

#### 12-months ending September

Volume (tonnes swt)	Chilled		Frozen		Total		
	12-months ending September	Y-O-Y % chg.	12-months ending September	Y-O-Y % chg.	12-months ending September	Y-O-Y % chg.	
<b>T O T A L</b>	Nth America	64,062	-6	180,600	-22	244,662	-18
	US	62,685	-4	165,515	-20	228,200	-16
	Canada	1,332	-43	15,062	-38	16,394	-39
	Mexico	45	-59	23	-29	68	-52

<b>G R A I N</b>	Nth America	5,586	-43	1,970	-37	7,556	-41
	US	5,095	-44	1,501	-25	6,597	-41
	Canada	489	-23	469	-59	958	-46
	Mexico	1		-	-100	1	-103

<b>G R A S S</b>	Nth America	58,477	1	178,630	-21	237,106	-17
	US	57,589	2	164,014	-20	221,603	-15
	Canada	843	-51	14,593	-37	15,436	-38
	Mexico	45	-59	23	-64	67	-61

#### Calendar year-to-September

Chilled		Frozen		Total	
2017 YTD	Y-O-Y % chg.	2017 YTD	Y-O-Y % chg.	2017 YTD	Y-O-Y % chg.
51,444	1	144,980	-11	196,424	-8
50,150	3	132,231	-10	182,381	-7
1,248	-37	12,726	-15	13,975	-17
45	-31	23	-25	68	-29

4,693	-39	1,648	-31	6,341	-37
4,210	-41	1,186	-20	5,396	-37
482	-16	462	-49	944	-37
1	-	-	-	1	-82

46,751	8	143,332	-10	190,083	-6
45,940	10	131,045	-10	176,985	-6
766	-45	12,265	-12	13,031	-15
45	-33	23	-12	67	-27

#### Month of September

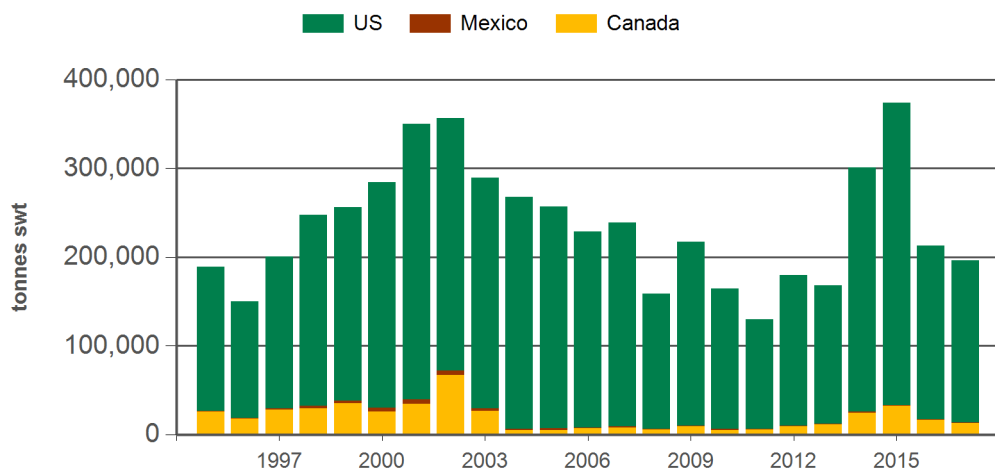
Chilled			Frozen			Total		
2017 September	M-O-M % chg.	Y-O-Y % chg.	2017 September	M-O-M % chg.	Y-O-Y % chg.	2017 September	M-O-M % chg.	Y-O-Y % chg.
5,612	-18	34	16,311	-21	49	21,923	-20	44
5,554	-18	34	14,770	-22	51	20,325	-21	46
57	-50	18	1,541	-7	33	1,598	-10	32
1	-94	-94	-	-	-	1	-94	-94

695	-7	51	224	58	24	919	3	43
663	-11	44	165	17	17	828	-6	38
32	765	1,973	59	-	49	90	2,378	121
1	-	-	-	-	-	1	-	-

4,917	-20	31	16,087	-21	49	21,004	-21	45
4,891	-19	33	14,605	-22	51	19,496	-21	46
25	-77	-46	1,482	-11	32	1,507	-15	29
1	-98	-98	-	-	-	1	-98	-98

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-September. Y-O-Y = Year-on-year. M-O-M = Month-on-month. Grain is the prefix for grainfed beef. Grass is the prefix for grassfed beef. For further information email [marketinfo@mla.com.au](mailto:marketinfo@mla.com.au).

