

Australian beef exports to Greater China

Monthly trade summary

Hong Kong

| 12-months ending March | | | | | | | | | | |
|------------------------|-----------------------|-------------------------------------|--------|------------------------------|--------------------|------------------------------|--------------------|--|--|--|
| | | Chilled | | Frozen | | Total | | | | |
| (| Volume tonnes swt) | 12-months Y-O-Y ending % March chg. | | 12-months ending March | Y-O-Y % chg. | 12-months ending March | Y-O-Y % chg. | | | |
| т | Total | 15,153 | 3 | 141,002 | 21 | 156,155 | 19 | | | |
| o T | China | 6,529 | 5 | 110,190 | 24 | 116,719 | 23 | | | |
| A | Hong Kong | 3,433 | 33 5 4 | | 262 | 8,141 | 78 | | | |
| L | Taiwan | 5,170 | - | 26,102 | - | 31,272 | - | | | |
| | | | | | | | | | | |
| G | Total | 6,081 | 34 | 28,336 | 21 | 34,417 | 23 | | | |
| R | China | 2,810 | 38 | 25,562 | 13 | 28,372 | 15 | | | |
| 1 | Hong Kong | 1,573 | 16 | 2,091 | 653 | 3,664 | 125 | | | |
| N | Taiwan | 1,698 | 46 | 681 | 44 | 2,379 | 45 | | | |
| | | | | | | | | | | |
| G | Total | 9,072 | -11 | 112,666 | 21 | 121,738 | 18 | | | |
| R | China | 3,719 | -12 | 84,627 | 28 | 88,347 | 26 | | | |

-3

-13

2,616

25,421

156

-1

4,477

28,893

52

-3

1,861

3,472

Calendar year-to-March

| Chilled | l | Frozen | | Total | | |
|-------------|-----------------|--------|--------------------|-------------|--------------------|--|
| 2018 YTD | % | | Y-O-Y % chg. | 2018 YTD | Y-O-Y % chg. | |
| 3,682 | 3,682 27 | | 23 | 38,643 | 23 | |
| 1,650 | 42 | 29,384 | 27 | 31,034 | 27 | |
| 806 | 13 | 726 | 96 | 1,532 | 42 | |
| 1,221 | 1,221 19 | | -1 | 6,070 | 3 | |
| | | | | | | |

| 1,518 | 47 | 7,762 | 30 | 9,281 | 32 |
|-------|----|-------|-------|-------|-----|
| 828 | 64 | 7,288 | 27 | 8,116 | 30 |
| 354 | 20 | 425 | 1,082 | 779 | 136 |
| 336 | 43 | 50 | -74 | 386 | -10 |

| 2,163 | 15 | 27,198 | 21 | 29,362 | 21 |
|-------|----|--------|-----|--------|----|
| 822 | 24 | 22,096 | 27 | 22,918 | 27 |
| 452 | 9 | 301 | -10 | 753 | • |
| 884 | 12 | 4,800 | 2 | 5,684 | 4 |

Month of March

| Chilled | | | Frozen | | | Total | | | |
|---------------|--------------------|--------------------|---------------|--------------------|--------------------|---------------|--------------------|--------------------|--|
| 2018 March | M-O-M % chg. | Y-O-Y % chg. | 2018 March | M-O-M % chg. | Y-O-Y % chg. | 2018 March | M-O-M % chg. | Y-O-Y % chg. | |
| 1,536 | 34 | 39 | 12,492 | -6 | 1 | 14,028 | -3 | 3 | |
| 832 | 81 | 86 | 10,670 | -4 | 5 | 11,501 | -1 | 8 | |
| 312 | 6 | 8 | 147 | -51 | 30 | 460 | -23 | 15 | |
| 391 | • | 6 | 1,673 | -9 | - 26 | 2,064 | -8 | - 21 | |

| 686 | 46 | 75 | 3,007 | 5 | 11 | 3,692 | 11 | 19 |
|-----|----|-----|-------|-----|-------|-------|-----|------|
| 440 | 91 | 141 | 2,885 | 9 | 11 | 3,324 | 15 | 19 |
| 141 | 6 | 28 | 74 | -64 | 1,289 | 214 | -37 | 87 |
| 106 | -1 | 5 | 48 | 237 | - 58 | 154 | 27 | - 29 |

| 851 | 26 | 19 | 9,485 | -9 | - 3 | 10,336 | -7 | - 2 |
|-----|----|-----|-------|-----|------|--------|-----|------|
| 392 | 70 | 48 | 7,785 | -8 | 3 | 8,177 | -6 | 4 |
| 172 | 6 | - 4 | 74 | -24 | - 32 | 246 | -6 | - 14 |
| 285 | 1 | 7 | 1,625 | -11 | - 24 | 1,910 | -10 | - 20 |

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-March. Y-O-Y = Year-on-year. M-O-M = Month-on-month. Grain is the prefix for grainfed beef. Grass is the prefix for grassfed beef. For further information email marketinfo@mla.com.au.

