

Monthly trade summary October 2017

12-months ending October

| 12-months ending October | | | | | | | | | |
|--------------------------|-------------------------------|-----|--------------------------------|--------------------|--------------------------------|--------------------|--|--|--|
| | Chilled | | Frozen | | Total | | | | |
| Volume (tonnes swt) | 12-months Y-O-Y ending % chg. | | 12-months ending October | Y-O-Y % chg. | 12-months ending October | Y-O-Y % chg. | | | |
| Middle East | 11,774 | -8 | 17,760 | -18 | 29,534 | -14 | | | |
| Nth Africa | 0 | -99 | 9 | | 9 | 97 | | | |
| Saudi Arabia | 2,592 | -42 | 7,025 | -31 | 9,617 | -35 | | | |
| UAE | 5,152 | 3 | 3,333 | -16 | 8,485 | -5 | | | |
| Kuwait | 974 | 86 | 1,820 | -18 | 2,794 | 2 | | | |
| Qatar | 2,202 | 13 | 556 | -6 | 2,758 | 9 | | | |
| Egypt | 1 | -98 | 1,955 | -8 | 1,956 | -11 | | | |
| Jordan | 101 | 7 | 1,854 | 2 | 1,955 | 2 | | | |
| Other | 752 | | 1,226 | | 1,978 | | | | |

Calendar year-to-October

| Chilled | | Frozen | | Total | | | |
|-------------|--------------------|-------------|--------------------|-------------|--------------------|--|--|
| 2017 YTD | Y-O-Y % chg. | 2017 YTD | Y-O-Y % chg. | 2017 YTD | Y-O-Y % chg. | | |
| 9,617 | 1 | 15,482 | -8 | 25,099 | -5 | | |
| 0 | -99 | 9 | - | 9 | 185 | | |
| 2,174 | -19 | 6,125 | -16 | 8,299 | -17 | | |
| 4,136 | 2 | 2,982 | -10 | 7,119 | -4 | | |
| 880 | 100 | 1,467 | -14 | 2,347 | 10 | | |
| 1,737 | 6 | 446 | 21 | 2,182 | 9 | | |
| 0 | - | 1,741 | -6 | 1,741 | -9 | | |
| 86 | 4 | 1,626 | -5 | 1,713 | -5 | | |
| 604 | | 1,103 | | 1,707 | | | |

Month of October

| Chilled | | | Frozen | | | Total | | | | |
|-----------------|--------------------|--------------------|-----------------|--------------------|--------------------|-----------------|--------------------|--------------------|--|--|
| 2017 October | M-O-M % chg. | Y-O-Y % chg. | 2017 October | M-O-M % chg. | Y-O-Y % chg. | 2017 October | M-O-M % chg. | Y-O-Y % chg. | | |
| 1,207 | 4 | 44 | 1,770 | 4 | 49 | 2,977 | 4 | 47 | | |
| 0 | • | • | 0 | - | • | 0 | - | - | | |
| 316 | 43 | 139 | 533 | -7 | 22 | 850 | 7 | 49 | | |
| 487 | -16 | 3 | 206 | -26 | - 7 | 692 | -19 | 0 | | |
| 93 | -25 | 155 | 123 | 97 | - 40 | 216 | 16 | - 10 | | |
| 208 | 37 | 63 | 49 | -12 | 420 | 257 | 24 | 87 | | |
| 0 | • | 1 | 507 | 44 | 130 | 507 | 44 | 126 | | |
| 16 | 100 | 728 | 115 | -37 | 126 | 130 | -31 | 148 | | |
| 87 | | | 238 | | | 324 | | | | |

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-October. Y-O-Y = Year-on-year. M-O-M = Month-on-month. MENA = Middle East & North African countries. For further information email marketinfo@mla.com.au.

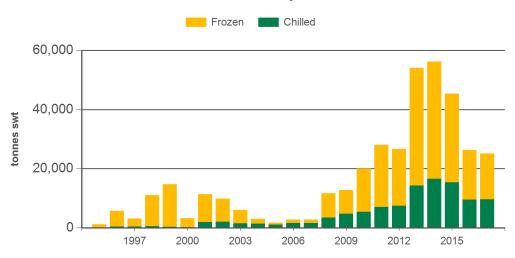
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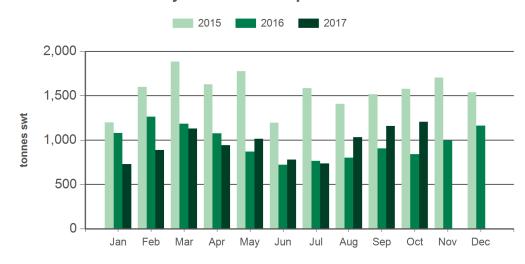
Monthly trade summary October 2017

