

#### 12-months ending September

Volume (tonnes swt)	Chilled		Frozen		Total	
	12-months ending September	Y-O-Y % chg.	12-months ending September	Y-O-Y % chg.	12-months ending September	Y-O-Y % chg.
<b>TOTAL</b>	18,518	<b>30</b>	170,949	<b>44</b>	189,468	<b>42</b>
China	10,008	<b>66</b>	141,394	<b>55</b>	151,402	<b>55</b>
Hong Kong	3,596	<b>8</b>	4,639	<b>142</b>	8,235	<b>57</b>
Taiwan	4,896	<b>-</b>	24,914	<b>-3</b>	29,810	<b>-2</b>

Volume (tonnes swt)	Chilled		Frozen		Total	
	12-months ending September	Y-O-Y % chg.	12-months ending September	Y-O-Y % chg.	12-months ending September	Y-O-Y % chg.
<b>GRAIN</b>	7,503	<b>40</b>	40,462	<b>76</b>	47,965	<b>69</b>
China	4,564	<b>89</b>	38,106	<b>76</b>	42,670	<b>78</b>
Hong Kong	1,601	<b>9</b>	1,962	<b>226</b>	3,563	<b>72</b>
Taiwan	1,338	<b>-9</b>	394	<b>-49</b>	1,732	<b>-23</b>

Volume (tonnes swt)	Chilled		Frozen		Total	
	12-months ending September	Y-O-Y % chg.	12-months ending September	Y-O-Y % chg.	12-months ending September	Y-O-Y % chg.
<b>GRASS</b>	11,016	<b>24</b>	130,487	<b>36</b>	141,503	<b>35</b>
China	5,444	<b>51</b>	103,288	<b>48</b>	108,732	<b>48</b>
Hong Kong	1,995	<b>8</b>	2,677	<b>104</b>	4,672	<b>47</b>
Taiwan	3,558	<b>4</b>	24,521	<b>-1</b>	28,079	<b>-1</b>

#### Calendar year-to-September

Chilled		Frozen		Total	
2018 YTD	Y-O-Y % chg.	2018 YTD	Y-O-Y % chg.	2018 YTD	Y-O-Y % chg.
14,354	<b>40</b>	127,455	<b>40</b>	141,808	<b>40</b>
8,097	<b>96</b>	108,067	<b>53</b>	116,164	<b>55</b>
2,633	<b>11</b>	1,867	<b>18</b>	4,500	<b>14</b>
3,608	<b>-2</b>	17,519	<b>-6</b>	21,127	<b>-6</b>

Chilled		Frozen		Total	
2018 YTD	Y-O-Y % chg.	2018 YTD	Y-O-Y % chg.	2018 YTD	Y-O-Y % chg.
5,929	<b>47</b>	31,637	<b>78</b>	37,566	<b>73</b>
3,865	<b>116</b>	30,671	<b>85</b>	34,536	<b>88</b>
1,168	<b>8</b>	746	<b>53</b>	1,914	<b>22</b>
896	<b>-22</b>	220	<b>-66</b>	1,116	<b>-38</b>

Chilled		Frozen		Total	
2018 YTD	Y-O-Y % chg.	2018 YTD	Y-O-Y % chg.	2018 YTD	Y-O-Y % chg.
8,425	<b>36</b>	95,818	<b>31</b>	104,243	<b>31</b>
4,231	<b>80</b>	77,397	<b>43</b>	81,628	<b>45</b>
1,465	<b>13</b>	1,121	<b>2</b>	2,586	<b>8</b>
2,712	<b>7</b>	17,299	<b>-4</b>	20,011	<b>-3</b>

