

Financial report

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Financial summary

REVENUE AND EXPENDITURE SUMMARY

	2014–15 \$m	2015–16 \$m	2016–17 \$m	2017–18 \$m	2018–19 \$m	% change 2018–19 compared with 2017–18
Grassfed cattle levies	66.9	61.4	53.8	55.3	58.9	6.5
Grainfed cattle levies	10.5	11.9	10.9	11.3	11.4	0.9
Lamb/mutton levies	36.4	37.2	35.8	39.1	37.3	-4.6
Goat levies	0.9	0.8	0.7	0.7	0.5	-28.6
Producer levies	114.7	111.4	101.2	106.4	108.1	1.6
Government contributions	46.5	44.0	52.1	80.4	80.9	0.6
Other	44.5	42.4	47.2	85.7	80.8	-5.7
Total revenue	205.7	197.8	200.5	272.5	269.9	-1.0
Marketing, market access and insights	86.6	84.4	88.9	90.4	104.1	15.2
Research and development	92.9	88.0	104.2	171.8	170.3	-0.9
Total expenditure*	179.5	172.4	193.0	262.2	274.4	4.7

* Total includes \$94.2 million invested via MLA Donor Company

Revenue

MLA's total income for 2018–19 of \$269.9 million was 1% lower than the previous year. The decrease was primarily attributable to lower partner contributions and access fee receipts associated with MLA Donor Company projects. An overall increase in levy investment resulted in MLA Donor Company being allocated a smaller residual share of MLA's Government matching cap on research and development investment.

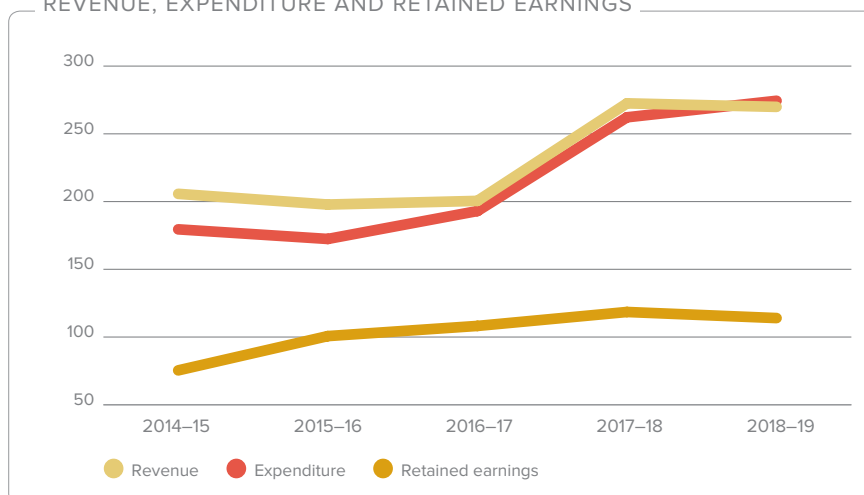
Levy income increased \$1.7 million (1.6%) to \$108.1 million in 2018–19 due to an increase in cattle levies. Unfavourable weather conditions in key production regions resulted in elevated slaughter rates and also forced record numbers of cattle into feedlots, resulting in an uplift in levy income. Strong international demand also underpinned the result. The increase was partially offset by a reduction in sheepmeat levies, which were adversely affected by drought-induced supply constraints.

Expenditure

MLA's total expenditure increased 4.7% in 2018–19 to \$274.4 million. The increase mainly reflects the application of MLA's Levy Reserve Policy, which required the release of increased levies from reserves for investment. The level of investment reflects the fact levy reserves are currently above the target levels outlined in the policy.

MLA's investment during the period comprised \$170.3 million in research and development and \$104.1 million in marketing, market access and insights activities. The Group continued to utilise greater than 99% of the Government matching funds available in 2018–19.

REVENUE, EXPENDITURE AND RETAINED EARNINGS



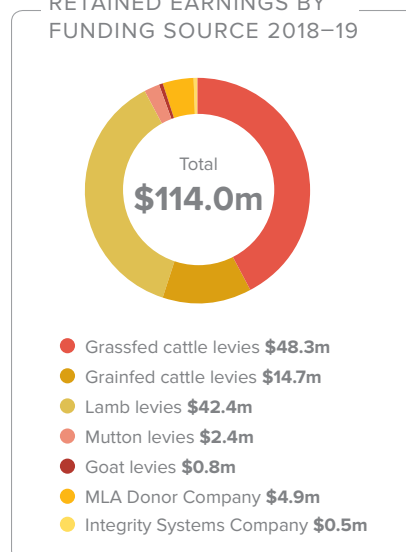
Retained earnings

MLA returned a deficit of \$4.5 million, taking the retained surplus at 30 June 2019 to \$114.0 million. The reduction in retained earnings predominantly reflects the application of MLA's Levy Reserve Policy, which required an increase in levy investment. Lower access fees received via MLA Donor Company also contributed to the result.

Cash flow

MLA's cash balance decreased primarily due to lower contributions received from MLA Donor Company partners. MLA Donor Company's expenditure was lower compared to the previous year which resulted in decreased external income contributions.

RETAINED EARNINGS BY FUNDING SOURCE 2018–19



Income and expenditure by funding source 2018–19

Pillars and priorities	Goat		Mutton		Lamb		Total sheep		Grassfed cattle	
	R&D \$000	M \$000	R&D \$000	M \$000	R&D \$000	M \$000	R&D \$000	M \$000	R&D \$000	M \$000
Pillar 1: Consumer and community support										
Continuous improvement of the welfare of animals in our care	8	25	240	61	936	248	1,175	310	1,038	1,362
Stewardship of environmental resources	5		27	23	212	105	239	129	456	343
Role of red meat in a healthy diet					259	202	259	202	241	140
Pillar 2: Market growth and diversification										
Efficiency and value in trade and market access		44	28	162	212	975	240	1,137	251	1,428
Marketing and promoting Australian red meat and livestock	12	189	153	359	275	17,677	429	18,036	172	34,209
Pillar 3: Supply chain efficiency and integrity										
Optimising product quality and cost efficiency	20		121	149	1,311	551	1,432	700	1,889	1,187
Guaranteeing product quality and systems integrity	8	23	38	107	148	294	186	401	291	849
Pillar 4: Productivity and profitability										
Production efficiencies in farms and feedlots	571		407		4,878		5,285		5,243	16
Processing productivity										
Live export productivity			26	11	93	28	118	39	99	258
Pillar 5: Leadership and collaborative culture										
Building leadership capability	12	24	60	24	750	666	810	691	876	1,089
Protecting and promoting our industry	8	2	10	25	204	523	214	548	125	751
Pillar 6: Stakeholder engagement										
Engagement with producers and stakeholders	20	8	36	148	964	2,313	1,001	2,461	731	4,381
AUS-MEAT		2		9		170		179		315
Total expenditure pre corporate services	663	317	1,147	1,080	10,241	23,752	11,388	24,832	11,412	46,327
Corporate services	35	19	57	67	607	1,282	664	1,349	510	2,352
Levy collection costs	3	1	4	4	43	84	47	88	36	155
Total expenditure	700	337	1,207	1,151	10,891	25,118	12,098	26,269	11,957	48,834
Income available:										
Levies	331	208	1,211	1,368	10,073	24,635	11,283	26,003	11,840	47,036
Government										
Processors										
Live export										
R&D partnerships										
External										
Total actual income 2018–19	331	208	1,211	1,368	10,073	24,635	11,283	26,003	11,840	47,036
Surplus/(deficit)	-369	-129	3	217	-818	-483	-815	-266	-117	-1,798

