

European Union (UK inclusive)

12-months ending December

Volume (tonnes swt)	Chilled		Frozen		Total	
	12-months ending December	Y-O-Y % chg.	12-months ending December	Y-O-Y % chg.	12-months ending December	Y-O-Y % chg.
Total	14,838	-14	828	57	15,666	-12
Grainfed	10,354	-23	799	55	11,153	-20
Grassfed	4,484	13	30	146	4,513	13

Calendar year-to-December

Chilled		Frozen		Total	
2018 YTD	Y-O-Y % chg.	2018 YTD	Y-O-Y % chg.	2018 YTD	Y-O-Y % chg.
14,838	-14	828	57	15,666	-12
10,354	-23	799	55	11,153	-20
4,484	13	30	146	4,513	13

Month of December

Chilled			Frozen			Total		
2018 December	M-O-M % chg.	Y-O-Y % chg.	2018 December	M-O-M % chg.	Y-O-Y % chg.	2018 December	M-O-M % chg.	Y-O-Y % chg.
782	-45	-35	120	108	69	903	-39	-29
608	-52	-33	120	108	69	729	-45	-26
174	9	-40	-	-	-	174	9	-40

United Kingdom

12-months ending December

Volume (tonnes swt)	Chilled		Frozen		Total	
	12-months ending December	Y-O-Y % chg.	12-months ending December	Y-O-Y % chg.	12-months ending December	Y-O-Y % chg.
Total	4,346	-28	48	-	4,395	-27
Grainfed	2,507	-43	48	-	2,556	-42
Grassfed	1,839	10	-	-	1,839	10

Calendar year-to-December

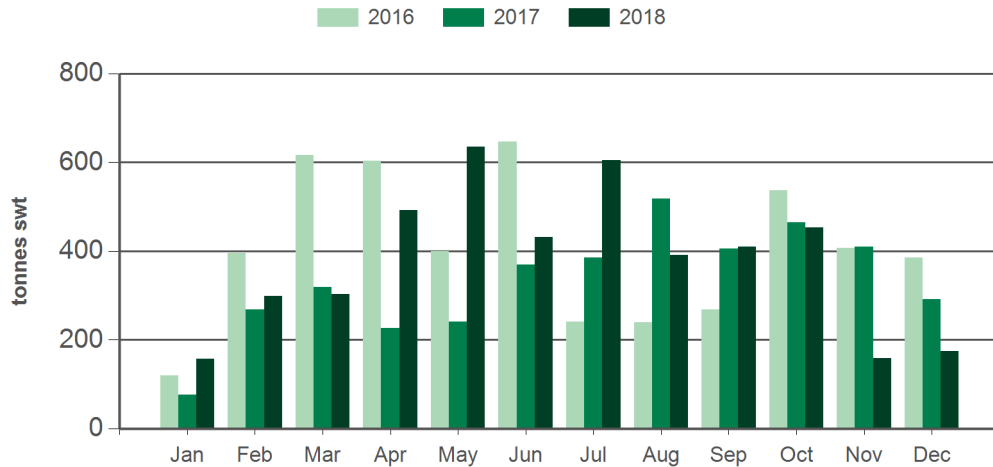
Chilled		Frozen		Total	
2018 YTD	Y-O-Y % chg.	2018 YTD	Y-O-Y % chg.	2018 YTD	Y-O-Y % chg.
4,346	-28	48	-	4,395	-27
2,507	-43	48	-	2,556	-42
1,839	10	-	-	1,839	10

Month of December

Chilled			Frozen			Total		
2018 December	M-O-M % chg.	Y-O-Y % chg.	2018 December	M-O-M % chg.	Y-O-Y % chg.	2018 December	M-O-M % chg.	Y-O-Y % chg.
147	-65	-58	13	209	-	160	-62	-54
103	-66	-61	13	209	-	116	-62	-56
45	-63	-47	-	-	-	45	-63	-47

