

12-months ending November

Volume (tonnes swt)	Chilled		Frozen		Total	
	12-months ending November	Y-O-Y % chg.	12-months ending November	Y-O-Y % chg.	12-months ending November	Y-O-Y % chg.
TOTAL						
Total	14,445	-4	129,782	8	144,227	6
China	6,075	-10	99,938	8	106,013	7
Hong Kong	3,334	2	3,761	217	7,095	59
Taiwan	5,016	1	26,082	-3	31,098	-3

GRAIN						
Total	5,549	33	25,222	10	30,771	14
China	2,458	39	22,982	4	25,440	6
Hong Kong	1,484	10	1,383	466	2,867	80
Taiwan	1,607	52	856	108	2,462	68

GRASS						
Total	8,896	-18	104,560	7	113,456	4
China	3,617	-28	76,956	10	80,573	7
Hong Kong	1,850	-4	2,377	152	4,228	47
Taiwan	3,409	-13	25,226	-5	28,635	-6

Calendar year-to-November

Chilled		Frozen		Total	
2017 YTD	Y-O-Y % chg.	2017 YTD	Y-O-Y % chg.	2017 YTD	Y-O-Y % chg.
12,965	-3	120,052	14	133,017	12
5,401	-8	92,563	16	97,964	14
2,999	2	3,614	237	6,614	65
4,546	-1	23,873	-1	28,419	-1

5,047	31	23,819	14	28,866	16
2,231	36	21,678	6	23,908	9
1,341	9	1,356	457	2,697	83
1,476	50	784	130	2,260	70

7,918	-17	96,233	14	104,151	11
3,170	-25	70,886	19	74,056	16
1,659	-3	2,258	172	3,917	54
3,070	-15	23,089	-3	26,160	-4

Month of November

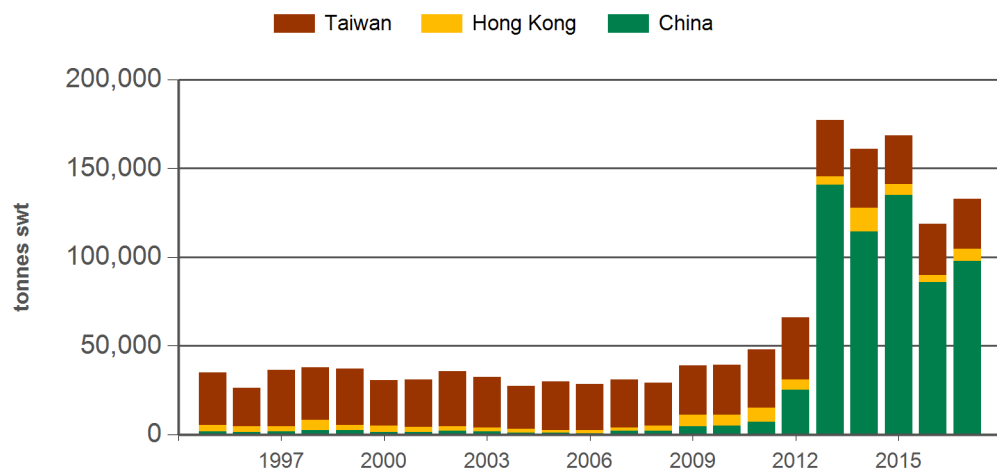
Chilled			Frozen			Total		
2017 November	M-O-M % chg.	Y-O-Y % chg.	2017 November	M-O-M % chg.	Y-O-Y % chg.	2017 November	M-O-M % chg.	Y-O-Y % chg.
1,414	6	8	14,965	6	55	16,378	6	49
642	3	2	11,149	4	63	11,790	4	58
335	16	7	1,080	13	760	1,415	14	224
437	5	21	2,736	14	1	3,174	13	3

556	19	54	3,284	17	90	3,841	17	84
246	24	60	2,644	8	62	2,889	10	62
142	19	24	560	81	825	702	64	301
169	11	82	81	58	144	250	23	99