Grainfed cattle		Total cattle		Total levy funds		Processor		LiveCorp		External		Govt.	MLA*
R&D \$000	M \$000	R&D \$000	M \$000	R&D \$000	M \$000	R&D \$000	M \$000	R&D \$000	M \$000	R&D \$000	M \$000	R&D \$000	Total \$000
919	262	1,957	1,624	3,140	1,959	17		497	606	992	4,760	8,414	20,386
405	281	862	623	1,105	752	523	232			6,196	3,642	5,271	17,721
122	125	362	265	621	467	91	45					712	1,937
413	240	294	1,669	534	2,849	516	2,422	59	155	188	105	1,214	8,042
	5,068	172	39,277	613	57,502	466	452			1,126	1,262	2,341	63,763
375	405	2,265	1,593	3,717	2,292	1,342				846	7,737	12,796	28,730
99	593	390	1,442	583	1,866	443	1,061	18	47	5,449		2,158	12,737
1,670	11	6,913	27	12,769	27	16				1,832	12,799	25,584	53,027
						1,996					3,618	5,613	11,227
		99	258	217	297			217	115			434	1,281
17	357	893	1,446	1,715	2,161	3,140				1	7,558	12,412	26,986
22	67	147	817	369	1,367					14		369	2,118
149	743	880	5,124	1,901	7,593	166	23			547	30	2,097	12,357
	54		369		550								550
3,821	8,207	15,233	54,534	27,283	79,683	8,717	4,235	792	923	17,190	42,623	79,415	260,860
213	411	723	2,763	1,421	4,131					5,930		1,421	12,903
15	27	51	182	100	271					148		100	619
4,049	8,645	16,006	57,479	28,804	84,085	8,717	4,235	792	923	23,268	42,623	80,936	274,383
3,741	7,683	15,581	54,719	27,195	80,930								108,125
												80,936	80,936
						8,717	4,235						12,952
								792	923				1,714
											42,373		42,373
										23,796			23,796
3,741	7,683	15,581	54,719	27,195	80,930	8,717	4,235	792	923	23,796	42,373	80,936	269,897
-308	-962	-425	-2,760	-1,609	-3,155					528	250		-4,486

*MDC expenditure of \$94.2 million is included (\$48.5 million unmatched)

Directors' report

The Board of Directors of Meat & Livestock Australia Limited ('MLA' or 'the Company') has pleasure in submitting its report for the financial year ended 30 June 2019.

Directors

The names and details of the company's directors in office during the financial year and until the date of this report are as follows: Dr Michele Allan, Mr Jason Strong, Mr Alan Beckett, Mr Robert Fitzpatrick, Ms Erin Gorter, Mr Russell Lethbridge, Mr Andrew Michael, Professor Manny Noakes and Ms Jo Pye. All directors were in office for the entire year unless otherwise stated.

Retiring directors

The following directors retired during 2018–19: Mr Richard Norton and Mr Steven Chaur.

Company secretary

The company secretary during the year was Ms Clare Stanwix.

Subsidiaries

MLA Donor Company Limited

At 30 June 2019, the members of the board were Dr Michele Allan, Mr Jason Strong, Mr Alan Beckett, Ms Erin Gorter, Mr Robert Fitzpatrick, Mr Russell Lethbridge, Mr Andrew Michael, Professor Manny Noakes and Ms Jo Pye.

Integrity Systems Company Limited

At 30 June 2019, the members of the board were Dr Michele Allan, Mr Jason Strong, Mr Alan Beckett, Ms Erin Gorter, Mr Robert Fitzpatrick, Mr Russell Lethbridge, Mr Andrew Michael, Professor Manny Noakes and Ms Jo Pye.

Directors' meetings

During the period 1 July 2018 to 30 June 2019, the MLA Board held six meetings of directors. The attendances of the directors at meetings of the Board and of its committees were:

Board of directors	Committees of the Board of directors		
	Scheduled meetings	Audit & Risk	Remuneration
Michele Allan (Chair)	5 [6]		4 [4]
Jason Strong (Managing Director)	1 [1]	1 [1]	1 [1]
Alan Beckett	6 [6]	5 [5]	
Erin Gorter	5 [6]	5 [5]	3 [4]
Robert Fitzpatrick	6 [6]		
Russell Lethbridge	6 [6]	2 [2]	
Andrew Michael	6 [6]	2 [2]	
Manny Noakes	3 [3]		1 [1]
Jo Pye	3 [3]		1 [1]
Richard Norton	3 [3]	2 [3]	3 [3]
Steven Chaur	3 [3]	1 [3]	1 [2]

The number of meetings for which the director was eligible to attend is shown in brackets.

Selection Committee

During the year, the Selection Committee held four meetings. The current members of the Selection Committee and their attendance at meetings are listed below. The number of meetings for which the selection committee member was eligible to attend is shown in brackets.

MLA Directors

Michele Allan (Chair)	4 [4]
Alan Beckett	3 [4]

Peak council representatives

Allan Piggott	2 [2]
Howard Smith	3 [4]
Tony Hegarty	2 [2]
Tony Fitzgerald	2 [2]
Therese Herbert	2 [2]
Bryce Camm	0 [2]
Jamie Heinrich	0 [2]

MLA member-elected representatives

Mick Hewitt	4 [4]
Jane Kellock	4 [4]
Peter Quinn	2 [2]

Principal activities

The major activities of Meat & Livestock Australia Ltd and its subsidiaries (the Group) during the financial year comprised:

- providing research and development support to the Australian red meat and livestock industry.
- providing marketing and promotion services to the Australian red meat and livestock industry both domestically and overseas.

There have been no significant changes in the nature of these activities during the year.

Review and results of operations

Operating result for the period

The result of the Group for the financial year was a net deficit from continuing operations of \$4,486,000 (2018: net surplus of \$10,275,000). The deficit predominantly reflects the application of the MLA's Levy Reserve Policy which required an increase in levy investment. Lower access fees received via MLA Donor Company also contributed to the result.

Group overview

The Group earned total revenue of \$269,897,000 (2018: \$272,454,000) which is comprised of the following:

- transaction levies \$108,125,000 (2018: \$106,412,000)
- research and development matching grants \$80,936,000 (2018: \$80,380,000)
- research and development contributions (unmatched) \$8,915,000 (2018: \$11,876,000)
- other income and revenues \$71,921,000 (2018: \$73,786,000).

Total income received/receivable was less than total expenditure, which resulted in a net deficit from continuing operations of \$4,486,000 for the year.

Significant changes in the state of affairs

There were no significant changes in the state of affairs of the Group.

Significant events after the balance date

No significant events after balance date.

Environmental regulation and performance

The Group does not have a material exposure to any environmental regulations.

Indemnification and insurance of directors and officers

Under its constitution, the Company may indemnify each director and each executive officer against any claim or any expenses or costs which may arise as a result of work performed in their respective capacities.

The Company paid an insurance premium in respect of a contract insuring all the directors, secretaries and executive officers of the group entities against all liabilities and expenses arising as a result of work performed in their respective capacities, to the extent permitted by law. The terms of that policy prohibit disclosure of the premium paid or the monetary limit of this indemnity.

Indemnification of auditors

To the extent permitted by law, the Company has agreed to indemnify its auditors, Ernst & Young Australia, as part of the terms of its audit engagement against claims by third parties arising from the audit (for an unspecified amount). No payment has been made to indemnify Ernst & Young during or since the financial year.

Rounding of accounts

The amounts contained in the financial report have been rounded to the nearest thousand dollars (where rounding is applicable) where noted (\$000) under the option available to the Company under ASIC Corporation (Rounding in Financial/ directors' Reports) Instrument 2016/191. The company is an entity to which this legislative instrument applied.

Registered office and principal place of business

Level 1, 40 Mount Street
North Sydney
New South Wales 2060
(02) 9463 9333

Auditor independence

The auditor's independence declaration which forms part of the 'Directors' report' for the financial year ended 30 June 2019 has been received and can be found following this report.

This report has been made in accordance with a resolution of directors.



Dr Michele Allan
Chair



Jason Strong
Managing Director

24 September 2019

Auditor's independence declaration

to the Directors of Meat & Livestock Australia Limited



Ernst & Young
200 George Street
Sydney NSW 2000 Australia
GPO Box 2646 Sydney NSW 2001

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Fax: +61 2 9248 5959
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Auditor's Independence Declaration to the Directors of Meat & Livestock Australia Limited

As lead auditor for the audit of Meat & Livestock Australia Limited for the financial year ended 30 June 2019, I declare to the best of my knowledge and belief, there have been:

- a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- b) no contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of Meat & Livestock Australia Limited and the entities it controlled during the financial year.

A handwritten signature in black ink that reads 'Ernst & Young'.

