

12-months ending March

Volume (tonnes swt)	Chilled		Frozen		Total	
	12-months ending March	Y-O-Y % chg.	12-months ending March	Y-O-Y % chg.	12-months ending March	Y-O-Y % chg.
TOTAL						
Total	15,153	3	141,002	21	156,155	19
China	6,529	5	110,190	24	116,719	23
Hong Kong	3,433	5	4,708	262	8,141	78
Taiwan	5,170	-	26,102	-	31,272	-

GRAIN						
Total	6,081	34	28,336	21	34,417	23
China	2,810	38	25,562	13	28,372	15
Hong Kong	1,573	16	2,091	653	3,664	125
Taiwan	1,698	46	681	44	2,379	45

GRASS						
Total	9,072	-11	112,666	21	121,738	18
China	3,719	-12	84,627	28	88,347	26
Hong Kong	1,861	-3	2,616	156	4,477	52
Taiwan	3,472	-13	25,421	-1	28,893	-3

Calendar year-to-March

Chilled		Frozen		Total	
2018 YTD	Y-O-Y % chg.	2018 YTD	Y-O-Y % chg.	2018 YTD	Y-O-Y % chg.
3,682	27	34,961	23	38,643	23
1,650	42	29,384	27	31,034	27
806	13	726	96	1,532	42
1,221	19	4,850	-1	6,070	3

1,518	47	7,762	30	9,281	32
828	64	7,288	27	8,116	30
354	20	425	1,082	779	136
336	43	50	-74	386	-10

2,163	15	27,198	21	29,362	21
822	24	22,096	27	22,918	27
452	9	301	-10	753	-
884	12	4,800	2	5,684	4

Month of March

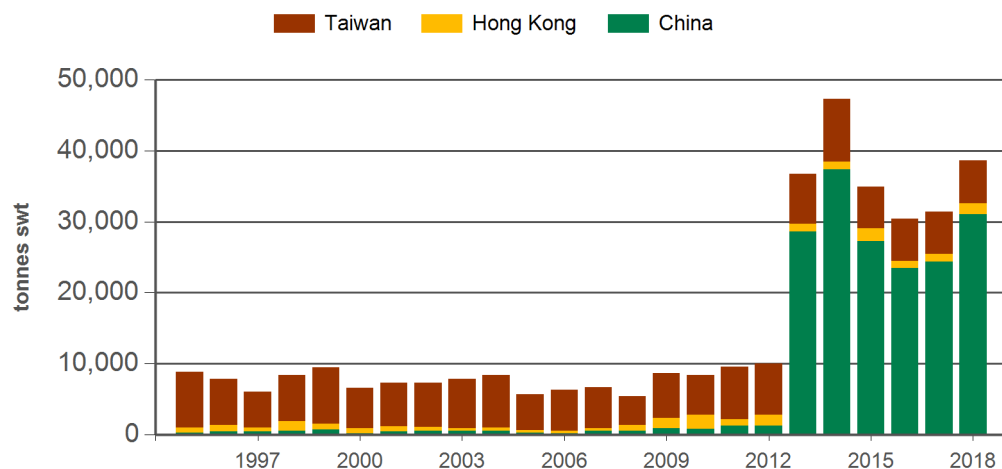
Chilled			Frozen			Total		
2018 March	M-O-M % chg.	Y-O-Y % chg.	2018 March	M-O-M % chg.	Y-O-Y % chg.	2018 March	M-O-M % chg.	Y-O-Y % chg.
1,536	34	39	12,492	-6	-	14,028	-3	3
832	81	86	10,670	-4	5	11,501	-1	8
312	6	8	147	-51	30	460	-23	15
391	-	6	1,673	-9	-26	2,064	-8	-21

686	46	75	3,007	5	11	3,692	11	19
440	91	141	2,885	9	11	3,324	15	19
141	6	28	74	-64	1,289	214	-37	87
106	-1	5	48	237	-58	154	27	-29

