40.1%
Rum.Pill - Halal < 500	\$6.37	\$3.00	3	-9.4%	-11.9%
Rum.Pill - Halal > 500 < 700	\$11.67	\$0.50	3	21.5%	5.8%
Rum.Pill - Halal > 700	\$14.08	\$3.50	3	17.1%	-13.2%
Tail	\$14.90	\$1.21	2	20.8%	26.6%
Tail - Halal	\$14.89	\$5.80	7	9.8%	33.0%
Tendons	\$8.50	\$1.00	2	41.7%	0.0%
Tendons - Halal	\$6.60	\$4.00	4	-10.2%	-8.3%
Thickskirt	\$7.08	\$2.60	3	-3.0%	-18.8%
Thickskirt - Halal	\$8.65	\$6.80	4	18.2%	8.1%
Thinskirt	\$6.98	\$2.30	3	-3.1%	-17.6%
Thinskirt - Halal	\$7.98	\$4.40	4	15.6%	-4.0%
Tongue Root Fillet	\$6.30	\$0.60	3	-10.8%	
Tongue Root Meat	\$1.96	\$0.08	2	-12.9%	19.1%
Tongue Root Meat - Halal	\$2.83	\$1.05	4	-25.5%	-7.3%
Tongue SW	\$16.34	\$0.47	3	12.7%	11.3%
Tongue SW - Halal	\$16.51	\$3.50	5	10.5%	12.1%
Tripe Pieces	\$2.22	\$0.05	3	-2.2%	5.6%
Tripe Pieces - Halal	\$2.59	\$0.90	5	2.0%	-11.7%
Tongue SW - Halal	\$14.80	\$4.50	5	8.2%	4.2%
Tripe Pieces	\$2.23	\$0.50	4	8.0%	11.4%
Tripe Pieces - Halal	\$2.48	\$0.90	6	11.3%	0.2%

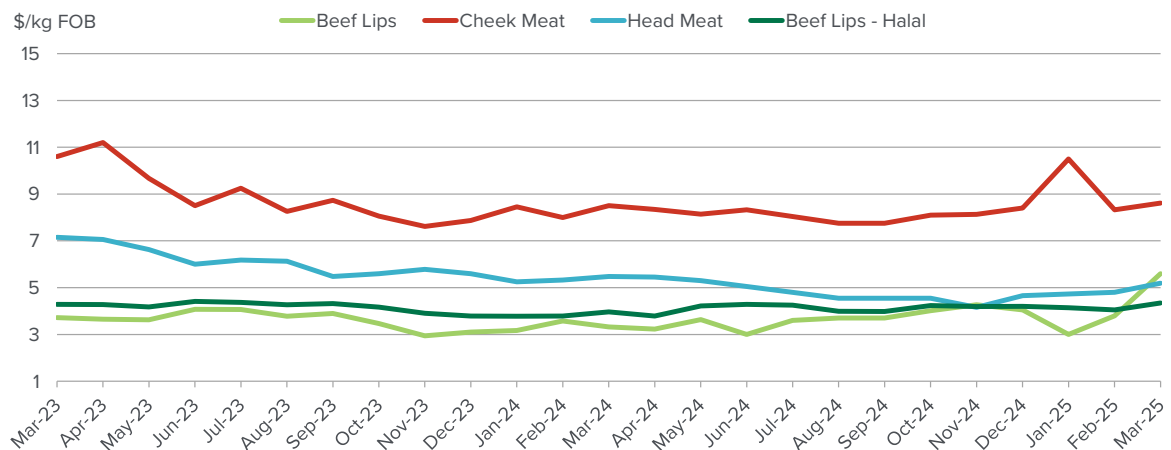
Price quoted is average price reported in \$/kg FOB Australian port.

Head offal

Head meat averaged \$5.19/kg to be 29¢/kg down from year ago price but was 39¢/kg above last month. Cheek meat was 11¢/kg above year-ago levels, averaging \$8.61/kg which is \$28¢/kg firmer than February.

Lip export prices to the US and Mexico averaged \$5.60/kg up \$1.80/kg month-on-month and \$2.28/kg up on last year. Halal lips averaged \$4.35/kg to be 38¢/kg firmer than last March and 30¢/kg up from last month.