Ernst & Young

A handwritten signature in black ink that reads 'Rob Lewis'.

Rob Lewis
Partner
Sydney
24 September 2019

Income statement

Year ended 30 June 2019	Note	Consolidated	
		2019 \$000	2018 \$000
CONTINUING OPERATIONS			
REVENUES FROM CONTINUING OPERATIONS	3	269,897	272,454
EXPENDITURE FROM CONTINUING OPERATIONS			
Consumer and community support		40,043	38,104
Market growth and diversification		71,805	67,054
Supply chain efficiency and integrity		41,467	35,723
Productivity and profitability		65,534	73,614
Leadership and collaborative culture		29,104	26,323
Stakeholder engagement		12,357	8,290
AUS-MEAT		550	550
Corporate cost		13,523	12,521
Total expenditure		274,383	262,179
NET (DEFICIT)/SURPLUS FROM CONTINUING OPERATIONS		(4,486)	10,275
TOTAL CHANGE IN MEMBERS' FUNDS		(4,486)	10,275

The accompanying notes form an integral part of this 'Income statement'.

Statement of comprehensive income

Year ended 30 June 2019	Consolidated	
	2019 \$000	2018 \$000
NET (DEFICIT)/SURPLUS FROM CONTINUING OPERATIONS	(4,486)	10,275
OTHER COMPREHENSIVE INCOME		
Items that may be subsequently reclassified to the 'Income statement'		
Cash flow hedges:		
Gain/(loss) taken to equity	157	408
Transferred to 'Statement of comprehensive income'	(408)	420
Other comprehensive income/(expense) for the year	(251)	828
TOTAL COMPREHENSIVE (DEFICIT)/INCOME FOR THE YEAR	(4,737)	11,103

The accompanying notes form an integral part of this 'Statement of comprehensive income'.

Statement of financial position

As at 30 June 2019	Note	Consolidated	
		2019 \$000	2018 \$000
CURRENT ASSETS			
Cash and short-term deposits	24	158,236	161,714
Trade and other receivables	7	41,314	41,943
Prepayments and deposits	8	1,916	1,884
TOTAL CURRENT ASSETS		201,466	205,541
NON-CURRENT ASSETS			
Property, plant and equipment	12	3,170	3,194
Intangible assets	13	2,965	2,224
Other financial assets	14	1,079	1,640
TOTAL NON-CURRENT ASSETS		7,214	7,058
TOTAL ASSETS		208,680	212,599
CURRENT LIABILITIES			
Trade and other payables	15	61,617	53,679
Provisions	16	2,068	2,054
Other liabilities	17	18,315	24,791
TOTAL CURRENT LIABILITIES		82,000	80,524
NON-CURRENT LIABILITIES			
Other payables	18	1,882	2,320
Provisions	19	1,589	1,809
TOTAL NON-CURRENT LIABILITIES		3,471	4,129
TOTAL LIABILITIES		85,471	84,653
NET ASSETS		123,209	127,946
EQUITY – MEMBERS’ FUNDS			
Contributed equity	27	9,031	9,031
Retained surplus		114,021	118,507
Cash flow hedge reserve	20	157	408
TOTAL EQUITY – MEMBERS’ FUNDS		123,209	127,946

The accompanying notes form an integral part of this ‘Statement of financial position’.

Statement of changes in equity

Year ended 30 June 2019	Consolidated			Total \$000
	Contributed equity \$000	Retained earnings \$000	Cash flow hedge reserve \$000	
At 1 July 2017	9,031	108,232	(420)	116,843
Surplus for the year	–	10,275		10,275
Other comprehensive income	–	–	828	828
Total comprehensive income	–	10,275	828	11,103
At 30 June 2018	9,031	118,507	408	127,946
Deficit for the year	–	(4,486)		(4,486)
Other comprehensive (loss)	–	–	(251)	(251)
Total comprehensive (loss)	–	(4,486)	(251)	(4,737)
At 30 June 2019	9,031	114,021	157	123,209

The accompanying notes form an integral part of this 'Statement of changes in equity'.

Statement of cash flows

Year ended 30 June 2019	Note	Consolidated	
		2019 \$000	2018 \$000
CASH FLOWS FROM OPERATING ACTIVITIES			
Levies collected		113,051	115,607
Research and development matching grants		79,125	78,070
Receipts from processors and live exporters		13,690	16,010
Other receipts		73,829	73,865
Payments to suppliers and employees		(284,569)	(273,920)
NET CASH FLOWS FROM OPERATING ACTIVITIES	24(b)	(4,874)	9,632
CASH FLOWS FROM INVESTING ACTIVITIES			
Proceeds from disposal of property, plant and equipment		140	77
Purchase of property, plant and equipment		(1,214)	(652)
Purchase of software	13	(1,785)	(831)
Interest received		4,255	3,649
NET CASH FLOWS FROM INVESTING ACTIVITIES		1,396	2,243
NET (DECREASE)/INCREASE IN CASH HELD		(3,478)	11,875
Add opening cash brought forward		161,714	149,839
CLOSING CASH CARRIED FORWARD	24(a)	158,236	161,714

The accompanying notes form an integral part of this 'Statement of cash flows'.

Notes to the financial statements

1. CORPORATE INFORMATION

The financial report of Meat & Livestock Australia Limited and its subsidiaries ('the Group') for the year ended 30 June 2019 was authorised for issue in accordance with a resolution of the directors on 24 September 2019.

MLA has prepared a consolidated financial report incorporating the Company and the entities that it controlled during the financial year.

MLA is a company limited by guarantee incorporated in Australia.

The nature of the operations and principal activities of the Group are described in the 'Directors' report'.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) Basis of preparation

The financial report is a general-purpose financial report, which has been prepared in accordance with the requirements of the *Corporations Act 2001*, Australian Accounting Standards and other authoritative pronouncements of the Australian Accounting Standards Board. The financial report has also been prepared on a historical cost basis except for derivative financial instruments which have been measured at fair value.

The financial report is presented in Australian dollars and all values are rounded to the nearest thousands (\$000).

(b) Statement of compliance

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

New, revised or amending Accounting Standards and Interpretations adopted

The Group has adopted all of the new, revised or amending Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period.

Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet mandatory, have not been early adopted by the Group for the annual reporting period ended 30 June 2019. The Group's assessment of the impact of these new or amended Accounting Standards and Interpretations, most relevant to the Group, are set out below.

• AASB 16 Leases

This standard is applicable to MLA from the year ending 30 June 2020 and requires lessees to account for all leases under a single on-balance sheet model

in a similar way to finance leases under AASB 117 Leases. The standard includes two recognition exemptions for lessees - leases of 'low-value' assets (e.g. personal computers) and short-term leases (i.e. leases with a lease term of 12 months or less). At the commencement date of a lease, a lessee will recognise a liability to make lease payments (i.e. the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e. the right-of-use asset). Lessees will be required to separately recognise the interest expense on the lease liability and the depreciation expense on the right-of-use asset.

• AASB 1058 and AASB 2016-8 Income of Not-for-Profit Entities

This standard will apply to MLA from the year ending 30 June 2020 and will defer income recognition in some circumstances for not-for-profit entities, particularly where there is a performance obligation or any other liability. In addition, certain components in an arrangement, such as donations, may be separated from other types of income and recognised immediately. The Standard also expands the circumstances in which not-for-profit entities are required to recognise income for goods and services received for consideration that is significantly less than the fair value of the asset principally to enable the entity to further its objectives (discounted goods and services), including for example, peppercorn leases.

(c) Principles of consolidation

The consolidated financial statements comprise the financial statements of MLA and its subsidiaries (the Group) as at 30 June 2019 (as outlined in Note 10). Controls are achieved where the Group has power over the investee, exposure, or rights to variable returns from its involvement with the investee and the ability to use its power to affect its returns. The results of subsidiaries acquired or disposed during the year are included in the 'Consolidated income statement' and 'Statement of comprehensive income' from the effective date of acquisition or up to the effective date of disposal, as appropriate.

The financial statements of the subsidiaries are prepared for the same reporting period as the Group, using consistent accounting policies. All intercompany balances and transactions have been eliminated in full.