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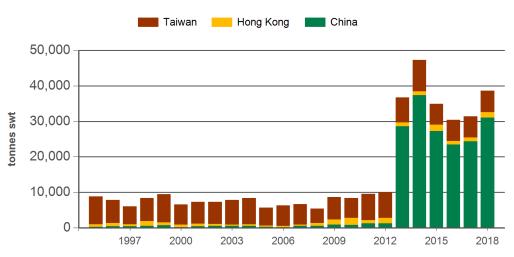
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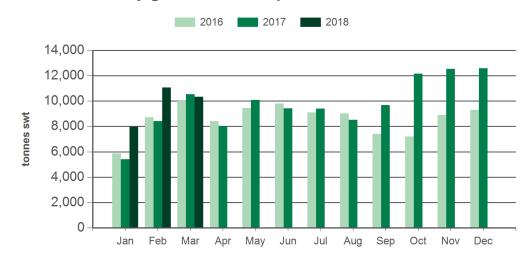
Monthly trade summary March 2018

Year-to-March beef exports to Greater China

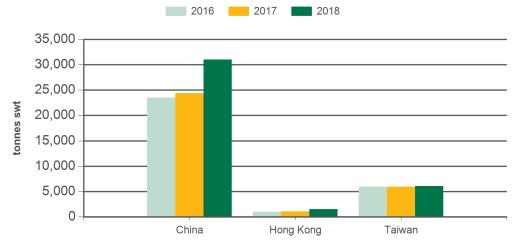


Source: DAWR, Prepared by MLA

Monthly grassfed beef exports to Greater China

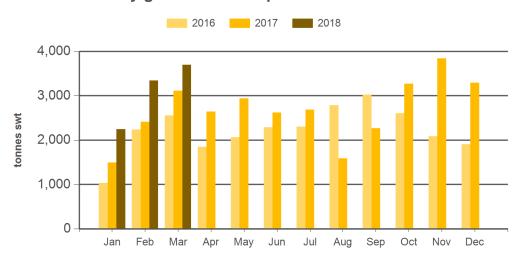


Source: DAWR, Prepared by MLA



Source: DAWR, Prepared by MLA

Monthly grainfed beef exports to Greater China



Source: DAWR, Prepared by MLA

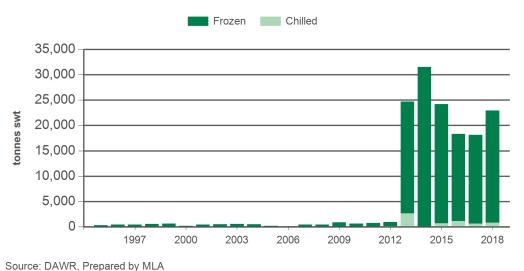
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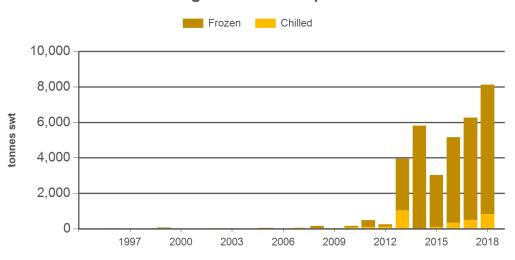
Australian beef exports to Greater China

Monthly trade summary March 2018

Year-to-March grassfed beef exports to China



Year-to-March grainfed beef exports to China



Source: DAWR, Prepared by MLA

Historical beef exports - Calendar year totals

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|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|
| Volume (tonnes swt) | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
| Total | 35,362 | 30,134 | 33,112 | 31,209 | 33,631 | 33,014 | 44,069 | 43,464 | 53,382 | 77,557 | 195,632 | 175,765 | 185,349 | 129,953 | 148,881 |
| China | 2,120 | 1,265 | 1,012 | 849 | 2,146 | 2,682 | 5,287 | 5,600 | 7,754 | 32,906 | 154,833 | 124,586 | 148,222 | 94,040 | 110,059 |
| Hong Kong | 2,121 | 2,415 | 1,787 | 1,757 | 2,361 | 3,231 | 7,491 | 7,040 | 8,869 | 6,340 | 5,070 | 14,739 | 6,655 | 4,494 | 7,691 |
| Taiwan | 31,119 | 26,454 | 30,305 | 28,601 | 29,120 | 27,099 | 31,290 | 30,821 | 36,748 | 38,280 | 35,703 | 36,419 | 30,448 | 31,385 | 31,110 |

| 2018 YTD | Y-O-Y % chg. |
|-------------|--------------------|
| 38,643 | 23 |
| 31,034 | 27 |
| 1,532 | 42 |
| 6,070 | 3 |

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-March. Y-O-Y = Year-on-year. For further information email marketinfo@mla.com.au.

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