Figure 1: Trends in beef head offal prices

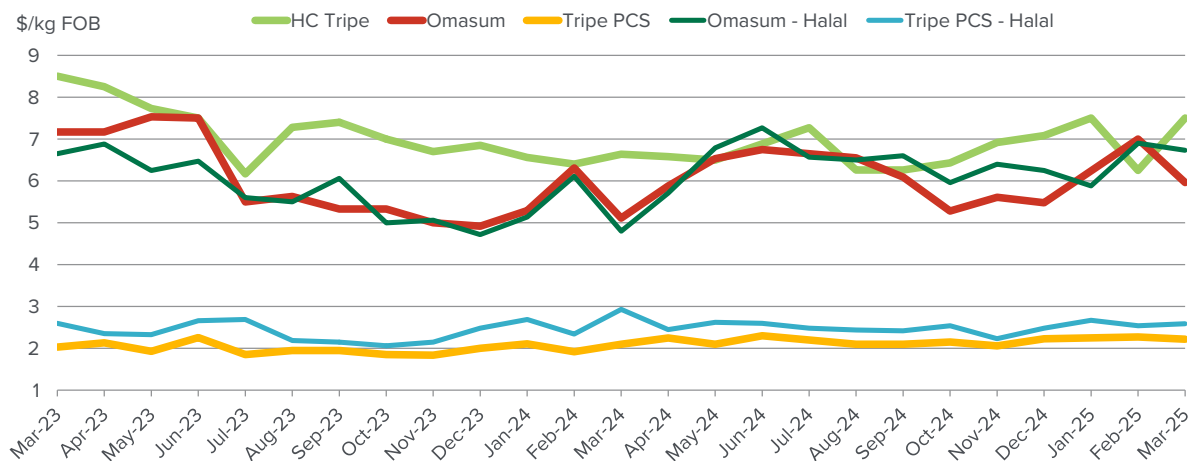


Beef offal trends

Omasum was reported at \$5.96/kg which was 85¢/kg up on price last year. Halal omasum averaged \$6.73/kg, up \$1.93/kg year-on-year but 17¢/kg softer month-on month.

Halal tripe pieces averaged \$2.59/kg which is 34¢/kg lower year-on-year but 5¢/kg above last month. Non-halal tripe pieces returned \$2.22/kg to be 12¢/kg up from last year but 5¢/kg down month-on-month. Honeycomb tripe traded at \$7.50/kg up 86¢/kg up year-on-year and \$1.25/kg firmer than last month.

Figure 2: Trends in beef tripe prices

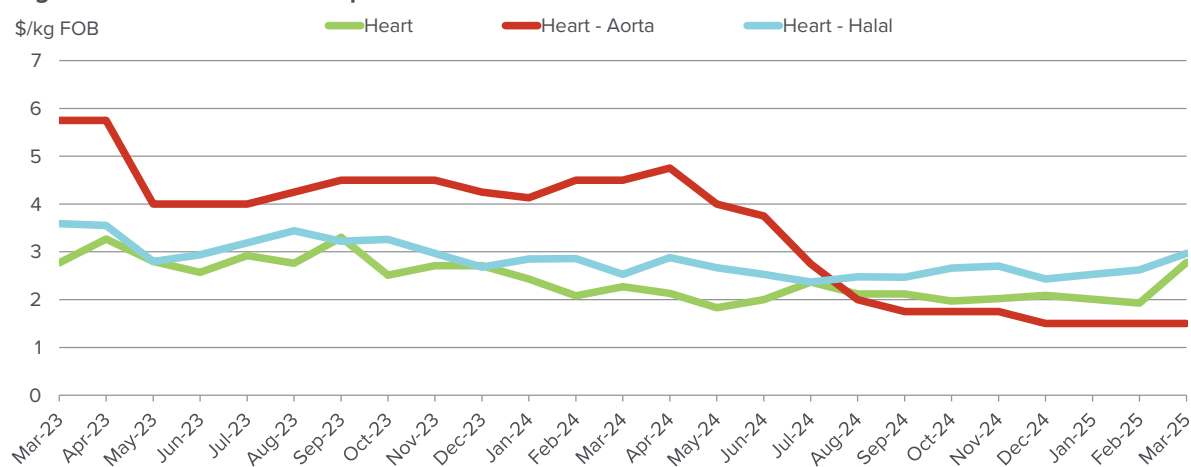


Beef offal trends continued...

Aorta was reported at \$9.75/kg which was 31¢/kg up from year ago prices and \$2.35 firmer than last month.

Heart prices averaged \$2.78/kg, to be 51¢/kg above year ago levels and 85¢/kg up from a month ago. Halal hearts averaged \$2.97/kg, firming 35¢/kg month-on-month and up 44¢/kg from last March.