(d) Cash and short-term deposits

Cash on hand and in banks and short-term deposits are stated at nominal value.

For the purposes of the consolidated statement of cash flows' cash and cash equivalents includes cash on hand and in banks, and money market investments readily convertible to cash within two working days, net of outstanding bank overdrafts.

(e) Trade and other receivables

Trade receivables are recognised and carried at original invoice amount less a provision for any uncollectible debts. An estimate for doubtful debts is made when there is objective evidence that the Group will not be able to collect the debt. Bad debts are written-off as incurred.

(f) Taxes

Income tax

The Group is exempt from income tax under section 50-40 of the *Income Tax Assessment Act 1997*.

Goods and Services Tax (GST)

Revenue, expenses and assets are recognised net of the amount of GST except:

- Where GST incurred on a purchase of goods and services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable.
- Receivables and payables (except accrued income and expenditure) are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the 'Statement of financial position'.

Cash flows are included in the 'Statement of cash flows' on a gross basis and the GST component of cash flows arising from investing activities, which is recoverable from or payable to the taxation authority are classified as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the taxation authority.

(g) Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue, trade debtors and accrued revenue are recognised for the major business activities as follows:

- Transaction levies – revenue is recognised in the period to which it relates based on confirmations received from the Levies and Revenue Service who collect and distribute levies to the Company.
- Research and development Commonwealth-matching payments – revenue is recognised for the matching funding from the Australian government to the extent that the entity obtains control of the funding, it is probable that the economic benefits comprising the funding will flow to the entity and the funding can be measured reliably. These conditions are considered to be met when approved eligible research and development expenditure has been incurred. Accrued

matching payments represent unclaimed funding for the amount incurred on research and development.

- Research and development contributions (unmatched) – the company receives funding from various external parties (including the Department of Agriculture and the Australian Government) to conduct collaborative research and development programs. Revenue is recognised when the company obtains control of the contribution or the right to receive the contribution based on conditions around expenditure incurred.
- Research and development, processor and live exporter contributions are recognised as revenue when the company obtains control of the contribution or the right to receive the contribution when it is probable that the economic benefits comprising the funding will flow to the entity and the funding can be measured reliably. These conditions are considered to be met based on conditions around expenditure incurred.
- Interest income is taken up as income on an accrual basis.
- Government grants are recognised when the Group obtains control of the grant or the right to receive the grant, which is considered to occur when all attaching conditions have been met. The grant received or receivable will be recognised as income when it is probable that the economic benefits of the grant will flow to the entity and the amount of the grant can be measured reliably.

(h) Derivative financial instruments and hedging

The Group uses derivative financial instruments such as forward currency contracts and options contracts to hedge against the risks associated with foreign currency fluctuations. These contracts are initially recognised at fair value on the date they are entered into and are subsequently remeasured to fair value. Derivatives are carried as assets when their fair value is positive and as liabilities when their fair value is negative.

Any gains or losses arising from changes in the fair value of derivatives, except for those that qualify as cash flow hedges, are taken directly to net surplus or deficit for the year.

The fair value of forward currency contracts is calculated by reference to current forward exchange rates for contracts with similar maturity profiles.

For the purposes of hedge accounting, hedges are classified as cash flow hedges when they hedge exposure to variability in cash flows that is attributable either to a particular risk associated with a recognised asset or liability or to a forecast transaction.

A hedge of the foreign currency risk of a firm commitment is accounted for as a cash flow hedge.

At the inception of a hedge relationship, the Group formally designates and documents the hedge relationship to which the Group wishes to apply hedge accounting and the risk management objective and strategy for undertaking the hedge. The documentation includes identification of the hedging instrument, the hedged item, the nature of the risk being hedged and how the Group will assess whether the hedging relationship meets the hedge effectiveness requirements (including the analysis of sources of hedge ineffectiveness and how the hedge ratio is determined).

A hedging relationship qualifies for hedge accounting if it meets all of the following effectiveness requirements:

- There is 'an economic relationship' between the hedged item and the hedging instrument.
- The effect of credit risk does not 'dominate the value changes' that result from that economic relationship.
- The hedge ratio of the hedging relationship is the same as that resulting from the quantity of the hedged item that the Group actually hedges and the quantity of the hedging instrument that the Group actually uses to hedge that quantity of hedged item.

Hedges that meet the strict criteria for hedge accounting are accounted for as follows:

Cash flow hedges

Cash flow hedges are hedges of the Group's exposure to variability in cash flows that is attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction and that could affect the surplus or deficit. The effective portion of the gain or loss on the hedging instrument is recognised directly in equity while the ineffective portion is recognised in the 'Statement of comprehensive income'.

Amounts taken to equity are transferred to the 'Statement of comprehensive income' when the hedged transaction affects the surplus or deficit, such as when hedged income or expenses are recognised or when a forecast sale or purchase occurs. When the hedged item is the cost of a non-financial asset or liability, the amounts taken to equity are transferred to the initial carrying amount of the non-financial asset or liability.

If the forecast transaction is no longer expected to occur, amounts previously recognised in equity are transferred to the 'Statement of comprehensive income'. If the hedging instrument expires or is sold, terminated or exercised without replacement or rollover, or if its designation as a hedge is revoked, amounts previously recognised in equity remain in equity until the forecast

transaction occurs. If the related transaction is not expected to occur, the amount is taken to the 'Statement of comprehensive income'.

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

(i) Foreign currency translation

Both the functional and presentation currency of the Company and its subsidiaries is Australian dollars (\$). For each entity, the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency.

Transactions in foreign currencies are initially recorded in the functional currency by applying the budget exchange rate and subsequently revaluing it to the average exchange rate of the month. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date.

All exchange differences in the consolidated financial report are taken to the 'Income statement'. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined. The gain or loss arising on translation of non-monetary items measured at fair value is treated in line with the recognition of the gain or loss on the change in fair value of the item.

(j) Impairment of assets

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. When the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

(k) Intangible assets

Intangible assets acquired are initially measured at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses.

The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are amortised over the useful economic life and

assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each financial year-end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for by changing the amortisation period or method, as appropriate, which is a change in accounting estimate. The amortisation expense on intangible assets with finite lives is recognised in the Income statement in the expense category consistent with the function of the intangible asset.

Intangibles are amortised as follows:

Computer software 1–5 years

(l) Leases

Leases are classified at their inception as either operating or finance leases based on the economic substance of the agreement so as to reflect the risks and benefits incidental to ownership. The minimum lease payments of operating leases, where the lessor effectively retains substantially all of the risks and benefits of ownership of the leased item, are recognised as an expense on a straight-line basis.

The cost of improvements to or on leasehold property is capitalised, disclosed as leasehold improvements, and amortised over the unexpired period of the lease or the estimated useful lives of the improvements, whichever is the shorter, if there is no certainty the Group will obtain ownership by the end of the lease.

(m) Property, plant and equipment

Cost

All classes of property, plant and equipment are measured at cost, net of accumulated depreciation and accumulated impairment losses if any.

Depreciation

Depreciation is provided on a straight-line basis on all property, plant and equipment.

	Life
Leasehold improvements	Remaining term of lease
Plant and equipment	2–5 years
Furniture and fittings	3–5 years

The assets' residual values, useful lives and amortisation methods are reviewed and adjusted, if appropriate at each financial year end.

Derecognition and disposal

An item of property, plant and equipment is derecognised upon disposal or when no further future economic benefits are expected from its use or disposal.

Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the income statement in the year the asset is derecognised.

(n) Trade and other payables

Liabilities for trade and other payables are carried at amortised cost, which is the fair value of consideration to be paid in the future for goods and services received prior to the end of the financial year and which are unpaid. These amounts are unsecured and will be paid when due.

(o) Financial liabilities

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

(p) Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. The expense relating to a provision is presented in the statement of profit or loss net of any reimbursement.

(q) Unearned income

Unearned income consists of funds which have been received or invoiced but income recognition has been deferred to future years because the project milestones have not been met or the expenditure to which they relate has not been incurred.

(r) Employee benefits

Provision is made for employee benefits accumulated as a result of employees rendering services up to the reporting date. These benefits include wages and salaries, annual leave, long service leave and other employee benefits.