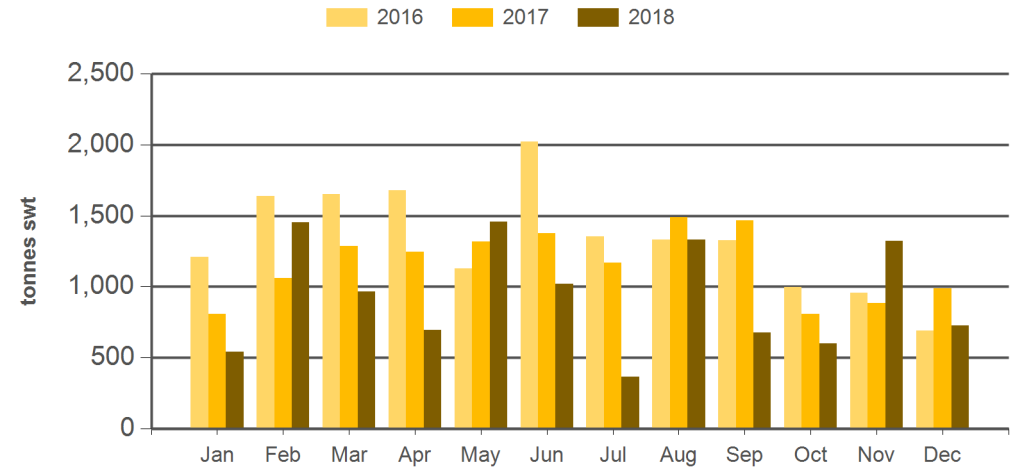
Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-December. Y-O-Y = Year-on-year. M-O-M = Month-on-month. Grainfed is the prefix for grainfed beef. Grassfed is the prefix for grassfed beef. For further information email marketinfo@mla.com.au.