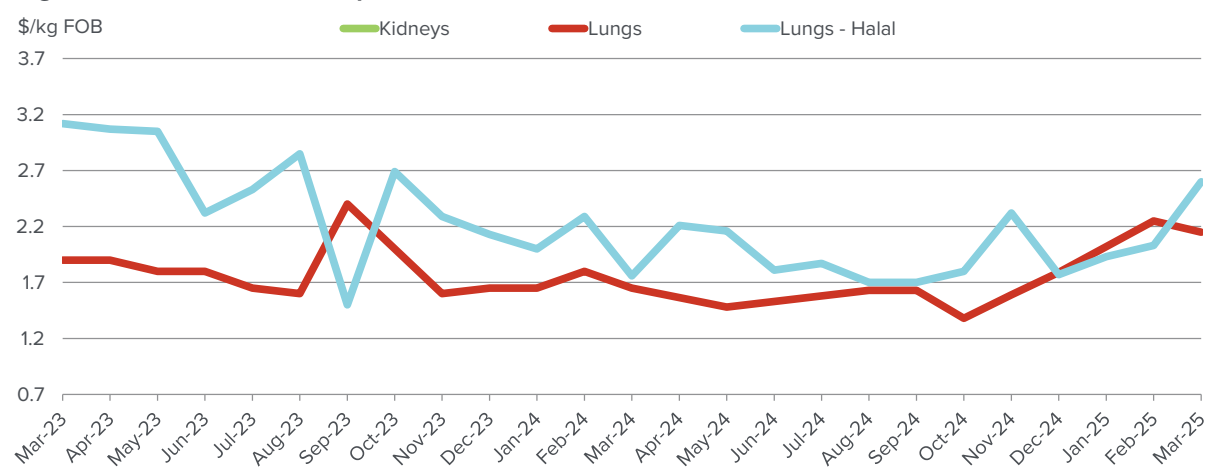
Figure 3: Trends in beef offal prices



Kidneys were not reported however halal kidneys realised \$1.73/kg which was up 55¢/kg month-on-month.

Halal lungs averaged \$2.60/kg, up 84¢/kg year-on-year and 57¢/kg up from last month. Non-halal lungs were reported at \$2.15/kg up 50¢/kg year-on-year but down 10¢/kg from February.

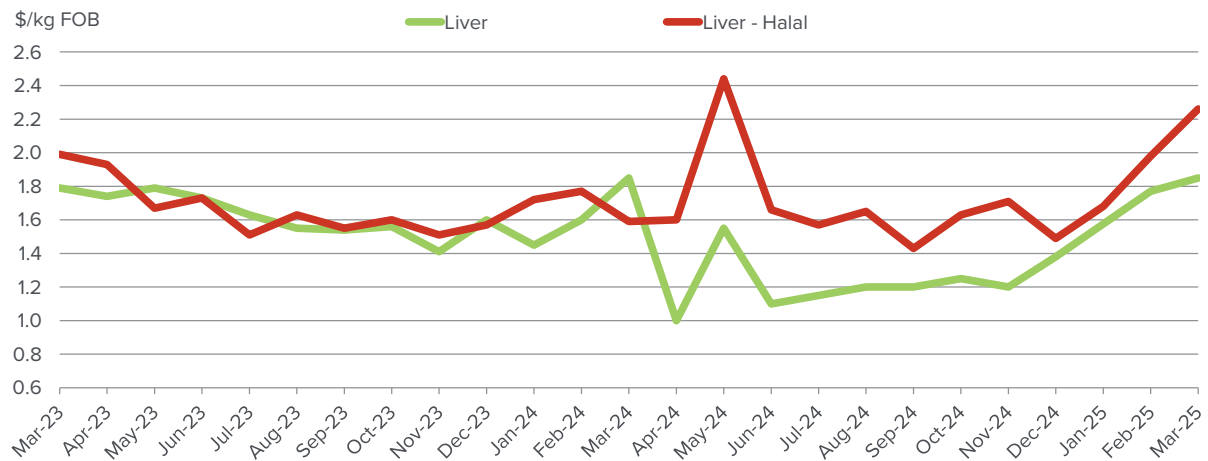
Figure 4: Trends in beef offal prices



Beef offal trends continued...

Liver prices were even with year ago levels to return \$1.85/kg and up 8¢/kg on last month. Halal livers were 28¢/kg up from last month's price to average \$2.26/kg which was up 67¢/kg compared to last year prices.