Short-term employee benefits

Liabilities for wages and salaries, including non-monetary benefits, annual leave and long service leave expected to be settled wholly within 12 months of the reporting date are measured at the amounts expected to be paid when the liabilities are settled.

Other long-term employee benefits

The liability for annual leave and long service leave not expected to be settled within 12 months of the reporting date are measured as the present value of expected future payments to be made in respect of services provided by employees up to the

reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on corporate bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

(s) Fit-out contribution and rent-free period

The Company negotiated the lease of new premises in North Sydney in April 2013 which included incentives that involved a combination of a fit-out contribution and rent-free period. The benefit of these incentives are being amortised on a straight-line basis over the ten years and five months lease term.

(t) Investment in associate

The Group's investment in its associate is accounted for using the equity method of accounting in the consolidated financial statements. The associate is an entity over which the Group has significant influence and that are neither subsidiaries nor joint ventures.

Under the equity method, investment in the associate is carried in the consolidated statement of financial position at cost plus post-acquisition changes in the Group's share of net assets of the associates. After application of the equity method, the Group determines whether it is necessary to recognise any impairment loss with respect to the Group's net investment in associates.

Pursuant to the constitution of the associate (AUS-MEAT), the Group has no entitlement to a share of the associate's net results. The Group is also not entitled to the net assets of the associate except in the event of a winding up of the associate.

The reporting dates of the associate and the Group are identical and the associate's accounting policies conform to those used by the Group for like transactions and events in similar circumstances.

Interests in associated entities are included in non-current assets at the recoverable amount. Detailed equity accounting information concerning the Group's material interests in its associate is provided in Note 10.

(u) Leasehold make good provision

The Company has entered into a number of office premises lease agreements which include make good clauses. A make good clause requires the Company to restore the premises to its original condition at the conclusion of the lease. The provision has been calculated as the present value of the expected cost, which has been based on management's best estimate.

(v) Current versus non-current classification

The Group presents assets and liabilities in the statement of financial position based on current/non-current classification. An asset is current when it is:

- expected to be realised or intended to be sold or consumed in the normal operating cycle
- held primarily for the purpose of trading
- expected to be realised within twelve months after the reporting period.

A liability is current when:

- it is expected to be settled in the normal operating cycle
- it is held primarily for the purpose of trading
- it is due to be settled within twelve months after the reporting period

Or

- there is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period.

The Group classifies all other liabilities as non-current.

3. REVENUE FROM CONTINUING OPERATIONS

Revenues from operating activities

	Notes	Consolidated 2019 \$'000	2018 \$'000
Transaction levies	4	108,125	106,412
R&D Commonwealth-matching payments		80,936	80,380
R&D contributions (unmatched)		8,915	11,876
Other income	5	68,152	69,634
Total revenues from operating activities		266,128	268,302

Revenues from non-operating activities

Bank interest		3,769	4,152
Total revenues from non-operating activities		3,769	4,152
Total revenues from continuing operations		269,897	272,454

4. TRANSACTION LEVIES

Transaction levies:

– grainfed cattle		11,424	11,328
– grassfed cattle		58,876	55,277
– lambs		34,708	36,594
– sheep		2,579	2,505
– goats		538	708
Total transaction levies		108,125	106,412

5. OTHER INCOME

Processor contributions		10,871	13,761
Live exporter contributions		1,714	1,314
Co-operative funding		2,994	734
R&D partnership income		39,986	41,179
Sale of products or services		7,874	5,421
Other		4,713	7,225
Total other income		68,152	69,634

	Consolidated	
	2019 \$000	2018 \$000
6. EXPENSES AND LOSSES		
Depreciation and amortisation of non-current assets included in the 'Income statement':		
Leasehold improvements	540	488
Plant and equipment	503	472
Furniture and fittings	19	27
Amortisation of intangible assets	1,044	857
Total depreciation and amortisation of non-current assets	2,106	1,844
Loss/(gain) on sale of assets	36	(39)
Operating lease rentals included in the 'Income statement'	3,921	3,869
Employee benefit expense:		
Wages and salaries	29,538	28,987
Workers compensation costs	99	99
Annual leave provision	2,062	2,239
Long service leave provision	464	782
Superannuation expense	2,468	2,428
Other post-employment benefits	7	16
Total employee benefit expense	34,638	34,551
7. TRADE AND OTHER RECEIVABLES (CURRENT)		
Trade receivables	2,017	574
Allowance for impairment of receivables (a)	–	–
Trade receivables, net	2,017	574
Accrued revenue:		
– Levies	5,644	7,878
– R&D Commonwealth-matching payments	29,909	29,357
– Other	2,672	2,789
Total accrued revenue	38,225	40,024
Other receivables	1,071	1,345
Total current receivables, net	41,314	41,943

There have been no movements in the provision for impairment loss.

The ageing analysis of trade receivables (net of impairment) is as follows:

Trade receivables (net of impairment)	Total \$000	Current \$000	Past due but not impaired				
			1–30 days	31–60 days	61–90 days	91–120 days	>120 days
30 June 2019	2,017	1,933	37	13	8	26	–
30 June 2018	574	508	13	1	1	51	–

7. TRADE AND OTHER RECEIVABLES (CURRENT) (continued)

(a) Allowance for impairment of receivables

A provision for impairment loss is recognised when there is objective evidence that a trade receivable is individually impaired (refer Note 2(e)). Financial difficulties of the debtor or defaulting in payments are considered objective evidence of impairment.

Receivables past due but not impaired are: \$84,000 (2018: \$66,000). Each business unit has been in contact with the relevant debtor and is satisfied that payment will be received in full. Other balances within trade and other receivables do not contain impaired assets and are not past due. It is expected these balances will be received when due.

(b) Interest rate risk

Trade debtors, R&D matching grants, levies and other accrued revenue are non-interest bearing and generally on 14–30-day terms.

(c) Security

The Group does not hold any collateral or security on trade receivables.

(d) Credit risk

The carrying value at the reporting date approximate the fair value for each class of receivable. Details regarding credit risk exposure are disclosed in Note 28 (iii).

	Consolidated	
	2019 \$'000	2018 \$'000
Prepayments	1,177	1,136
Deposits	600	586
Inventory	139	162
Total prepayments and deposits	1,916	1,884
Unlisted:		
AUS-MEAT Limited	–	–

8. PREPAYMENTS AND DEPOSITS

Prepayments

Deposits

Inventory

Total prepayments and deposits

9. INVESTMENT IN ASSOCIATE

Unlisted:

AUS-MEAT Limited

AUS-MEAT Limited became an associated entity in 1998–99 and is jointly owned (50% each) by MLA and Australian Meat Processor Corporation Limited.

AUS-MEAT Limited is an independent company limited by guarantee with operations split into two principal areas, the Standards division and the Services division. It is incorporated in Australia.

MLA has a continuing commitment to support AUS-MEAT Limited. The contribution for the financial year ended 30 June 2019 was \$550,000 (2018: \$550,000).

Summary results of the associate entity

Revenue

Accumulated surplus at beginning of the year

Net surplus for the year

Accumulated surplus at end of the year

Financial summary of associated entity

Total current assets

Total non-current assets

Total current liabilities

Total non-current liabilities

Net assets

	AUS-MEAT Limited	
	2019 \$'000	2018 \$'000
Revenue	18,390	16,861
Accumulated surplus at beginning of the year	5,331	4,632
Net surplus for the year	229	699
Accumulated surplus at end of the year	5,560	5,331
Total current assets	11,014	10,746
Total non-current assets	3,736	3,361
Total current liabilities	4,032	3,734
Total non-current liabilities	308	192
Net assets	10,410	10,181

The investment in AUS-MEAT Limited has been taken up at nil value (2018: \$nil). There is no entitlement to a share of the net results or net assets except in the event of a winding up of the entity.

10. INVESTMENTS IN SUBSIDIARIES

The consolidated financial statements include the financial statements of MLA and the subsidiaries listed in the following table..