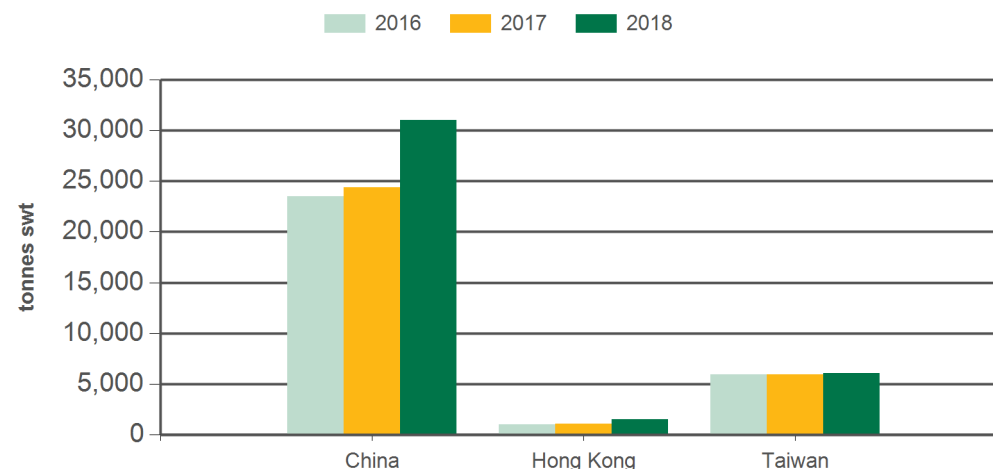
851	26	19	9,485	-9	-3	10,336	-7	-2
392	70	48	7,785	-8	3	8,177	-6	4
172	6	-4	74	-24	-32	246	-6	-14
285	1	7	1,625	-11	-24	1,910	-10	-20

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-March. Y-O-Y = Year-on-year. M-O-M = Month-on-month. Grain is the prefix for grainfed beef. Grass is the prefix for grassfed beef. For further information email marketinfo@mla.com.au.