Figure 5: Trends in beef offal prices



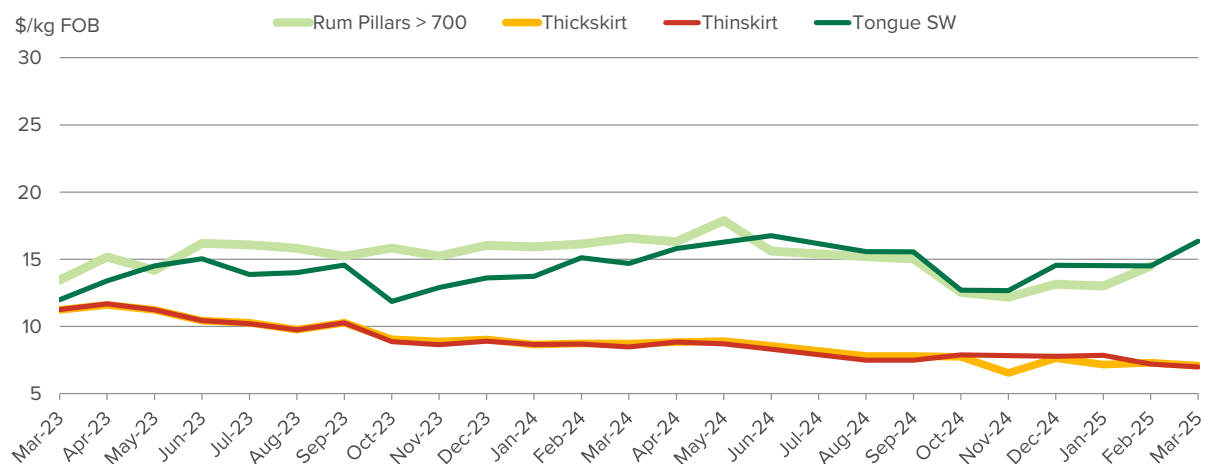
International Offals

Swiss cut tongue averaged \$16.34/kg up \$1.66/kg from a year ago and \$1.84/kg firmer than last month, while halal swiss cut tongues realised \$16.51/kg up \$1.57/kg month-on-month.

Thick skirt averaged \$7.08/kg down 22¢/kg from last month while thin skirt averaged \$6.98/kg down 22¢/kg from last month and down \$1.49/kg year-on-year.

Heavy weight rumen pillars were not reported but halal product averaged \$14.08/kg.

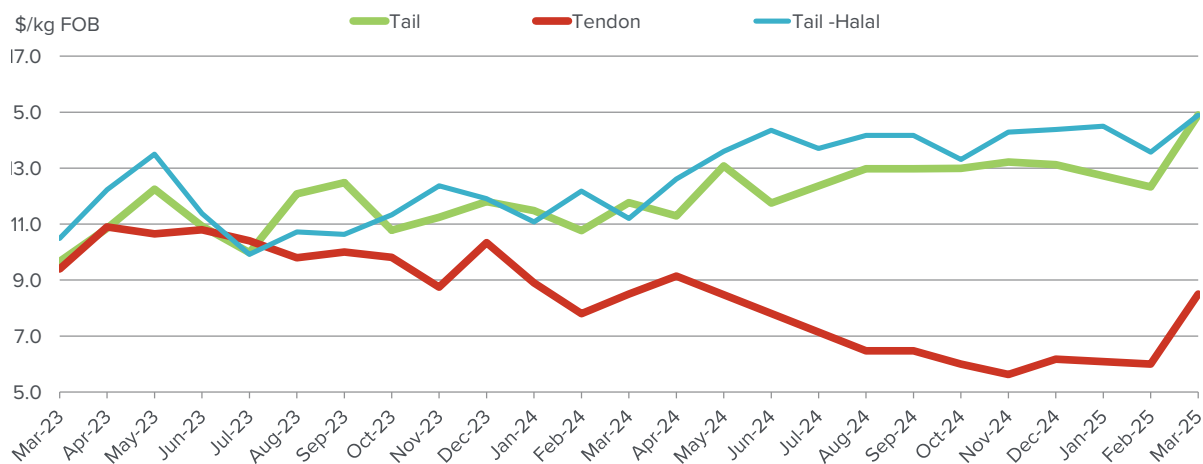
Figure 6: Trends in International offal prices



Tails and Tendons

Tails were reported at \$14.90/kg up \$3.13/kg year-on-year and \$2.57/kg firmer than last month. Halal tails averaged \$14.89/kg up \$1.32¢/kg month-on-month and \$3.69/kg up from last March. Tendons returned \$8.50/kg up \$2.50/kg from last month but even year-on-year.

Figure 7: Trends in tail and tendon prices



Sheep Co-products

Sheep offal prices were firmer across the board this month.