Name	Equity interest %		Investment \$000	
	2019	2018	2019	2018
a) MLA Donor Company Limited	100	100	–	–
b) Integrity Systems Company Limited	100	100	–	–
			–	–

- a) MLA Donor Company Limited was incorporated in Australia on 6 August 1998 and is limited by guarantee. If the company is wound up, its Constitution states that MLA is required to contribute a maximum of \$5 towards meeting any outstanding obligations of the company.
- b) Integrity Systems Company Limited (formerly known as National Livestock Identification System) was incorporated in Australia on 24 December 2008 and is limited by guarantee. If the company is wound up, its Constitution states that MLA is required to contribute a maximum of \$5 towards meeting any outstanding obligations of the company.

11. PARENT ENTITY INFORMATION

Information relating to Meat & Livestock Australia Ltd	2019 \$000	2018 \$000
Current assets	192,107	195,108
Total assets	198,158	202,100
Current liabilities	76,152	74,207
Total liabilities	79,439	78,094
Contributed equity	9,031	9,031
Reserves	157	408
Total equity – Members' funds	109,530	114,567
(Deficit)/surplus for the year	(4,764)	8,098
Other comprehensive gain/(loss) for the year	157	408

As at balance date, the parent entity has not entered into any material contractual commitments for the acquisition of property, plant or equipment other than as noted in the financial statements.

	Consolidated	
	2019 \$000	2018 \$000
12. PROPERTY, PLANT AND EQUIPMENT		
Plant and equipment		
At cost	6,512	6,285
Accumulated depreciation	(5,548)	(5,570)
Total plant and equipment	964	715
Furniture and fittings		
At cost	259	323
Accumulated depreciation	(198)	(233)
Total furniture and fittings	61	90
Leasehold improvements		
At cost	5,978	5,716
Accumulated depreciation	(3,833)	(3,327)
Total leasehold improvements	2,145	2,389
Total property, plant and equipment		
At cost	12,749	12,324
Accumulated depreciation	(9,579)	(9,130)
Total written down value	3,170	3,194
Reconciliations of the carrying amounts of property, plant and equipment at the beginning and end of the current financial year:		
Plant and equipment		
Carrying amount at beginning	715	826
Additions	767	405
Disposals	(15)	(26)
Depreciation expense	(503)	(490)
	964	715
Furniture and fittings		
Carrying amount at beginning	90	74
Additions	14	46
Disposals	(24)	(3)
Depreciation expense	(19)	(27)
	61	90
Leasehold improvements		
Carrying amount at beginning	2,389	2,673
Additions	433	201
Disposals	(137)	(9)
Depreciation expense	(540)	(476)
	2,145	2,389

	Consolidated	
	2019 \$'000	2018 \$'000
13. INTANGIBLE ASSETS		
Software		
At cost	11,331	9,547
Accumulated amortisation	(8,366)	(7,323)
Total software	2,965	2,224
Reconciliation		
Carrying amount at beginning	2,224	2,294
Additions	1,785	831
Amortisation expense	(1,044)	(901)
	2,965	2,224
14. OTHER FINANCIAL ASSETS		
Other financial assets consist of restricted cash which relates to cash held as rental bonds in bank account which is pledged as collateral to landlords for risks retained by the group.		
Total other financial assets	1,079	1,640
	1,079	1,640
15. TRADE AND OTHER PAYABLES (CURRENT)		
Trade payables (a)	13,585	28,135
Accrued R&D and other creditors (a)	45,070	22,802
Rent-free period (refer Note 2q)	565	535
Derivative financial instruments (b)	(157)	(408)
Employee entitlements:		
– annual leave	2,088	2,215
– other	466	400
Total current trade and other payables	61,617	53,679
(a) Trade payables, accrued R&D and other creditors are non-interest bearing and are normally settled on 30-day terms. In the case of accrued R&D, any payments are further subject to milestones being satisfactorily completed.		
(b) Pursuant to Note 2(h), the Group remeasured to fair value its outstanding forward currency and option contracts as at year end.		
16. PROVISIONS (CURRENT)		
Long service leave	2,000	1,948
Leasehold make good	68	106
Total current other liabilities	2,068	2,054

	Long service leave \$'000	Leasehold make good \$'000	Total \$'000
Carrying amount at the beginning of the financial year	1,948	106	2,054
Additional provisions	(134)	(106)	(240)
Utilised	(107)	–	(107)
Amounts transferred from/(to) non-current during the year	293	68	361
Carrying amount at the end of the financial year	2,000	68	2,068

	Consolidated	
	2019 \$000	2018 \$000
17. OTHER LIABILITIES (CURRENT)		
Unearned income	17,458	24,168
Other	857	623
Total current other liabilities	18,315	24,791
18. OTHER PAYABLES (NON-CURRENT)		
Fit-out contribution and rent-free period (refer note 2q)	1,882	2,320
Total non-current other payables	1,882	2,320
19. PROVISIONS (NON-CURRENT)		
Long service leave	1,132	1,289
Leasehold make good	457	520
Total non-current provisions	1,589	1,809

	Consolidated		
	Long service leave \$000	Leasehold make good \$000	Total \$000
Movements in provisions:			
Carrying amount at the beginning of the financial year	1,289	520	1,809
Additional provisions	136	5	141
Utilised	–	–	–
Amounts transferred (from)/to current during the year	(293)	(68)	(361)
Carrying amount at the end of the financial year	1,132	457	1,589

	Consolidated	
	2019 \$000	2018 \$000
20. CASH FLOW HEDGE RESERVE		
At the beginning of the financial year	408	(420)
Net surplus on cash flow hedges	157	408
Transfer of cash flow hedge reserve to 'Statement of comprehensive income'	(408)	420
Total cash flow hedge reserve (a)	157	408

(a) The full amount of hedged cash flows as at 30 June 2019 are expected to affect the 'Statement of comprehensive income' within one year.

As at 30 June 2019, the Company did not have any portion of cash flow hedges deemed ineffective.

21. EMPLOYEE ENTITLEMENTS

The aggregate employee benefit liability is comprised of:

	2019 \$000	2018 \$000
Provisions – current (refer Note 16)	2,000	1,948
Provisions – non-current (refer Note 19)	1,132	1,289
Payables – current (refer Note 15)	2,554	2,615
	5,686	5,852

	Consolidated	
	2019 \$	2018 \$
22. REMUNERATION OF AUDITORS		
Amounts received or due and receivable by Ernst & Young for:		
• auditing or reviewing of the financial report of the entity and any other entity in the consolidated entity	195,082	189,520
• other services in relation to the entity and any other entity in the consolidated entity:		
– tax compliance	–	9,900
– other non-audit services	45,320	53,859
	240,402	253,279

23. DIRECTOR AND EXECUTIVE DISCLOSURES

(a) Details of key management personnel (KMP)

(i) Directors

Michele Allan	Chair
Jason Strong	(Managing Director – appointed 25 March 2019)
Alan Beckett	
Robert Fitzpatrick	
Erin Gorter	
Andrew Michael	
Russell Lethbridge	
Manny Noakes	(appointed 21 November 2018)
Jo Pye	(appointed 21 November 2018)
Richard Norton	(Managing Director – resigned 7 December 2018)
Steven Chaur	(resigned 21 November 2018)

(ii) Executives

Michael Finucan	General Manager – International Markets
Michael Crowley	General Manager – Producer Consultation and Adoption
Clare Stanwix	General Counsel and Company Secretary
Jane Weatherley	Chief Executive Officer – Integrity Systems Company
Lisa Sharp	Chief Marketing and Communications Officer
Andrew Ferguson	Chief Financial Officer
Sean Starling	General Manager – MDC, Research, Development and Innovation

	Notes	Consolidated	
		2019 \$	2018 \$
23. DIRECTOR AND EXECUTIVE DISCLOSURES (continued)			
(iii) Compensation of key management personnel by categories			
Directors (a)			
Short-term benefits		1,181,834	1,466,252
Post-employment benefits		70,542	81,084
Other long-term benefits		915	24,466
	(a)	1,253,291	1,571,802
Executives (b)			
Short-term benefits		2,644,578	3,010,078
Post-employment benefits		143,756	153,671
Other long-term benefits		52,446	95,873
	(b)	2,840,780	3,259,622

(a) Compensation includes all benefits paid, payable or provided by the entity, or on behalf of the entity, in exchange for services rendered to the entity. Compensation includes wages, salaries, superannuation and other employees' provisions.