Year-to-October beef exports to MENA



Source: DAWR, Prepared by MLA

Monthly chilled beef exports to MENA



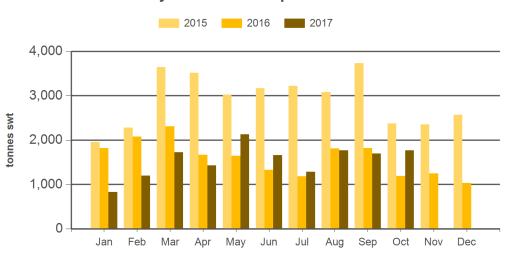
Source: DAWR, Prepared by MLA

AUD/USD



Source: xe.com, Prepared by MLA

Monthly frozen beef exports to MENA



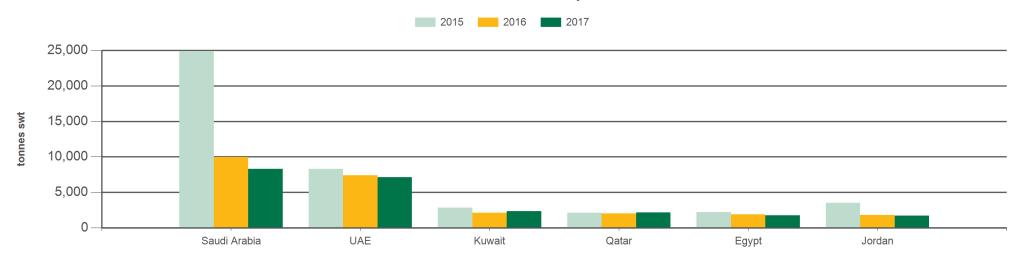
Source: DAWR, Prepared by MLA

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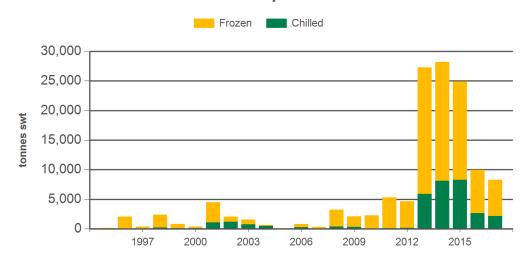
Monthly trade summary October 2017

Year-to-October beef exports



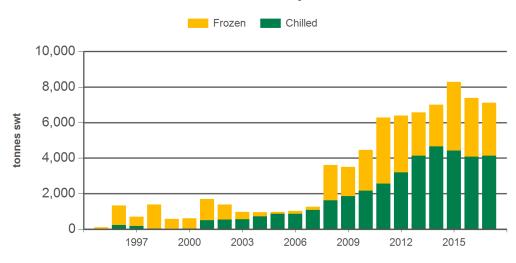
Source: DAWR, Prepared by MLA

Year-to-October beef exports to Saudi Arabia



Source: DAWR, Prepared by MLA

Year-to-October beef exports to UAE



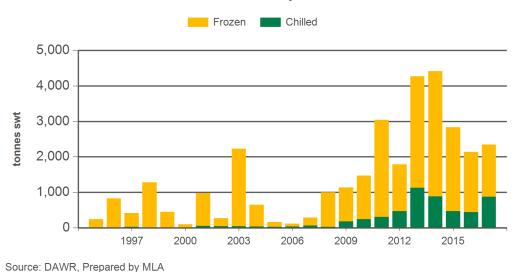
Source: DAWR, Prepared by MLA

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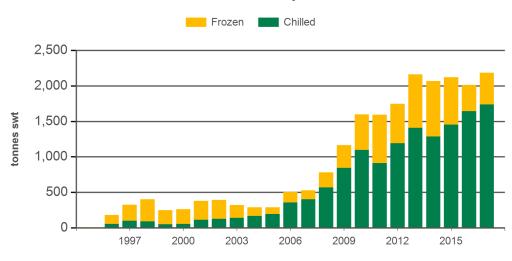


Monthly trade summary October 2017

Year-to-October beef exports to Kuwait



Year-to-October beef exports to Qatar



Source: DAWR, Prepared by MLA

Historical beef exports - Calendar year totals

| | | | | your to | | | | | | | | | | | |
|------------------------|-------|-------|-------|---------|-------|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Volume (tonnes swt) | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
| Middle East | 5,924 | 6,466 | 3,550 | 2,480 | 3,315 | 4,374 | 13,027 | 15,753 | 24,327 | 32,131 | 31,351 | 61,230 | 59,803 | 53,397 | 30,798 |
| Nth Africa | 4,881 | 628 | (60) | 0 | 225 | 84 | 362 | 837 | 1,798 | 2,179 | 1,386 | 564 | 4,596 | 129 | 3 |
| Saudi Arabia | 2,338 | 1,773 | 684 | 319 | 971 | 897 | 3,650 | 2,981 | 3,390 | 6,017 | 5,241 | 31,126 | 32,213 | 29,629 | 11,271 |
| UAE | 1,704 | 1,200 | 1,215 | 1,298 | 1,352 | 1,807 | 4,312 | 4,417 | 5,801 | 7,431 | 7,640 | 7,987 | 8,777 | 9,871 | 8,753 |
| Kuwait | 362 | 2,457 | 667 | 180 | 154 | 470 | 1,050 | 1,513 | 2,060 | 3,671 | 2,263 | 4,812 | 4,894 | 3,440 | 2,587 |
| Qatar | 448 | 373 | 336 | 399 | 603 | 658 | 1,087 | 1,426 | 1,837 | 2,112 | 2,118 | 2,587 | 2,444 | 2,644 | 2,587 |
| Egypt | 165 | 77 | 74 | 63 | 64 | 82 | 818 | 1,188 | 5,486 | 1,619 | 3,167 | 2,114 | 4,347 | 2,486 | 2,132 |
| Jordan | 515 | 360 | 486 | 92 | 41 | 89 | 416 | 2,802 | 3,675 | 6,161 | 6,012 | 8,113 | 5,499 | 3,626 | 2,042 |
| Other | 5,273 | 856 | 29 | 129 | 355 | 455 | 2,056 | 2,263 | 3,876 | 7,300 | 6,296 | 5,054 | 6,224 | 1,830 | 1,431 |

| 2017 YTD | Y-O-Y % chg. |
|-------------|--------------------|
| 25,099 | -5 |
| 9 | 185 |
| 8,299 | -17 |
| 7,119 | -4 |
| 2,347 | 10 |
| 2,182 | 9 |
| 1,741 | -9 |
| 1,713 | -5 |
| 1,707 | |

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-October. Y-O-Y = Year-on-year. For further information email marketinfo@mla.com.au. Note, a negative number indicates a case of re-export (as in 2004 to North Africa).

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