Table 2: Sheep co-product prices

	Average (Mar Data)	Range	Responses	Monthly Change	Annual Change
Heart Sheep - Halal	\$2.60	\$1.00	3	22.4%	21.9%
Kidneys Sheep - Halal	\$2.63	\$2.00	4	18.0%	-6.2%
Liver Sheep - Halal	\$2.77	\$1.70	3	16.5%	-9.8%
Runners Lamb	\$3.80	\$1.80	4	2.7%	8.6%
Runners Sheep	\$2.50	\$1.30	4	4.2%	13.6%
Tongue LC Sheep - Halal	\$4.07	\$1.80	3	-17.0%	
Tripe Sheep - Halal	\$1.95	\$0.90	2	14.7%	-31.6%

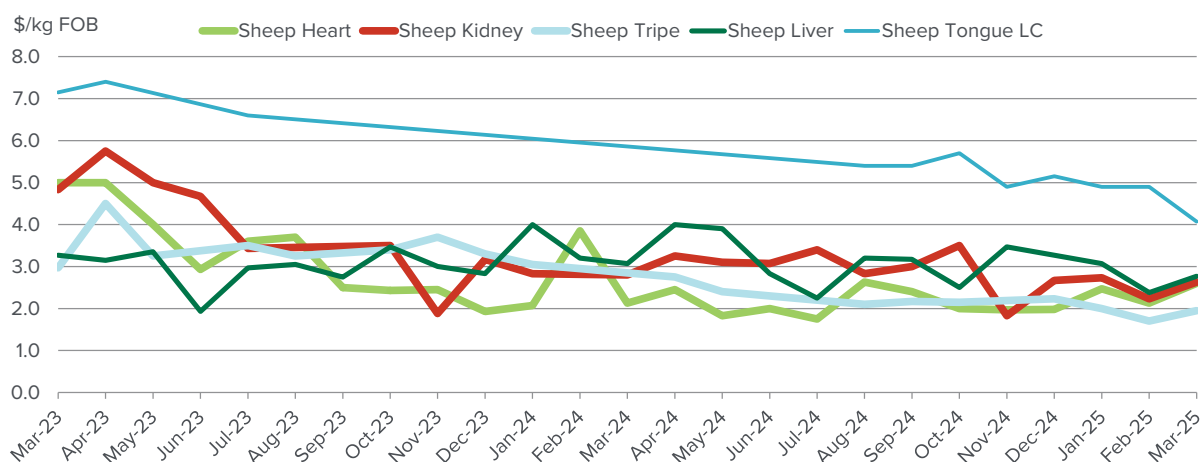
Price quoted is average price reported in \$/kg FOB Australian port and runners as \$/piece.

Sheep offal

Sheep hearts averaged \$2.60/kg, up 47¢/kg month-on-month and 47¢/kg firmer than year-ago levels. Sheep kidneys made \$2.63/kg up 40¢/kg from February but 17¢/kg down year-on-year. Sheep liver averaged \$2.77/kg to be 39¢/kg firmer month-on-month but 30¢/kg down from last March.

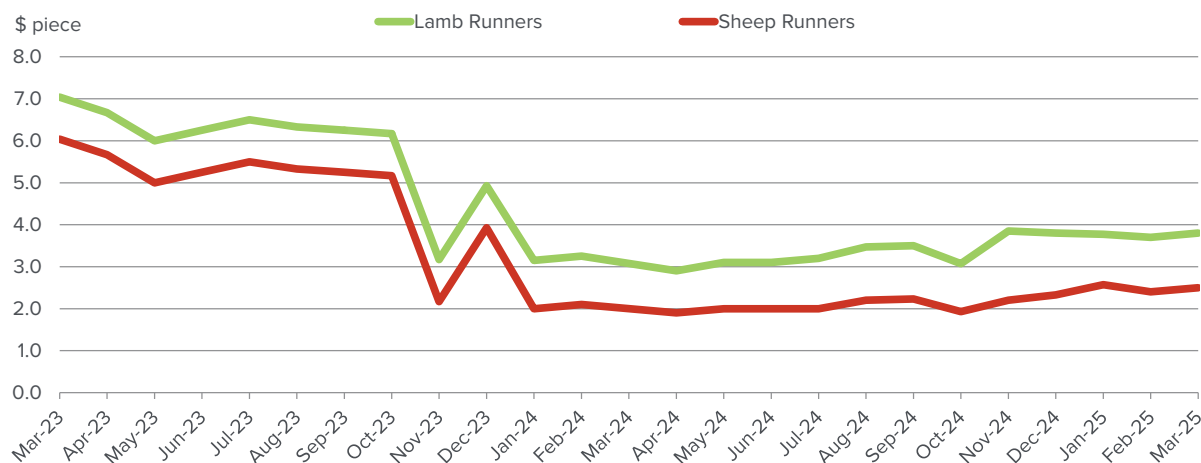
Sheep tripe averaged \$1.95/kg down 90¢/kg year-on-year but 25¢/kg firmer than last month. Long cut tongues returned \$4.07/kg which was 83¢/kg down on last month.