Year-to-March beef exports to Greater China

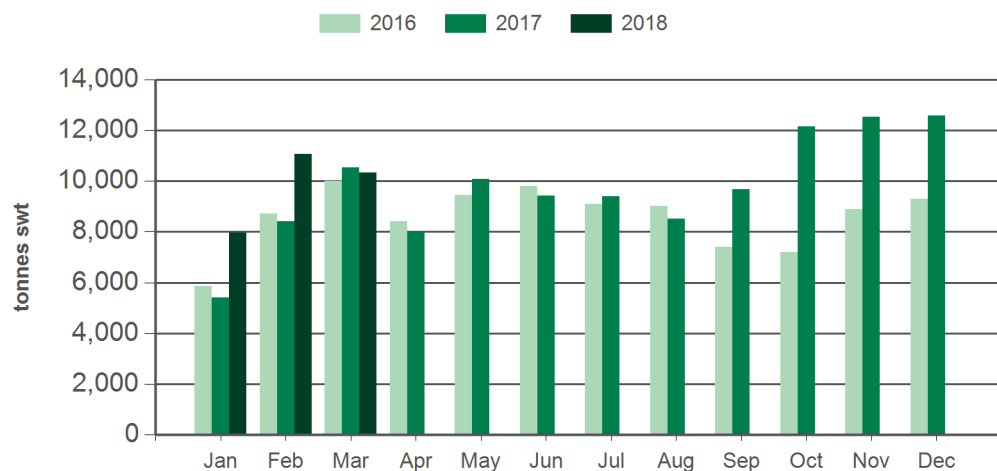


Source: DAWR, Prepared by MLA



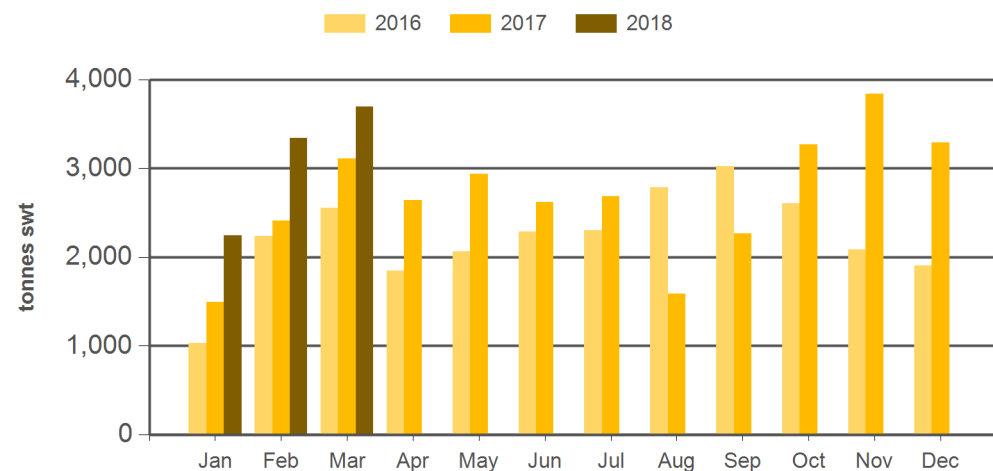
Source: DAWR, Prepared by MLA

Monthly grassfed beef exports to Greater China



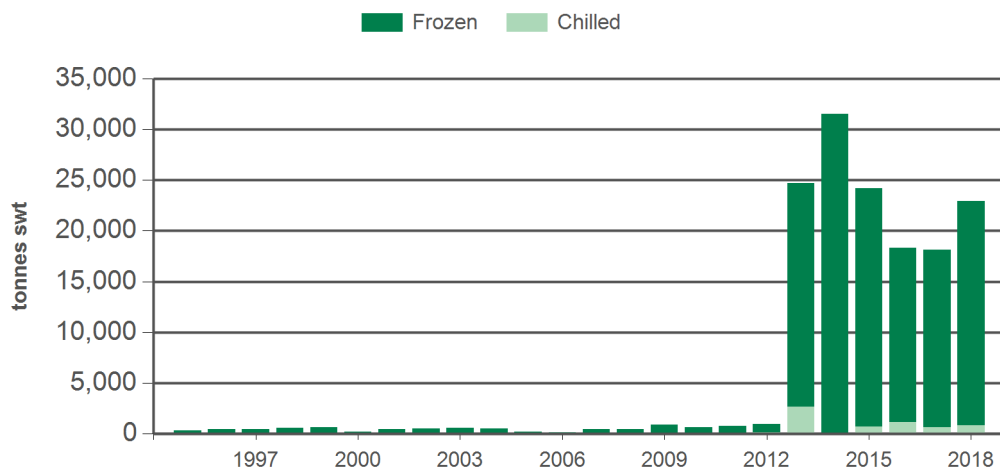
Source: DAWR, Prepared by MLA

Monthly grainfed beef exports to Greater China



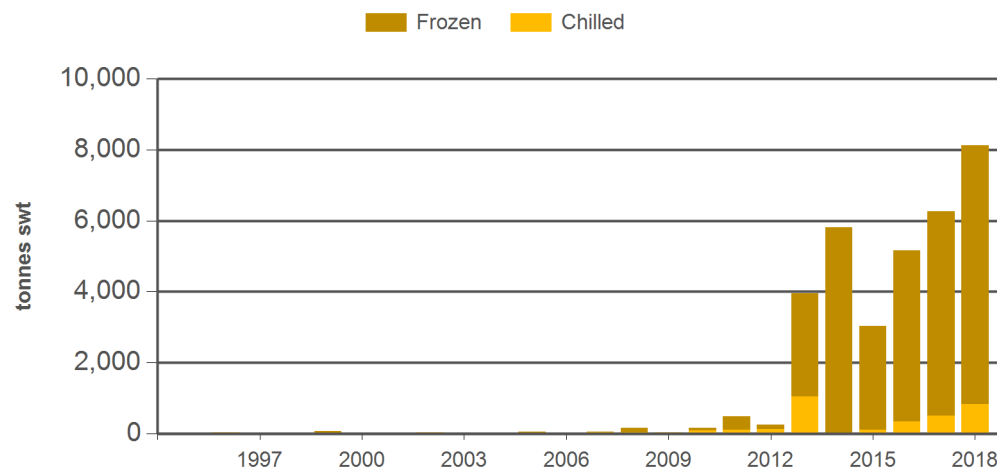
Source: DAWR, Prepared by MLA

Year-to-March grassfed beef exports to China



Source: DAWR, Prepared by MLA

Year-to-March grainfed beef exports to China



Source: DAWR, Prepared by MLA

Historical beef exports - Calendar year totals

Volume (tonnes swt)	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018 YTD	Y-O-Y % chg.
Total	35,362	30,134	33,112	31,209	33,631	33,014	44,069	43,464	53,382	77,557	195,632	175,765	185,349	129,953	148,881	38,643	23
China	2,120	1,265	1,012	849	2,146	2,682	5,287	5,600	7,754	32,906	154,833	124,586	148,222	94,040	110,059	31,034	27
Hong Kong	2,121	2,415	1,787	1,757	2,361	3,231	7,491	7,040	8,869	6,340	5,070	14,739	6,655	4,494	7,691	1,532	42
Taiwan	31,119	26,454	30,305	28,601	29,120	27,099	31,290	30,821	36,748	38,280	35,703	36,419	30,448	31,385	31,110	6,070	3

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-March. Y-O-Y = Year-on-year. For further information email marketinfo@mla.com.au.