

GULFOOD 2018 - MLA Stand Participation Fee Estimate



	12sqm	20sqm	24sqm	28sqm
Floor space	\$8,571	\$14,286	\$17,143	\$20,000
Booth build	\$4,943	\$8,238	\$9,886	\$11,533
	\$13,514	\$22,524	\$27,029	\$31,533
less MLA contribution	\$6,757	\$6,757	\$6,757	\$6,757
Compulsory costs	\$1,098	\$1,098	\$1,098	\$1,098
ESTIMATED PARTICIPANT FEE	\$7,855	\$16,864	\$21,369	\$25,874
DEPOSIT PAYABLE	\$3,927	\$8,432	\$10,685	\$12,937

1. Estimated fees (AUD) are indicative only and Participants will be charged the actual amounts incurred.
Floor space and booth build costs are dependent upon number of participants.
2. MLA will advise Participants in advance if the Participant fee is likely to vary by more than 20% of estimate
3. Participant fee takes into account MLA 50% contribution for 12qsm booth (floor space and build) - i.e. 6sqm. No further discounts apply for larger booths.
4. Two invoices will be issued for Participation fee - a deposit invoice upon registration and a final invoice after the event, both payable within 14 days of issue
5. The final invoice will be total Participation fee less deposit paid.
6. Some items may be eligible for cofunding through the CoMarketing program as [per the list of eligible activities](#)
7. If a Participant (Joint Exhibitor) cancels after they have registered, the following cancellation terms
 - ❖ If MLA is able to recover the full Participation Fee, the cancellation fees may be waived.
 - ❖ If MLA is unable to recover the full Participation Fee, the Participant (Joint Exhibitor) will be liable for the Participation Fee.
 - ❖ Participants (Joint Exhibitors) will only be liable for those expenses that MLA cannot recover.

Updated: 10 November 2017