Figure 8: Trends in sheep offal prices



Lamb runners averaged \$3.80/piece up 10¢/piece month-on-month and sheep runners made \$2.50/piece which was also up 10¢/piece from last month but 40¢/piece firmer than a year ago.

Figure 9: Trends in runner prices



Pharmaceutical products

Pharmaceutical products were steady.

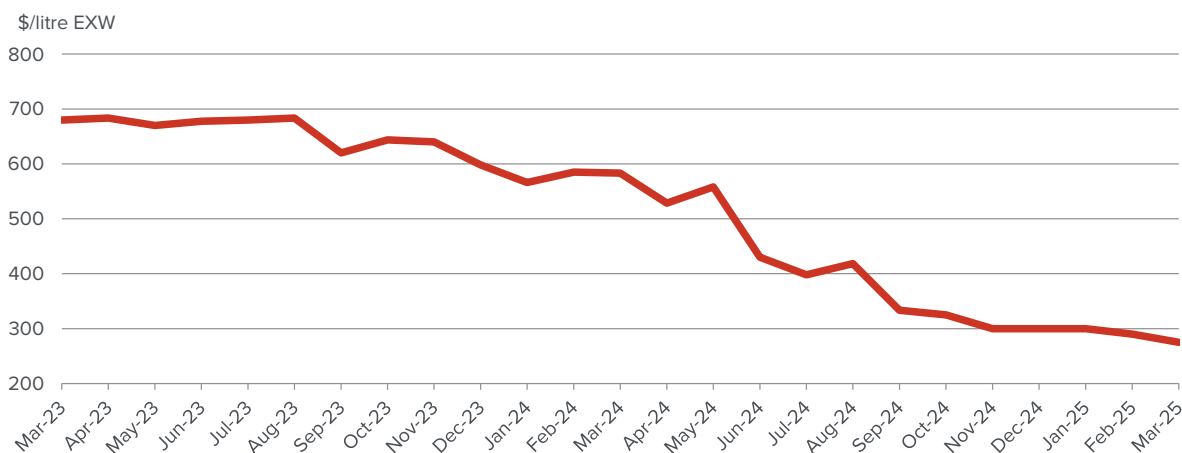
Table 3: Pharmaceutical prices

	Average (Mar Data)	Range	Responses	Monthly Change	Annual Change
Foetal Blood	\$275.00	\$50.00	3	-5.2%	-52.9%
Gall Concentrated	\$28.00	\$2.00	3		4.2%

Price quoted is average price reported in \$/kg FOB Australian port and foetal blood \$/litre EXW

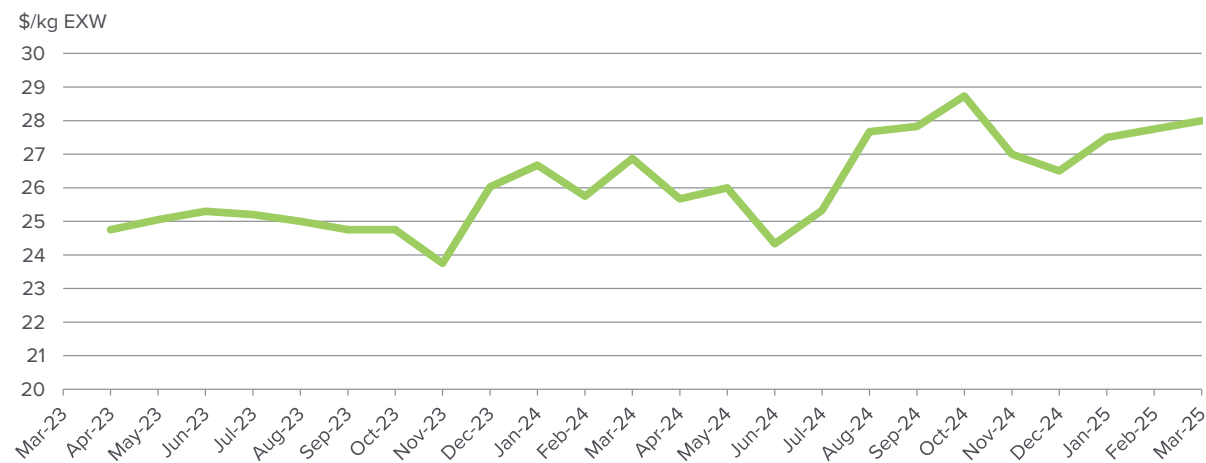
The average foetal calf blood price is \$308/litre softer year-on-year to average \$275/litre which was down \$15.00/litre month-on-month.

Figure 10: Trends for foetal blood prices



Concentrated gall averaged \$28.00/kg up \$1.13/kg year -on-year.

