

MLA BUSINESS EDGE WAGGA WAGGA - WEDNESDAY 12TH & THURSDAY 13TH DECEMBER 2018

Business EDGE is a two-day financial and business management training workshop for livestock producers. The aim is to enhance producer knowledge and skills in basic financial and business management to improve business efficiency and profitability.

Improving financial and business performance is particularly important given the continued climate of declining terms of trade, increasing land prices, tightening credit and rapid national and global economic and policy influences affecting beef enterprises.

The course is taught in a supportive and motivating environment using case studies and practical examples to bring meaning to the underlying principles.

This workshop is invaluable if you are seeking to gain skills in the following areas of your business:

- ✓ Planning ahead
- ✓ Confidence to change
- ✓ Understanding debt and profit
- ✓ Intergenerational involvement



The Business EDGE workshop was developed by Meat & Livestock Australia (MLA). Holmes Sackett delivers Business EDGE throughout NSW.

What will you learn?

Business EDGE workshop will enable you to acquire the knowledge and skills to...

- Determine if all the family needs and aspirations can be funded by the business
- Prepare and understand key financial information on your business
- Assess and manage agricultural business risk
- Understand and manage enterprise performance, including understanding what the key profit drivers are, how to influence them and what effect they have on overall business performance.

And much more ...

Comprehensive course notes are provided, along with decision support spreadsheet tools to help you apply the material to your business. Follow up is available to all participants.

WAGGA WAGGA

Wednesday 12th & Thursday 13th December 2018

VENUE TO BE ADVISED TIME Day 1 – 8.30am – 5.30pm Day 2 – 7.30am – 4.00pm



FEEDBACK

"The course was very worthwhile & timely. It was the information 'gap' we were wanting to satisfy in our business."

"John provided great delivery, he was approachable, funny and not forceful of his opinions & he was interested in having a debate about topics that were challenged."

"We are now able to review our business and make valuable changes that will save us money and make our enterprise more profitable."

"John's extensive knowledge on agriculture and data made the course well worth it."

REGISTER FOR BUSINESS EDGE <u>click here</u>

1 person - \$1,500 +gst 2+ people from the same business - \$1,250 each +gst Registration closes on Friday 7th December 2018

Reimbursement

There is up to 50% reimbursement for NSW RAA eligible participants. <u>Click here</u> to access the reimbursement form. For information or to register call Prue on 0435 052 255 or email <u>prue@holmessackett.com.au</u>



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Feedback Value for time & money?

"Excellent, a small investment considering the benefits that could be achieved."

"Definitely value for money going forward with our business plans."

"Well and truly worth the investment of time and money."

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