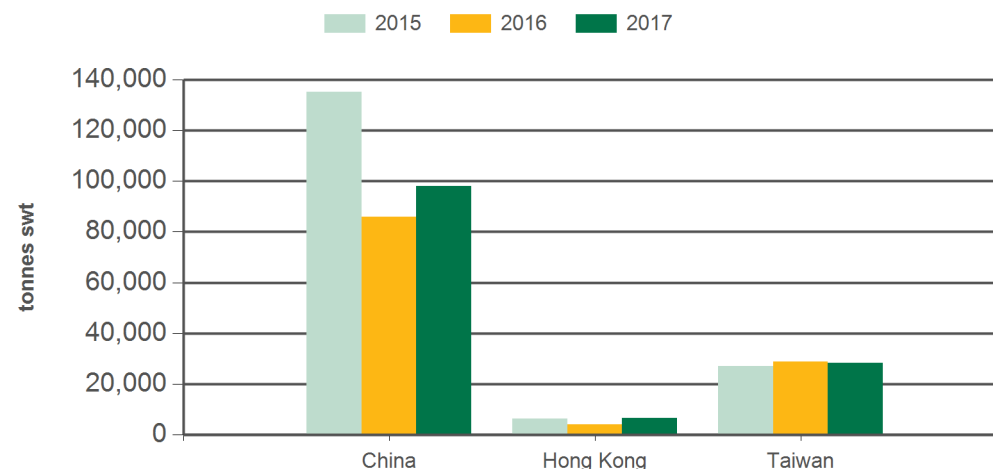
858	-1	-9	11,680	4	47	12,538	3	41
396	-7	-17	8,505	3	63	8,901	2	56
193	13	-2	520	-19	700	713	-12	172
269	1	-	2,655	13	-1	2,924	12	-1

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-November. Y-O-Y = Year-on-year. M-O-M = Month-on-month. Grain is the prefix for grainfed beef. Grass is the prefix for grassfed beef. For further information email marketinfo@mla.com.au.