Figure 11: Trends for concentrated gall prices



Rendered products

Rendered meals were softer whilst tallow was very firm.

Table 4: Rendered product prices

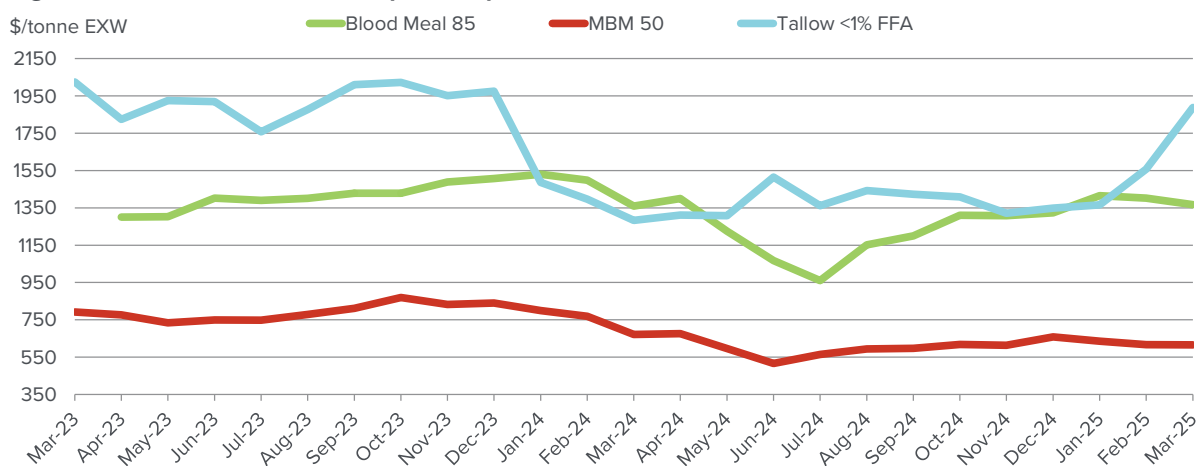
	Average (Mar Data)	Range	Responses	Monthly Change	Annual Change
Bloodmeal 85	\$1,366.67	\$260.00	6	-2.6%	0.5%
MBM 50	\$615.63	\$95.00	8	-0.2%	-8.3%
MBM 50 Sheep	\$1,067.50	\$165.00	2		1.2%
Tallow lned.<1FFA	\$1,887.50	\$120.00	4	21.2%	47.2%
Tallow lned.<2FFA	\$1,818.33	\$95.00	3	24.3%	43.6%
Tallow lned.<4FFA	\$1,825.00	\$50.00	2		50.5%

Price quoted is average price reported ex works \$/tonne.

The price for 50% protein MBM eased \$1/tonne from last month, averaging \$616/tonne which was \$56/tonne below March 2024 levels. Blood meal averaged \$1367/tonne to be down \$35/tonne month-on-month but \$7/tonne down from a year ago.

Tallow prices were firm with the price for 1% FFA tallow averaging \$1888/tonne, up \$605/tonne year-on-year and \$330/tonne above last month's price.

Figure 12: Trends in rendered co-product prices



Hides

The hide market remains soft with tannery orders difficult to find with continued downwards price pressure due to over-abundant hides for available orders. Buyers and sellers met at the Hong Kong Leather Fair with some business done.

