

#### 12-months ending January

Volume (tonnes swt)	Chilled		Frozen		Total	
	12-months ending January	Y-O-Y % chg.	12-months ending January	Y-O-Y % chg.	12-months ending January	Y-O-Y % chg.
<b>TOTAL</b>						
Nth America	66,343	6	189,618	-2	255,961	-
US	64,503	7	170,771	-3	235,274	-1
Canada	1,729	-9	18,813	13	20,542	11
Mexico	111	68	34	96	145	74

<b>GRAIN</b>						
Nth America	6,278	-23	2,202	-14	8,480	-21
US	5,506	-28	1,511	-12	7,017	-25
Canada	771	41	679	-19	1,450	5
Mexico	1		12	159	12	177

<b>GRASS</b>						
Nth America	60,065	11	187,416	-2	247,481	1
US	58,997	12	169,259	-3	228,256	-
Canada	958	-30	18,134	15	19,092	11
Mexico	110	67	23	75	133	69

#### Calendar year-to-January

Chilled		Frozen		Total	
2018 YTD	Y-O-Y % chg.	2018 YTD	Y-O-Y % chg.	2018 YTD	Y-O-Y % chg.
4,140	29	9,835	9	13,975	15
3,953	24	8,823	5	12,776	10
165	1,202	1,012	76	1,178	100
22	-	-	-	22	-

383	71	90	-1	473	50
306	38	71	-22	377	20
77	5,098	19	-	96	6,380
-	-	-	-	-	-

3,757	26	9,745	9	13,502	14
3,647	23	8,752	5	12,399	10
88	686	993	72	1,081	84
22		-		22	

#### Month of January

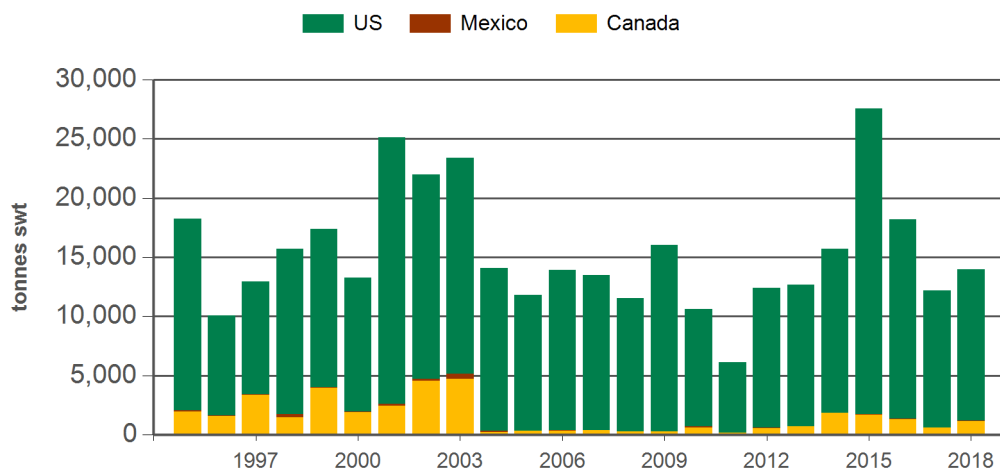
Chilled			Frozen			Total		
2018 January	M-O-M % chg.	Y-O-Y % chg.	2018 January	M-O-M % chg.	Y-O-Y % chg.	2018 January	M-O-M % chg.	Y-O-Y % chg.
4,140	-15	29	9,835	-36	9	13,975	-31	15
3,953	-18	24	8,823	-35	5	12,776	-30	10
165	64	1,202	1,012	-44	76	1,178	-38	100
22	-	-	-	-	-	22	-	-

383	-8	71	90	-39	-1	473	-16	50
306	-11	38	71	-35	-22	377	-17	20
77	7	5,098	19	-50	-	96	-12	6,380
-	-	-	-	-	-	-	-	-

3,757	-16	26	9,745	-36	9	13,502	-31	14
3,647	-18	23	8,752	-35	5	12,399	-30	10
88	204	686	993	-44	72	1,081	-40	84
22	-	-	-	-	-	22	-	-

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-January. Y-O-Y = Year-on-year. M-O-M = Month-on-month. Grain is the prefix for grainfed beef. Grass is the prefix for grassfed beef. For further information email [marketinfo@mla.com.au](mailto:marketinfo@mla.com.au).