#### Month of September

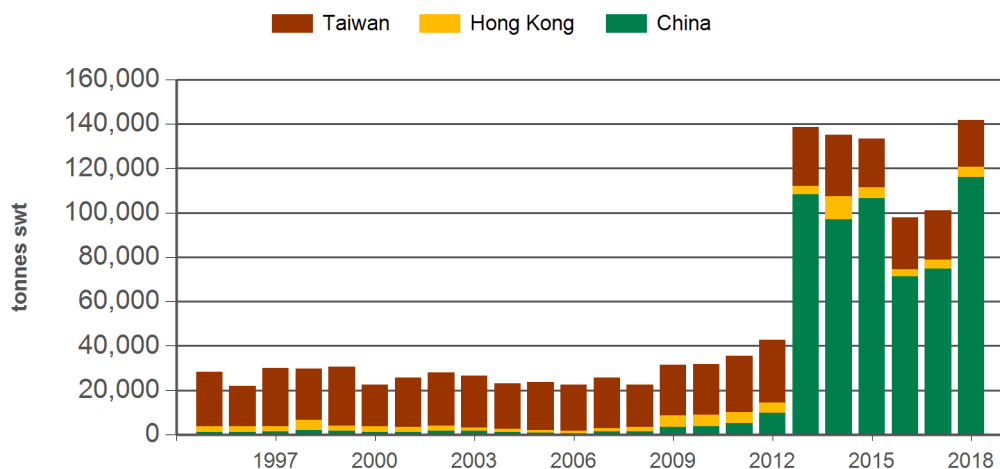
Chilled			Frozen			Total		
2018 September	M-O-M % chg.	Y-O-Y % chg.	2018 September	M-O-M % chg.	Y-O-Y % chg.	2018 September	M-O-M % chg.	Y-O-Y % chg.
2,150	<b>2</b>	<b>69</b>	13,223	<b>-17</b>	<b>24</b>	15,373	<b>-14</b>	<b>29</b>
1,470	<b>12</b>	<b>243</b>	11,348	<b>-14</b>	<b>45</b>	12,817	<b>-12</b>	<b>55</b>
278	<b>-9</b>	<b>-3</b>	165	<b>-36</b>	<b>-73</b>	444	<b>-21</b>	<b>-50</b>
402	<b>-18</b>	<b>-27</b>	1,710	<b>-28</b>	<b>-24</b>	2,112	<b>-27</b>	<b>-24</b>

Chilled			Frozen			Total		
2018 September	M-O-M % chg.	Y-O-Y % chg.	2018 September	M-O-M % chg.	Y-O-Y % chg.	2018 September	M-O-M % chg.	Y-O-Y % chg.
883	<b>-3</b>	<b>83</b>	3,806	<b>-13</b>	<b>114</b>	4,689	<b>-11</b>	<b>107</b>
678	<b>6</b>	<b>355</b>	3,781	<b>-10</b>	<b>178</b>	4,460	<b>-8</b>	<b>196</b>
112	<b>-20</b>	<b>-26</b>	23	<b>-79</b>	<b>-93</b>	135	<b>-46</b>	<b>-73</b>
93	<b>-29</b>	<b>-49</b>	2	<b>-96</b>	<b>-98</b>	94	<b>-46</b>	<b>-64</b>

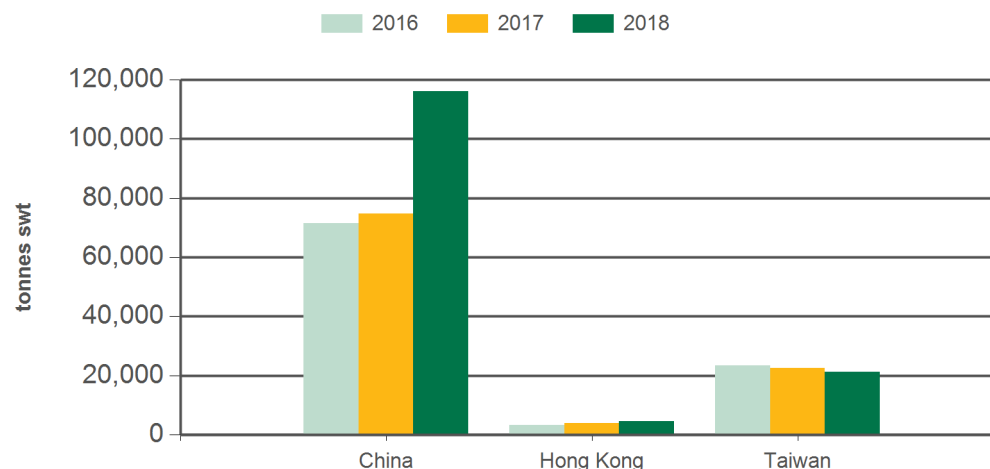
Chilled			Frozen			Total		
2018 September	M-O-M % chg.	Y-O-Y % chg.	2018 September	M-O-M % chg.	Y-O-Y % chg.	2018 September	M-O-M % chg.	Y-O-Y % chg.
1,267	<b>6</b>	<b>61</b>	9,417	<b>-18</b>	<b>6</b>	10,684	<b>-16</b>	<b>10</b>
791	<b>17</b>	<b>184</b>	7,566	<b>-16</b>	<b>17</b>	8,358	<b>-14</b>	<b>24</b>
167	<b>1</b>	<b>22</b>	143	<b>-6</b>	<b>-45</b>	309	<b>-3</b>	<b>-22</b>
309	<b>-13</b>	<b>-16</b>	1,708	<b>-27</b>	<b>-21</b>	2,017	<b>-25</b>	<b>-20</b>