(b) Executive compensation refers to all compensation earned by the General Managers of the Company with the exception of the Managing Director whose compensation has been included under Directors' compensation.

(b) Related party transactions

Directors of the Group and directors of its related parties, or their director-related entities, conduct transactions with entities within the Group that occur within a normal employee, customer or supplier relationship on terms and conditions no more favourable than those which it is reasonable to expect the entity would have adopted if dealing with the director or director-related entity at arm's length in similar circumstances. These transactions include the following and have been quantified below where the transactions are considered likely to be of interest to users of these financial statements:

- Dr Michele Allan is Chancellor of Charles Sturt University which invoiced the Company \$1,277,087 (2018: \$6,296,393) for various R&D projects including 'Creating a dairy beef supply chain' and 'Quantifying the cost of disease in feedlots'. The company has invoiced Charles Sturt University \$864,470 (2018: \$777,841) for Rural R&D for Profit programs relating to Foot and Mouth Disease (FMD) and dung beetles ecosystem engineers, as well as reducing induction stress in the Australian feedlot system. Dr Allan is a Director of CSIRO which invoiced the company \$6,976,300 (2018: \$8,315,468) for various R&D projects including Rural R&D for Profit programs such as 'FMD ready' and 'Phosphorous efficiency', and also 'Welfare benchmarking and management for the beef cattle and sheep meat industries'. The company invoiced CSIRO \$1,439,215 (2018: \$842,053) mainly for Livestock Productivity Partnership (LPP), 'Improving profit from pasture' and 'Welfare benchmarking and management for the beef cattle and sheep meat industries'. Dr Allan is a Director of Nuffield Australia which invoiced the company \$58,300 (2018: \$57,200) for scholarships. Dr Allan is a Director of Wine Australia, which the company has invoiced \$193,377 (2018: 66,000) for contribution to Rural R&D for Profit project 'Forewarned is forearmed' and Meat and Wine Collaboration programs in China.
- Mr Robert Fitzpatrick is Founder Fellow of Cicada Innovations which invoiced the company \$1,022,791 (2018: \$377,146) and the company invoiced \$383,432 (2018: \$348,237) for projects related to Grow Lab new venture accelerator program and Facilitation of the Australian Red Meat Industry Carbon Neutral 2030 Innovation Challenge.
- Ms Erin Gorter is a Director of Primary Industries Education Foundation Australia which invoiced the Company \$86,625 (2018: \$82,500) for membership funding to Primary Industries Education Foundation. Ms Gorter is a member of Evergreen Farming which invoiced the company \$33,000 (2018: \$27,500) for the Western Australia Pasture Updates project. Ms Gorter is a member of Southern DIRT producer group which invoiced the company \$40,516 (2018: \$109,819) and the company invoiced Southern DIRT \$9,810 (2018: \$20,989) for Synergy and profit using farm by-products in mixed farming systems. Ms Gorter is a Director of AgVivo Pty Ltd which has not invoiced the company in 2019 (2018: \$59,773) and the company has not invoiced AgVivo in 2019 (2018: \$34,985). Ms Erin Gorter is a Partner of the Gorter Family Trust trading as Erin Gorter Enterprises (TJR & EG Gorter) has not invoiced the company in 2019 (2018: \$21,522).
- Mr Russell Lethbridge is a member of AgForce QLD which invoiced the Company \$333,285 (2018: \$220,365) and the company invoiced AgForce Queensland \$157,080 (2018: \$262,680) for various projects including 'Adoption of Best Practice Vertebrate Pest Control in Northern Queensland' and 'Development of an accreditation scheme for lay sprayers using the Dropped Ovary Technique'.
- Ms Jo Pye is a Member of the Australian Institute Food Science & Technology which invoiced the Company \$1,692 (2018: \$93,269) and the company invoiced \$44,994 (2018: \$120,865) mainly for North Sydney office rent.

	Consolidated	
	2019 \$'000	2018 \$'000
24. NOTES TO THE STATEMENT OF CASH FLOWS		
(a) Reconciliation of cash		
Cash on hand	100,236	54,714
Short-term money market deposits	58,000	107,000
Closing cash balance	158,236	161,714
(b) Reconciliation of net cash from operating activities to net surplus		
Net (deficit)/surplus	(4,486)	10,275
Adjustments for:		
Net loss/(gain) on disposal of property, plant and equipment	36	(39)
Depreciation expense	1,062	993
Amortisation expense	1,044	901
Interest received	(4,255)	(3,649)
Change in assets and liabilities:		
Decrease/(increase) in assets:		
Decrease/(increase) in trade and other receivables	629	(7,094)
(Increase) in prepayments and deposits	(32)	(96)
Decrease in other financial assets	561	765
Increase/(decrease) in liabilities:		
Increase in trade and other payables	7,500	17,321
(Decrease) in other liabilities	(6,476)	(10,979)
(Decrease)/increase in provisions	(457)	1,234
Net cash from operating activities	(4,874)	9,632
25. EXPENDITURE COMMITMENTS		
Expenditure (primarily research and development) contracted for is payable as follows:		
– Not later than one year	139,521	172,292
– Later than one year but not later than five years	135,033	151,589
– Later than five years	–	–
Aggregate R&D expenditure contracted for at balance date	274,554	323,881
Operating lease expenditure contracted for is payable as follows:		
– Not later than one year	4,786	4,669
– Later than one year but not later than five years	9,344	9,347
– Later than five years	564	863
Aggregate lease expenditure contracted for at balance date (a)	14,694	14,879

(a) The operating lease commitments include leases for properties, motor vehicles and maintenance with terms ranging from one to five years.

26. MEMBERS' FUNDS

The Company is incorporated in Australia and is a company limited by guarantee. If the Company is wound up, its Constitution states that each member is required to contribute a maximum of \$5 each towards meeting any outstanding obligations of the Company. At 30 June 2019, the number of members was 49,692 (2018: 50,128).

	Consolidated	
	2019 \$000	2018 \$000
27. CONTRIBUTED EQUITY		
Capital contribution	9,031	9,031

This amount represents contributions from the Commonwealth Government as initial working capital and property, plant and equipment at written down value transferred from the Australian Meat and Live-stock Corporation and the Meat Research Corporation at nil consideration.

28. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

MLA's principal financial instruments include derivatives, cash and cash equivalents. The Group has various other financial assets and liabilities such as trade receivables and trade payables which arise directly from its operations.

MLA enters into derivative transactions, including forward currency contracts and currency option contracts. The currency option contracts are limited to vanilla options and collar options. The purpose is to manage the currency risks arising from the Group's overseas operations. The main risks arising from the Group's financial instruments are interest rate risk, foreign currency risk, credit risk and liquidity risk.

The Board reviews and agrees policies for managing each of these risks and they are summarised below.

Oversight responsibility for identification and control of financial risks rests with the Audit and Risk Committee under the authority of the Board.

Details of the significant accounting policies and methods adopted, including the criteria for recognition, the basis of measurement and the basis on which income and expenses are recognised, in respect of each class of financial instrument are disclosed in Note 2 to the financial statements.

Risk exposures and responses

(i) Interest rate risk

The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's cash and short-term deposit holding with a floating interest rate. Cash at bank earns interest at floating rates based on daily bank deposit rates. On call deposits are made for varying periods of between one day and twelve months, depending on the immediate cash requirements of the Group, and earn interest at the respective short-term deposit rates.

Cash deposits and short-term cash assets are held at floating exchange rates of interest that range between 0% and 2.91% at 30 June 2019. Some of these assets are held in foreign currency accounts.

Sensitivity analysis:

At 30 June 2019, if interest rates moved, as illustrated in the table below, with all other variables held constant, the effect on the Group's net surplus would have been as follows:

Judgements of reasonable possible movements:

	Consolidated surplus	
	2019 \$000	2018 \$000
+1.00% (2018: +1.00%)	1,477	1,578
-0.50% (2018: -0.50%)	(739)	(789)

There is no direct impact on other comprehensive income.

