



Professional development training: Agricultural advisor fundamentals

MLA's Profitable Grazing Systems and <u>The Right Mind</u> have teamed up to provide professional development training for agricultural advisors and extension deliverers.

Sydney | 8.15am for a 8.30 start and a 5pm finish | 22 August 2019

You'll learn how to:

- become intuitive at connecting with your prospective clients and understanding their wants and needs
- understand coaching and the huge benefits of using this approach when working with individuals and small groups of clients
- understand how to overcome barriers to practice change
- have practical tools for excellence in execution
- feel in control when negotiating tough or complex situations
- manage difficult conversations with less stress
- have ongoing support to challenge and motivate you.

Cost

MLA's Profitable Grazing Systems program is covering 90% of the cost to attend.

You pay only \$100/person to attend.

How to register:

https://livestock-advisor-updates-south.eventbrite.com.au

Please note that participation is limited to 40 attendees. The training is not restricted to Profitable Grazing Systems deliverers.