#### Year-to-January beef exports to North America



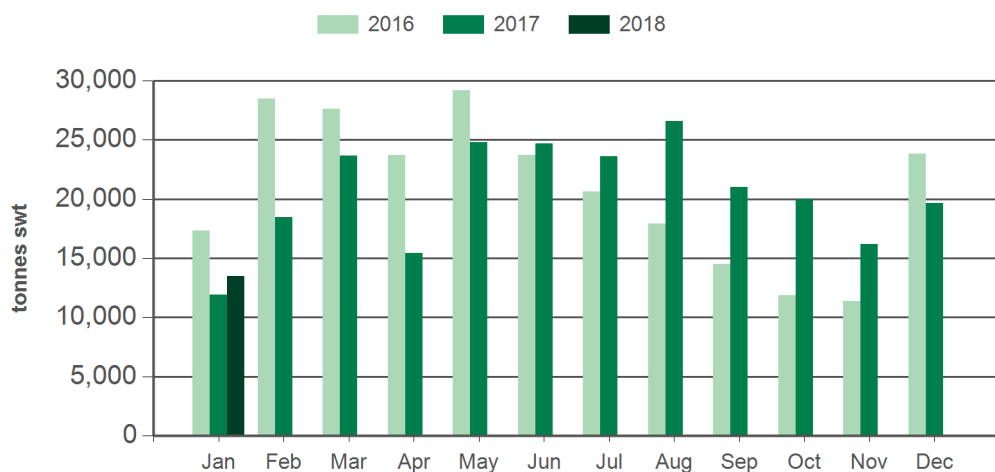
Source: DAWR, Prepared by MLA

#### AUD/USD



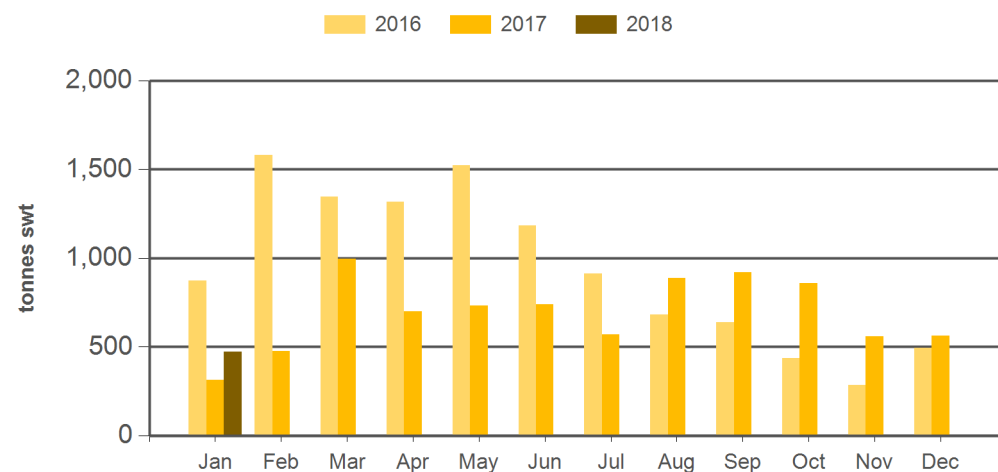
Source: xe.com, Prepared by MLA

#### Monthly grassfed beef exports to North America



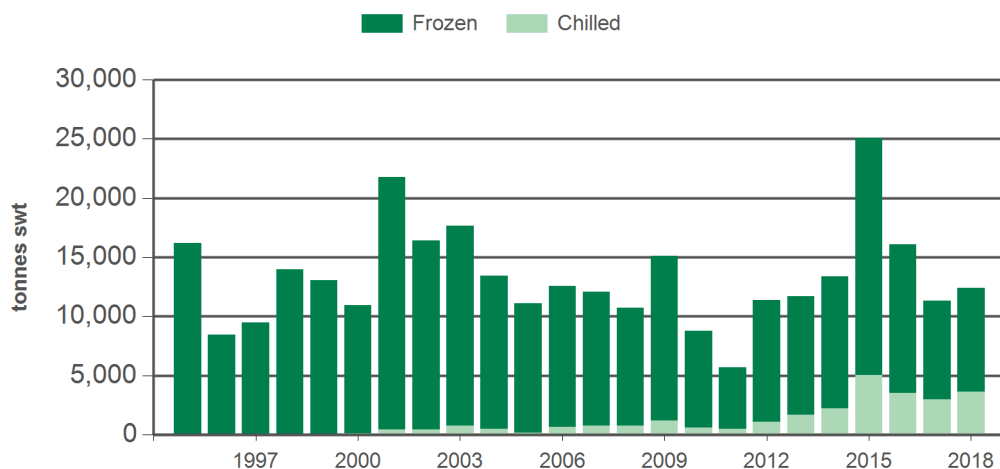
Source: DAWR, Prepared by MLA

#### Monthly grainfed beef exports to North America



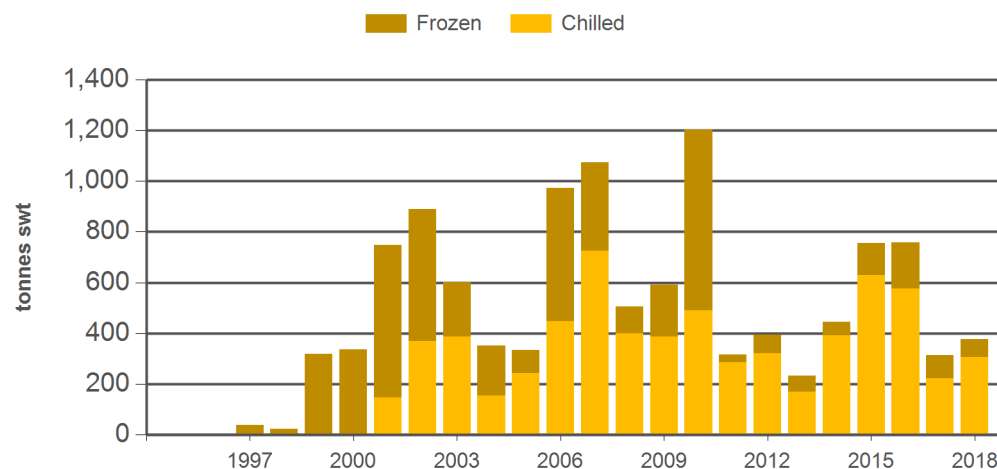
Source: DAWR, Prepared by MLA

#### Year-to-January grassfed beef exports to the US



Source: DAWR, Prepared by MLA

#### Year-to-January grainfed beef exports to the US



Source: DAWR, Prepared by MLA

#### Historical beef exports - Calendar year totals

Volume (tonnes swt)	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018 YTD	Y-O-Y % chg.
Nth America	401,602	358,827	329,909	306,394	310,042	243,938	264,834	193,149	178,672	240,070	231,097	431,731	459,218	261,425	254,190	13,975	15
US	368,010	349,744	319,752	295,267	296,099	234,779	251,479	185,035	167,820	224,111	212,703	397,889	415,951	242,013	234,112	12,776	10
Canada	29,003	7,453	7,618	9,609	12,311	8,543	12,319	6,949	10,148	15,661	17,898	32,972	42,575	19,316	19,954	1,178	100
Mexico	4,588	1,631	2,540	1,518	1,633	616	1,036	1,166	703	298	497	870	692	96	124	22	-

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-January. Y-O-Y = Year-on-year. For further information email [marketinfo@mla.com.au](mailto:marketinfo@mla.com.au).