



## 2019 Vic Workshops

**Melbourne:** 30 September - 1 October

**Hamilton:** 3-4 October

Can your business really fund  
future growth, debt reduction, retirement and succession?

Maybe you're just scraping by?

Or you're not sure where to start  
to better understand and improve your business performance?



Join a group of like-minded producers and equip yourself  
to take a hard look at your business and take back control.

### What you'll learn

- What's the driving profit in your business - and what's not
- How to set up your financial statements to provide you with the information to help manage your business
- How to demystify your financial statements
- New infrastructure or equipment: which one will deliver the biggest bang for your buck?
- Funding for education, succession and retirement: how much is needed and what can your business fund?

### Why attend?

- Gain the skills and confidence to really analyse your business
- Understand universal business principles and terms and their application to your business
- Learn from presenters who understand grazing businesses
- Receive a full set of course notes and a suite of decision support tools to use at home

More than 500 producers have already attended Business EDGE.

Here's what a few of them had to say about it...

"I found all areas really helpful and several pieces of information paid for the workshop."

"Simple, provocative, user friendly, good tools, engaging."

"Money well spent - will get an ongoing return over my business life."

"Opened [my] eyes to a lot I didn't know."

"Deeper understanding of profit drivers and risk management."



### The investment...

	Full fee	Early Bird
1 person	\$1500	\$1250
2+ farm business	\$1250 ea	\$1000 ea

All prices exclude GST and are fully tax deductible

\*register and pay for the workshop four weeks prior to the start date to receive the early bird discount

### The bonus...

#### Repeat discount 50%

Attendees of Meridian Agriculture Business EDGE workshops who do a refresher course receive a 50% discount off the applicable rate.

**Fully Guaranteed** - Unless you are completely satisfied that this workshop has helped you to understand and run your business more profitably, your course fees will be refunded in full, no questions asked.

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## Business EDGE

Know your business ... Grow your business

To Register visit:

[www.meridian-ag.com.au/businessedge](http://www.meridian-ag.com.au/businessedge)

For more information:

Meridian Agriculture: 03 5341 6100

Emails: [info@meridian-ag.com.au](mailto:info@meridian-ag.com.au)



The Business EDGE was developed by Meat & Livestock Australia specifically for extensive grazing businesses. Meridian Agriculture delivers the program in agreement with deed holders BushAgribusiness.