Monthly grassfed beef exports to the EU



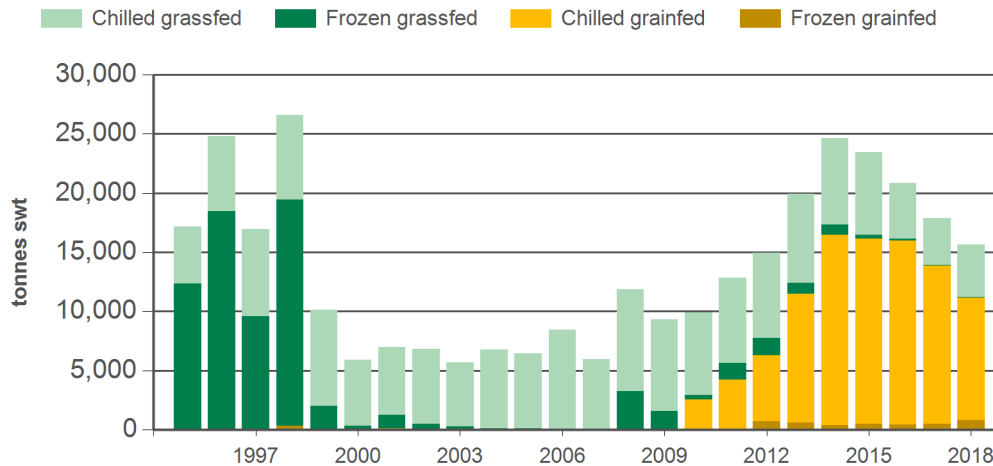
Source: DAWR, Prepared by MLA

Monthly grainfed beef exports to the EU



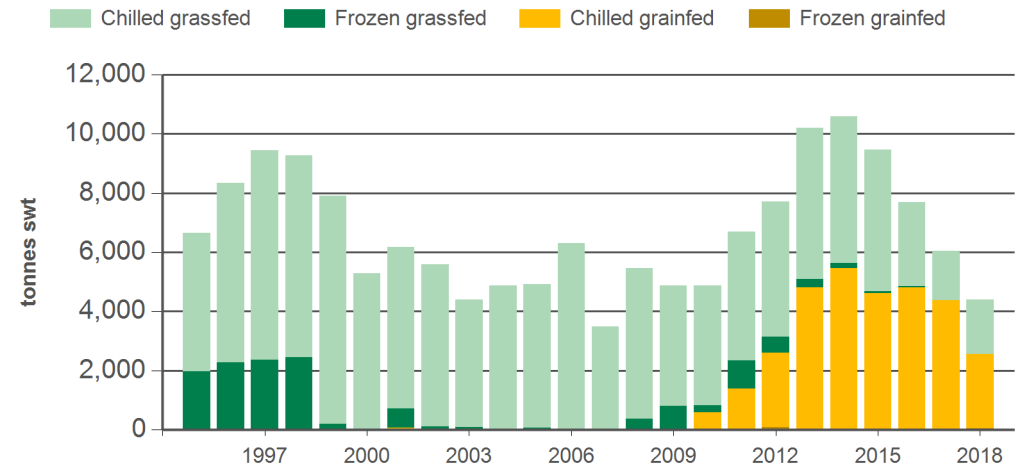
Source: DAWR, Prepared by MLA

Year-to-December beef exports to the EU



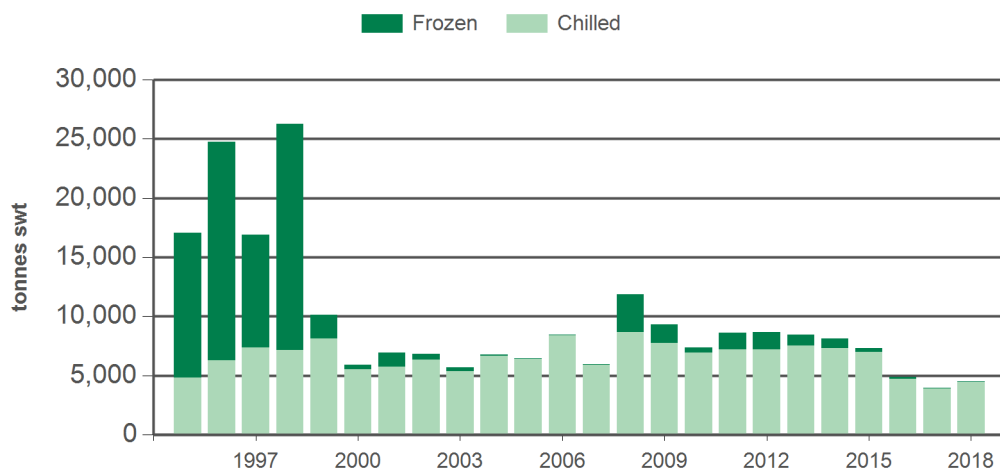
Source: DAWR, Prepared by MLA

Year-to-December beef exports to the UK



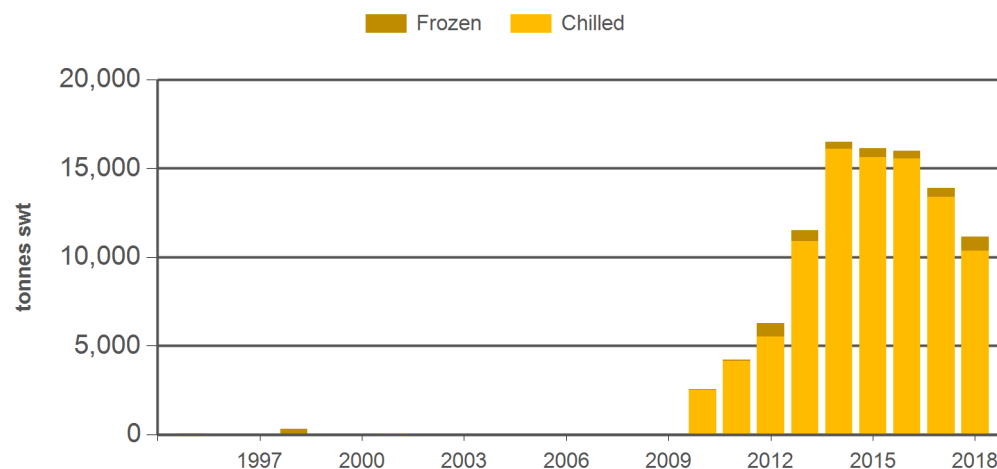
Source: DAWR, Prepared by MLA

Year-to-December grassfed beef exports to the EU



Source: DAWR, Prepared by MLA

Year-to-December grainfed beef exports to the EU



Source: DAWR, Prepared by MLA

Historical beef exports to the European Union (UK inclusive) - Calendar year totals

Volume (tonnes swt)	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018 YTD	Y-O-Y % chg.
Total	5,670	6,756	6,469	8,457	5,953	11,876	9,307	9,885	12,836	14,949	19,927	24,619	23,445	20,841	17,873	15,666	-12
Grainfed	0	11	28	0	8	37	13	2,546	4,224	6,263	11,502	16,483	16,128	15,980	13,897	11,153	-20
Grassfed	5,670	6,745	6,441	8,456	5,945	11,839	9,294	7,339	8,612	8,686	8,425	8,135	7,317	4,862	3,977	4,513	13

Historical beef exports to the United Kingdom - Calendar year totals

Volume (tonnes swt)	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018 YTD	Y-O-Y % chg.
Total	4,396	4,869	4,922	6,307	3,487	5,468	4,881	4,878	6,698	7,710	10,204	10,595	9,460	7,699	6,041	4,395	-27
Grainfed	0	0	26	0	0	1	4	580	1,388	2,600	4,812	5,455	4,615	4,814	4,371	2,556	-42
Grassfed	4,396	4,869	4,896	6,307	3,487	5,468	4,877	4,298	5,309	5,110	5,391	5,141	4,845	2,884	1,670	1,839	10

Source: DAWR. YTD = Calendar year-to-December. Grainfed is the prefix for grainfed beef. Grassfed is the prefix for grassfed beef. For further information email marketinfo@mla.com.au.