

## finalreport

KPI 2007 Survey - Executive Report

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(Tier 2 2007 Cumulative Sample n=636)

Figures represented in table 20 refer to results obtained from the aggregated sample, ie representing results from course participants from the past 3 survey intervals.

(refer combined data tables 22)

## Management Changes as a Result of Course Attendance

The KPI 2007 Survey asked producers if they had changed any of their management practices as a **direct** result of participating in the specific course or program(s) they indicated they had attended. This approach aimed to **link change** directly with specific **course attendance**.

- □ **EDGEnetwork** has the most influence on change with **71%** of EDGE workshop attendees indicating that these programs motivated them to adopt new management practices and/or implement changes to existing practices.
- □ MBfP had increases its influence with 50% of participants indicating management changed in comparison with 44% in 2006. COP also improved its effectiveness with an increase form 30% in 2006 to 46% in 2007.

Table 21: Management Practice Change by Course/Program and Program Participants

MLA Course/Program classifications:	Course Pa	articipants	% of Course Participants who Changed Management Practices			
	2006 (n=349)	2007 (n=636)	2006	2007		
More Beef from Pastures	n=85	n=140	44%	50%		
Prime Time/Making More from Merinos	n=70	n=81	47%	49%		
PIRD's/Producer Research Support	n=32	n=79	72%	56%		
EDGE/EDGEnetwork workshops	n=205	n=265	69%	71%		
Cost of Production	n=11	n=35	30%	46%		
Beef Up Forum	-	n=35	( <del>2</del> 8 +)	46%		

(Tier 2 Cumulative Sample n=636)

(\*Note: The participants represented who did not change management practices as a result of attending the specified program, did not change as a result of attending any other course or program. Some specified course participants changed management practices as a result of also attending other courses, refer to tables for details).

These figures represent only a minor shift in the overall level of management practice change from the 2005 survey, increasing only 2% from 65% in 2005 to 67% in 2006 and a falling slightly to 64% in 2007.

(refer combined data tables 21-22)

21% indicated that pasture management and improvement had led to being able to run more stock.

## Negatives:

- □ 7% felt that 'advice was not drought applicable'.
- □ 13% had made **no changes** to management as a result of attending and this was felt to be a negative.
- □ 6% felt that they needed more time or too much time to implement changes.

## 4.2.8 Areas of most Impact from MLA Courses

The 2007 KPI survey also sought to identify which key areas of farm management the MLA extension programs had the most impact on.

- □ 54% of participants clearly identified **profitability** as the area that MLA courses had influenced the most.
- □ **Cost of Production** was regarded by **53% of participants** as the second most important area that MLA courses impacted on.
- □ **Prime time** appears to have had the most impact on participants in the area of **cost of production** with **85%** of course participants indicating that was where the course had the greatest impact.

Table 31: Areas MLA Information had greatest impact by Course Attendees

Areas of impact:	(n=47)	(n=95)	Prime Time	More Beef from Pastures	dO (n=25)	Beef Up Forums	(n=287)
Environment	26%	44%	40%	32%	44%	37%	34%
Cost of Production	53%	56%	85%	50%	84%	40%	53%
Pasture persistence	45%	55%	30%	46%	48%	34%	46%
Lifestyle	17%	29%	20%	15%	20%	23%	17%
Labour Saving	15%	37%	35%	20%	24%	20%	18%

(Tier 2 2007 Sample only, n=287)

(for outcomes refer to MLA\_KPI\_2007\_Tables\_07, refer tables 72-79).