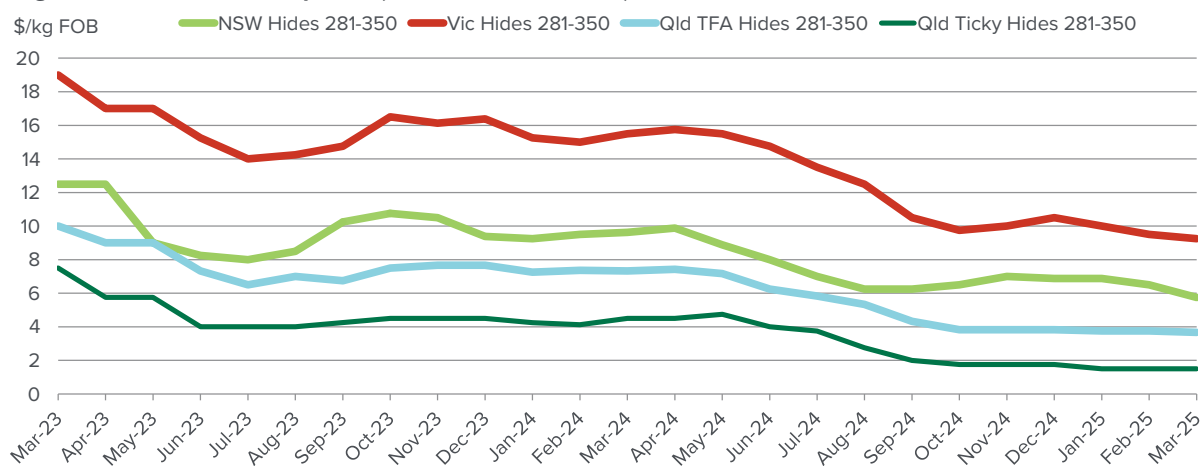
Table 5: Hide prices

	Average (Mar Data)	Range	Responses	Monthly Change	Annual Change
Hides NSW 141- 180	\$0.88	\$0.25	2	-22.2%	-61.1%
Hides NSW 181 - 220	\$1.75	\$0.50	2	-12.5%	-53.3%
Hides NSW 221 - 280	\$3.00	\$0.00	2	-14.3%	-53.8%
Hides NSW 281 - 350	\$5.75	\$2.50	2	-11.5%	-40.3%
Hides NSW 351 Up	\$8.50	\$3.00	2	-5.6%	-30.6%
Hides QLD TFA 281 - 350	\$3.17	\$0.50	3	-13.6%	-57.3%
Hides QLD TFA 351 Up	\$5.33	\$1.00	3	-9.9%	-47.1%
Hides QLD Ticky 281 - 350	\$1.50	\$1.00	2	0.0%	-66.7%
Hides QLD Ticky 350 Up	\$2.75	\$1.50	2	-8.3%	-62.1%
Hides VIC 141-180	\$1.50	\$1.00	2	-14.3%	-40.0%
Hides VIC 181-220	\$3.00	\$2.00	2	-7.7%	-40.0%
Hides VIC 221 - 280	\$5.00	\$0.00	2	-9.1%	-47.4%
Hides VIC 281-350	\$8.50	\$1.00	2	-8.1%	-46.0%
Hides VIC 351 Up	\$16.25	\$5.50	2	-8.5%	-28.6%

Price quoted is average price reported for ex works \$/each.

Local prices for hides showed slight easing across all grades from last month and prices remain subdued.

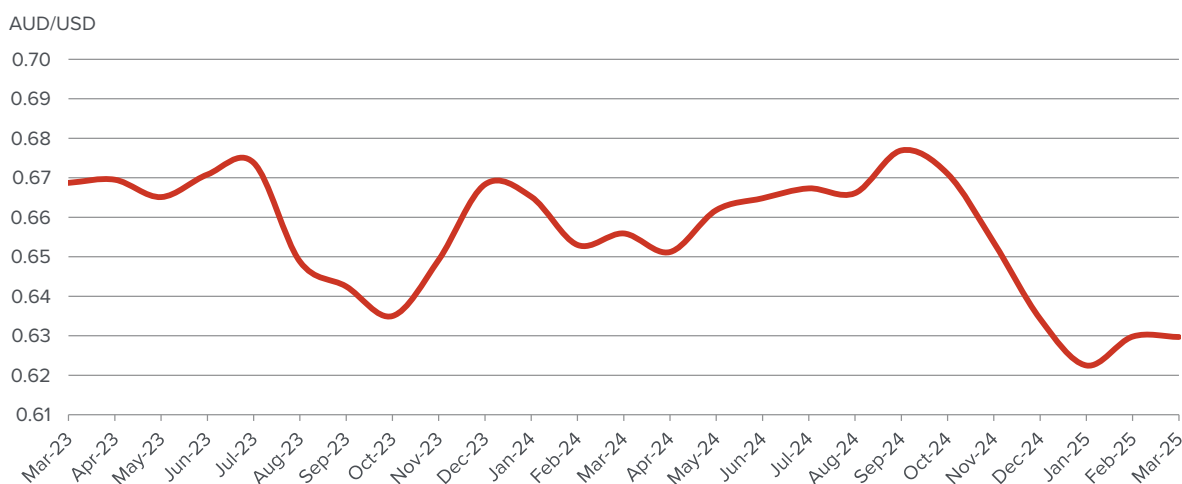
Figure 13: Trends in hide prices (East Coast Ex Works)



Currency exchange

The Australian dollar opened the month at 62.20US¢ and traded firmly across the month but slipped to close at 62.80US¢ to average 62.97US¢ across the month, down 0.01US¢ month-on-month, and down 2.62US¢ from March 2024.

Figure 14: AUD /USD Foreign Exchange



Source: Reserve Bank Australia

Export statistics



To access the latest co-products statistics please click here:



For more information:

Please call Tim Jackson on 02 9463 9372 or tjackson@mla.com.au

This report is produced from a monthly MLA survey of approximately 25 processors across Australia, collating average prices and analysing trends on a range of co-products items



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