Year-to-November beef exports to Greater China

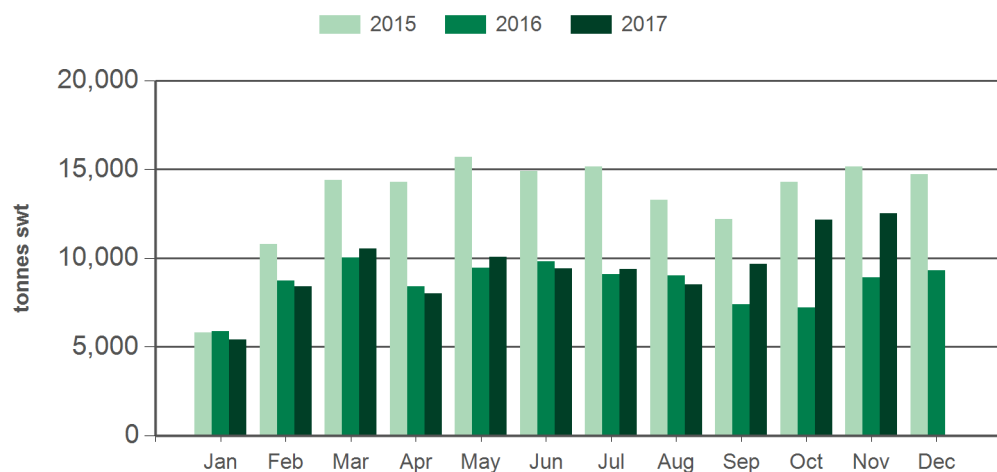


Source: DAWR, Prepared by MLA



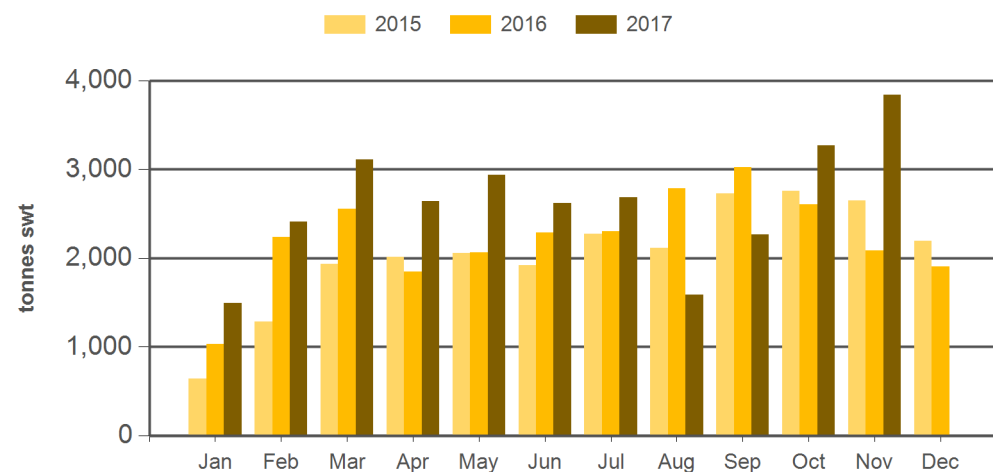
Source: DAWR, Prepared by MLA

Monthly grassfed beef exports to Greater China



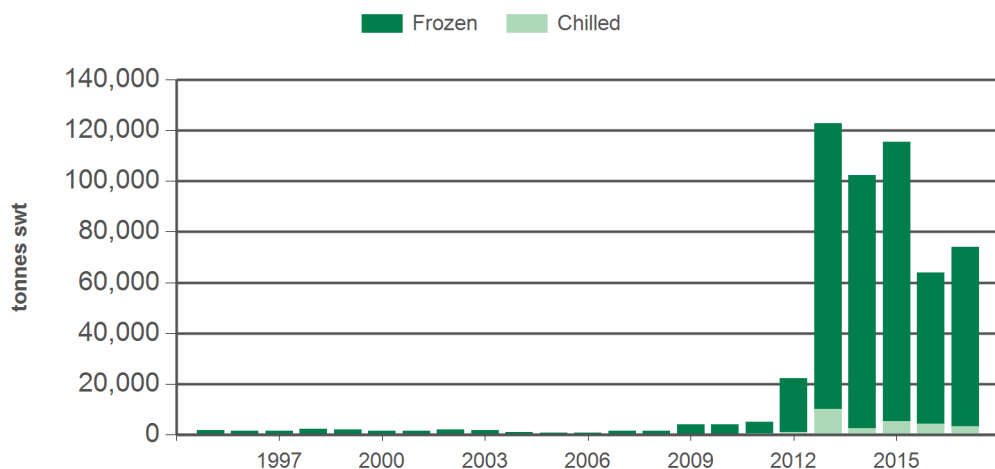
Source: DAWR, Prepared by MLA

Monthly grainfed beef exports to Greater China



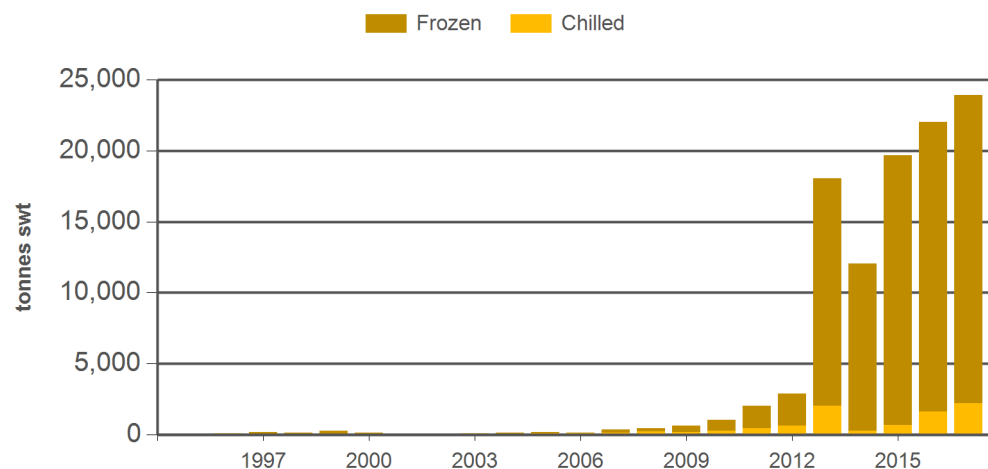
Source: DAWR, Prepared by MLA

Year-to-November grassfed beef exports to China



Source: DAWR, Prepared by MLA

Year-to-November grainfed beef exports to China



Source: DAWR, Prepared by MLA

Historical beef exports - Calendar year totals

Volume (tonnes swt)	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017 YTD	Y-O-Y % chg.
Total	39,654	35,362	30,134	33,112	31,209	33,631	33,014	44,069	43,464	53,382	77,557	195,632	175,765	185,349	129,953	133,017	12
China	2,370	2,120	1,265	1,012	849	2,146	2,682	5,287	5,600	7,754	32,906	154,833	124,586	148,222	94,040	97,964	14
Hong Kong	2,909	2,121	2,415	1,787	1,757	2,361	3,231	7,491	7,040	8,869	6,340	5,070	14,739	6,655	4,494	6,614	65
Taiwan	34,370	31,119	26,454	30,305	28,601	29,120	27,099	31,290	30,821	36,748	38,280	35,703	36,419	30,448	31,385	28,419	-1

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-November. Y-O-Y = Year-on-year. For further information email marketinfo@mla.com.au.