(ii) Foreign currency risk

The Group has a policy of hedging the offshore component of its annual expenditure. In doing so, it works within Board-approved risk management bands that establish the upper and lower limits of hedge cover for each period out on a rolling 12-month basis. The objective is to ensure that the annual budget allocation for offshore expenditure for the next financial year is fully hedged by 30 June.

The Group is primarily exposed to the risk of adverse movements in the Australian dollar relative to certain foreign currencies and uses derivative financial instruments to manage these specifically identified foreign currency exposures.

Forward exchange contracts and options are purchased to hedge a majority of the Australian dollar value of United States Dollar, Japanese yen, Chinese renminbi and Korean won payments arising from the activities of overseas branches.

These contracts hedge highly probable forecasted future cash outflows and they are timed to mature when the payments are scheduled to be made.

Foreign exchange contracts commit the Group to purchase specific amounts of foreign currency at an agreed rate of exchange maturing at specific times up to 12 months from balance date.

28. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

Option contracts give the Group the right to purchase specific amounts of foreign currency at an agreed rate of exchange maturing at specific times up to 12 months from balance date.

At 30 June 2019, the Group held forward exchange contracts designated as hedges of forecasted future cash outflows to its overseas offices. The cash flows are expected to occur within 12 months from 30 June 2019.

Sensitivity analysis:

There is minimal sensitivity to foreign currency risk exposures on the Group's net surplus/deficit for the year and on equity as overseas spending is subject to a fixed budget which is determined in Australian dollars. As there is no material impact on the net surplus/deficit or equity in local currency, a sensitivity analysis has not been prepared.

(iii) Credit risk

Credit risk arises from the financial assets of the Group, which comprise cash and cash equivalents, trade and other receivables and derivative instruments. The Group's exposure to credit risk arises from the potential default of the counter party, with a maximum exposure equal to the carrying amount of these instruments. Exposure at balance date is addressed in each applicable note.

The Group's objectives in relation to credit risk are to ensure minimum impairment of its financial assets and minimise the possibility of loss.

The Group's financial assets are largely due from government related bodies, recognised creditworthy third parties and highly credit-rated financial institutions that have minimal risk of default. No collateral is held as security.

All receivable balances are monitored on an ongoing basis with the result that the Group's experience of bad debts has not been significant.

There are no significant concentrations of credit risk and financial instruments are spread amongst a number of financial institutions to minimise the risk of default of counterparties.

The Group's maximum exposure to credit risk at reporting date in relation to each class of recognised financial assets is the carrying amount of these assets.

(iv) Liquidity risk

Liquidity risk arises from the financial liabilities of the Group and the Group's subsequent ability to meet its obligations to repay its financial liabilities as and when they fall due.

Pursuant to its reserving policy, the Group maintains minimum levels of reserves by specie. The Group's objective is to invest the surplus funds represented by these reserves in financial instruments with maturities that match its forecast payment obligations. The surplus funds are invested primarily in term deposits with differing maturity terms that can be easily liquidated in the event of an unforeseen interruption of cash flow.

The Group manages its liquidity risk by monitoring the cash inflows and outflows expected on a weekly basis.

Non-derivative financial liabilities

The table below summarises the maturity profile of the Group's financial liabilities as at the reporting date based on contractual undiscounted repayment obligations. The Group ensures that sufficient liquid assets are available to meet all the short-term cash payments.

	Consolidated	
	Less than 6 months \$000	6 to 12 months \$000
Financial liabilities		
Trade and other payables	58,656	–

(v) Fair value

The carrying values of all financial assets and liabilities approximate their fair value at the balance date. The net fair value of a financial asset is the amount at which the asset could be exchanged in a current transaction between knowledgeable and willing parties after allowing for transaction costs.

The Group uses various methods in estimating the fair value of a financial instrument. The methods comprise:

Level 1 – the fair value is calculated using quoted prices in active markets

Level 2 – the fair value is estimated using inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly

Level 3 – the fair value is estimated using inputs for the asset or liability that are not based on observable market data.

28. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

The fair value of the financial instruments as well as the methods used to estimate the fair value are summarised in the table below.

Year ended 30 June 2019

	Consolidated	
	Market observable inputs (level 2) \$000	Total \$000
Financial assets		
Derivative instruments	(53)	(53)
Forward currency contracts	(53)	(53)

Financial instruments that use valuation techniques with only observable market inputs include forward currency contracts. The fair value of forward currency contracts is calculated by reference to current forward exchange rates for contracts with similar maturity profiles.

MLA presents derivative assets and derivative liabilities on a gross basis. Certain derivative assets and liabilities are subject to enforceable master netting arrangements with individual counterparties if they were subject to default. As at 30 June 2019, if these netting arrangements were to be applied to the derivative portfolio, derivative assets are reduced by \$53,222 (30 June 2018: \$124,180) and derivative liabilities are reduced by \$53,222 (30 June 2018: \$124,180).

29. LEGAL CLAIM CONTINGENCY

On 27 June 2016, MLA lodged an appeal in the Federal Court of Australia against Cargill Inc. and Branhaven, LLC. in relation to the prior dismissal of MLA's opposition to the grant of Australian patent 2010102253 'Cattle Selection Methods Patent'. The initial hearing of the appeal concluded on 7 June 2017 and judgement was delivered on 9 February 2018. MLA was partly successful in relation to the appeal which gave rise to a further hearing for the parties to argue what amendments to the patent should be made. This hearing occurred 1–3 August 2018 and on 23 January 2019, the judgment supported the Patent amendments. MLA was awarded 10% of the substantive costs incurred.

On 15 February 2019 MLA sought leave to appeal the decision. MLA now awaits the Court's consideration of the Leave to Appeal and the matters listed for Appeal, due for consideration on 29 August 2019.

By affidavit dated 31 July 2018, MLA (and Dairy Australia) was advised that Cargill assigned its interest in the patent to newly formed company called SelecTraits. Cargill has now removed itself from the matter.

A final order as to costs has not been made in this matter. It is possible that MLA will be required, in accordance with the court's scale, to meet a portion of the legal costs in the appeal. Accordingly, no provision for such a liability has been made in these financial statements.

30. FINANCING ARRANGEMENTS

MLA has access to two funding facilities which are available under special circumstances in response to industry crises from the Red Meat Advisory Council Limited (RMAC).

- A \$500,000 (2018: \$500,000) emergency fund can be accessed by MLA for scoping purposes following consultation with the affected species sector/sectors.
- In addition, a \$5 million (2018: \$5 million) contingency fund for the management of industry crisis may be accessible. Use of this facility requires a two-thirds majority decision of RMAC directors with terms and conditions as agreed by RMAC and the Commonwealth Government.
- No amount has been withdrawn from these funding facilities.

Directors' declaration

In accordance with a resolution of the directors of Meat & Livestock Australia Limited, we state that:

In the opinion of the directors:

- (a) the financial statements and notes of Meat & Livestock Australia Limited for the financial year ended 30 June 2019 in accordance with the *Corporations Act 2001*, including:
 - (i) giving a true and fair view of the consolidated entity's financial position as at 30 June 2019 and of its performance for the year ended on that date; and
 - (ii) complying with Australian Accounting Standards (including Australian Accounting Interpretations) and *Corporations Regulations 2001*; and
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This declaration has been made after receiving the declarations required to be made to the directors by the managing director and chief financial officer in accordance with section 295A of the *Corporations Act 2001* for the financial year ended 30 June 2019.

On behalf of the Board



Michele Allan
Chair



Jason Strong
Managing Director

24 September 2019

Independent auditor's report

to the members of Meat & Livestock Australia Limited



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Independent Auditor's Report to the Members of Meat & Livestock Australia Limited

Opinion

We have audited the financial report of Meat & Livestock Australia Limited (the Company) and its subsidiaries (collectively the Group), which comprises the consolidated statement of financial position as at 30 June 2019, the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of the Group is in accordance with the *Corporations Act 2001*, including:

- a) giving a true and fair view of the consolidated financial position of the Group as at 30 June 2019 and of its consolidated financial performance for the year ended on that date; and
- b) complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Information Other than the Financial Report and Auditor's Report Thereon

The directors are responsible for the other information. The other information is the directors' report accompanying the financial report.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.



Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Ernst & Young

Rob Lewis

Partner

Sydney

24 September 2019