



BusinessEDGE for grazing businesses



BusinessEDGE is a comprehensive 2 day workshop for owners and managers of grazing enterprises.

The workshop is designed to improve financial literacy & business skills.

Gundagai Monday 19th & Tuesday 20th June 2017 Day 1: 8.30am – 5.30pm Day 2: 7.30am – 4.00pm

Wagga Wagga Thursday 22nd and Friday 23rd June 2017 Day 1: 8.30am – 5.30pm Day 2: 7.30am – 4.00pm

Dubbo Wednesday 28th and Thursday 29th June Day 1: 8.30am – 5.30pm Day 2: 7.30am – 4.00pm

BusinessEDGE workshops have been run across northern Australia since 2010 with almost 500 participants completing the course. This course has specific relevance to southern Australia, while still retaining all the key financial and business principles.

Each participant will receive a full set of background and course notes, a hardcopy of the PowerPoint presentation used for teaching, and a USB drive with a suite of spreadsheet based decision support tools used in the course.

The course is taught on a case study basis to bring more meaning to the underlying principles. All the concepts are taught and discussed in a well-grounded practical example from the case study.

Delivered by John Francis, Holmes Sackett



What you will learn?

- Why your income tax return is of limited value in business decision making
- How to set up and use management accounts
- How to interpret financial statements and understand them
- Understand key profit drivers for the whole business, the herd and the flock
- How to manage financial risk
- How to allocate capital in a rational manner for a better return on the investment
 - ...and much more



Prices (incl of GST) 1 person: \$1,500pp 2 people from same business \$1,250pp **S**

Register now Places <u>are</u> limited. Registration closes Monday 5th June 2017 <u>Complete the registration form here</u>





What do producers think of **BusinessEDGE?**

Workshop feedback

"We have been looking at our business through a dirty windscreen for a long time and in two days you have cleaned that windscreen for us."

"The course was exceptional, it has given me the tools to continue to learn and develop better business skills and improve financial analysis and ultimately profitability."

"I came in with a belowbasic knowledge of business and I am leaving with the confidence to really analyse our business."

"Most relevant workshop I have ever been to."

The Presenters

"Very knowledgeable but able to break it down so it was easy to understand."

"Practical and easy to relate to."

"Very good knowledge and delivery. Plenty of time made to detour and answer questions."

"Presenters know the content extremely well and deliver well."

"Excellent delivery with the ability to engage and hold participant's attention."

"Good, relatively small investment considering the benefits that could be achieved."

"Well and truly worth the investment of time and money.



Register now for BusinessEDGE. Limited numbers. Registrations close Monday 5th June 2017

Registration Form here

Up to 50% reimbursement for NSW RAA eligible participants check your status at <u>http://www.raa.nsw.gov.au/assistance</u>

Cancellation Policy - If notice of cancellation is received no less than two weeks prior to the course start date, the full fee will be refunded. If notification is received between 5 days and 2 weeks prior to the course start date, a 20% fee will apply. If notification is received less than 5 working days prior to the course start date or not received at all, the full fee will be forfeited. If the intended participant is unable to attend, a suitable substitute will be accepted right up to the morning of the course with no financial penalty. By completing and returning the Registration Form, you are agreeing to the Cancellation Policy.

