

Australian beef exports to the EU

Monthly trade summary August 2017

12-months ending August

| | Chilled | | Frozen | | Total | | |
|------------------------|-------------------------------|-----|-------------------------------|--------------------|-------------------------------|--------------------|--|
| Volume (tonnes swt) | 12-months Y-O-Y ending % chg. | | 12-months ending August | Y-O-Y % chg. | 12-months ending August | Y-O-Y % chg. | |
| Total | 17,213 | -22 | 516 | -33 | 17,729 | -22 | |
| Grainfed | 13,243 | -20 | 482 | -5 | 13,725 | -19 | |
| Grassfed | 3,970 | -28 | 34 | -87 | 4,004 | -30 | |

Calendar year-to-August

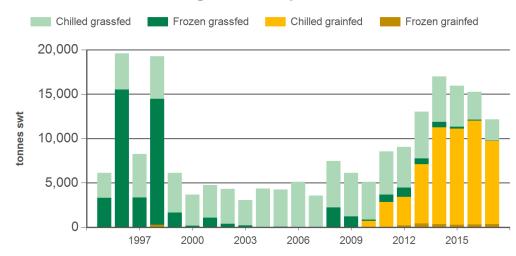
| Chilled | | Frozen | | Total | | |
|-------------|--------------------|-------------|--------------------|-------------|--------------------|--|
| 2017 YTD | Y-O-Y % chg. | 2017 YTD | Y-O-Y % chg. | 2017 YTD | Y-O-Y % chg. | |
| 11,777 | -21 | 382 | -12 | 12,159 | -20 | |
| 9,383 | -20 | 370 | 15 | 9,754 | -19 | |
| 2,393 | -24 | 12 | -89 | 2,405 | -26 | |

Month of August

| Chilled | | | Frozen | | | Total | | | |
|----------------|--------------------|--------------------|----------------|--------------------|--------------------|----------------|--------------------|--------------------|--|
| 2017 August | M-O-M % chg. | Y-O-Y % chg. | 2017 August | M-O-M % chg. | Y-O-Y % chg. | 2017 August | M-O-M % chg. | Y-O-Y % chg. | |
| 1,919 | 28 | 23 | 89 | 70 | 1,046 | 2,009 | 29 | 28 | |
| 1,400 | 25 | 6 | 89 | 70 | 1,046 | 1,490 | 27 | 12 | |
| 519 | 34 | 116 | - | - | - | 519 | 34 | 116 | |

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-August. Y-O-Y = Year-on-year. M-O-M = Month-on-month. Grainfed is the prefix for grainfed beef. Grassfed is the prefix for grassfed beef. For further information email marketinfo@mla.com.au.

Year-to-August beef exports to the EU



Source: DAWR, Prepared by MLA

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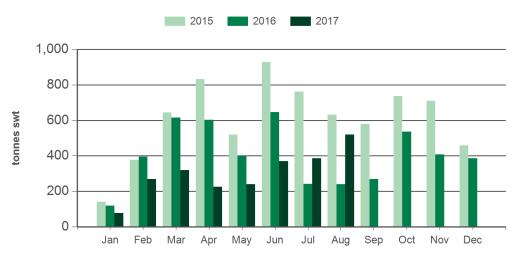
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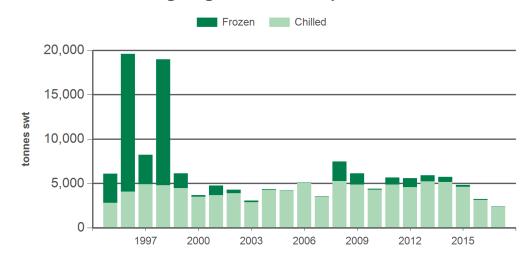
Monthly trade summary August 2017

Monthly grassfed beef exports to the EU



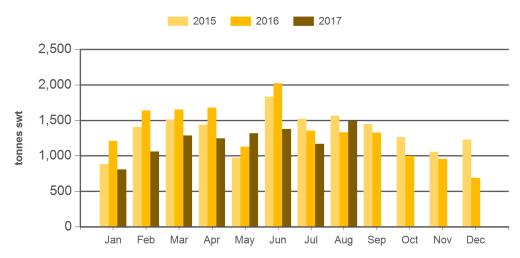
Source: DAWR, Prepared by MLA

Year-to-August grassfed beef exports to the EU



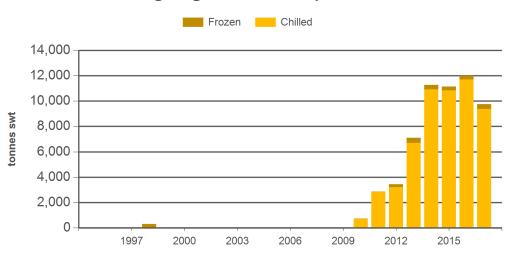
Source: DAWR, Prepared by MLA

Monthly grainfed beef exports to the EU



Source: DAWR, Prepared by MLA

Year-to-August grainfed beef exports to the EU



Source: DAWR, Prepared by MLA

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August 2017

Historical beef exports - Calendar year totals

| Volume (tonnes swt) | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|------------------------|-------|-------|-------|-------|-------|-------|--------|-------|-------|--------|--------|--------|--------|--------|--------|
| Total | 6,849 | 5,670 | 6,756 | 6,469 | 8,457 | 5,953 | 11,876 | 9,307 | 9,885 | 12,836 | 14,949 | 19,927 | 24,619 | 23,445 | 20,841 |
| Grainfed | 24 | 0 | 11 | 28 | 0 | 8 | 37 | 13 | 2,546 | 4,224 | 6,263 | 11,502 | 16,483 | 16,128 | 15,980 |
| Grassfed | 6,825 | 5,670 | 6,745 | 6,441 | 8,456 | 5,945 | 11,839 | 9,294 | 7,339 | 8,612 | 8,686 | 8,425 | 8,135 | 7,317 | 4,862 |

| 2017 YTD | Y-O-Y % chg. |
|-------------|--------------------|
| 12,159 | -20 |
| 9,754 | -19 |
| 2,405 | -26 |

Source: DAWR. YTD = Calendar year-to-August. Grainfed is the prefix for grainfed beef. Grassfed is the prefix for grassfed beef. For further information email marketinfo@mla.com.au.



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