#### Year-to-September beef exports to North America



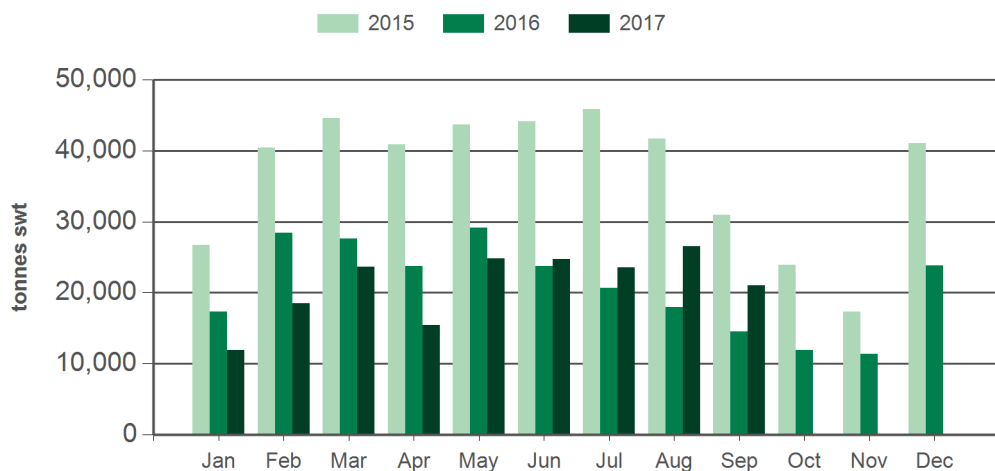
Source: DAWR, Prepared by MLA

#### AUD/USD



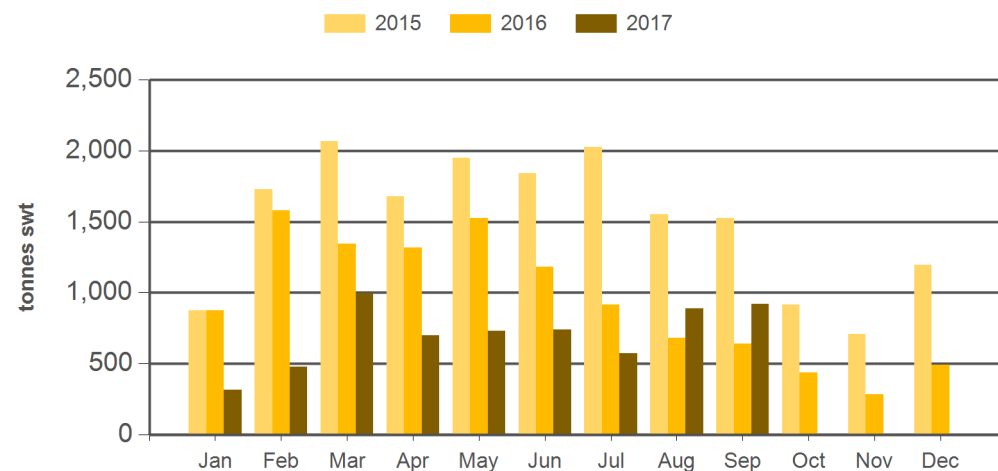
Source: xe.com, Prepared by MLA

#### Monthly grassfed beef exports to North America



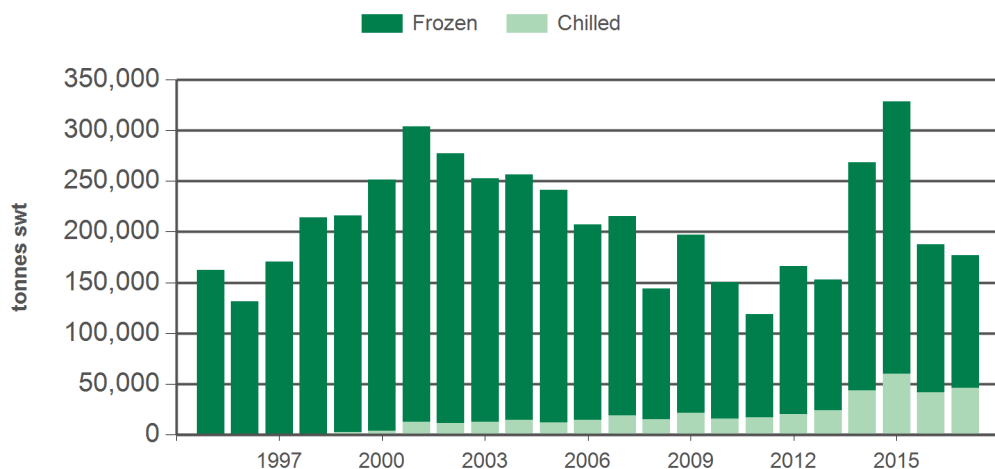
Source: DAWR, Prepared by MLA

#### Monthly grainfed beef exports to North America



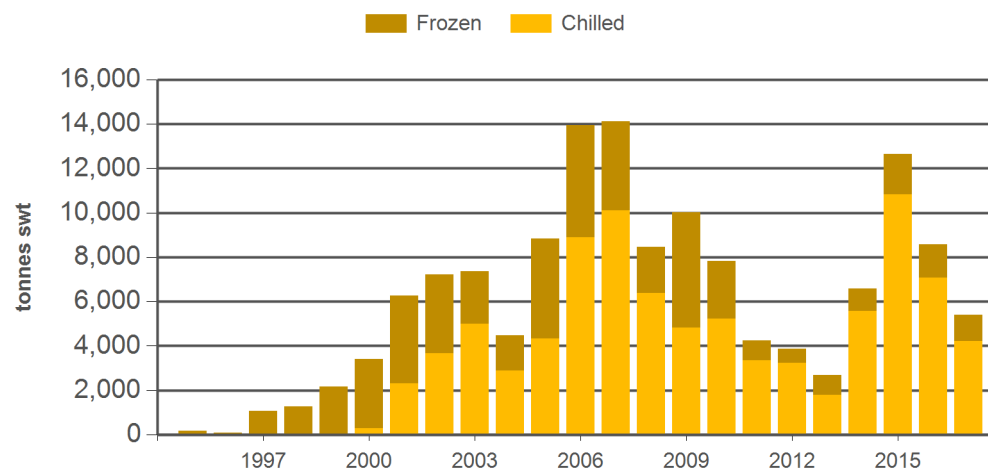
Source: DAWR, Prepared by MLA

#### Year-to-September grassfed beef exports to the US



Source: DAWR, Prepared by MLA

#### Year-to-September grainfed beef exports to the US



Source: DAWR, Prepared by MLA

#### Historical beef exports - Calendar year totals

Volume (tonnes swt)	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017 YTD	Y-O-Y % chg.
Nth America	474,583	401,602	358,827	329,909	306,394	310,042	243,938	264,834	193,149	178,672	240,070	231,097	431,731	459,218	261,425	196,424	-8
US	385,827	368,010	349,744	319,752	295,267	296,099	234,779	251,479	185,035	167,820	224,111	212,703	397,889	415,951	242,013	182,381	-7
Canada	82,926	29,003	7,453	7,618	9,609	12,311	8,543	12,319	6,949	10,148	15,661	17,898	32,972	42,575	19,316	13,975	-17
Mexico	5,830	4,588	1,631	2,540	1,518	1,633	616	1,036	1,166	703	298	497	870	692	96	68	-29

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-September. Y-O-Y = Year-on-year. For further information email [marketinfo@mla.com.au](mailto:marketinfo@mla.com.au).