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-September. Y-O-Y = Year-on-year. M-O-M = Month-on-month. Grain is the prefix for grainfed beef. Grass is the prefix for grassfed beef. For further information email [marketinfo@mla.com.au](mailto:marketinfo@mla.com.au).

#### Year-to-September beef exports to Greater China

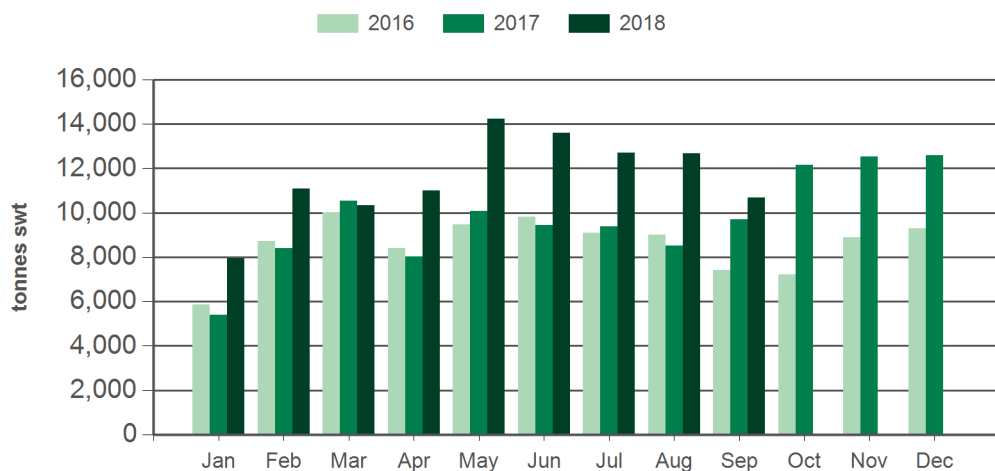


Source: DAWR, Prepared by MLA



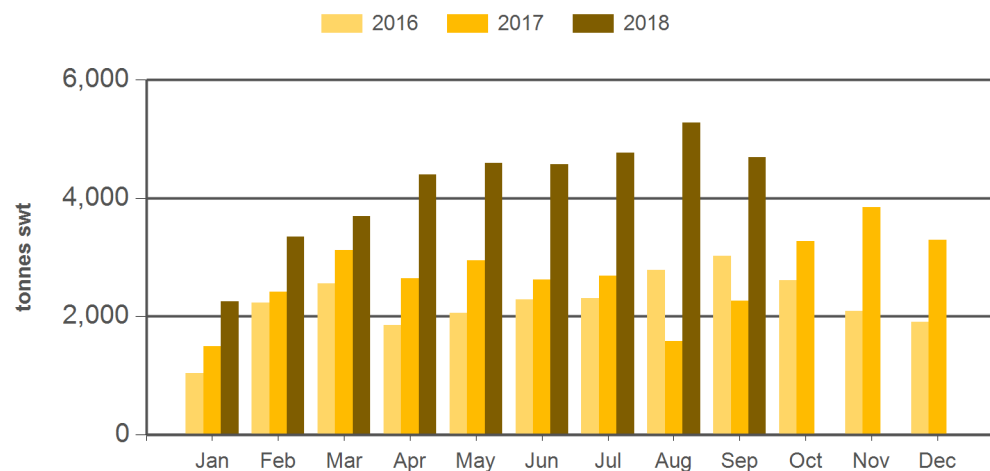
Source: DAWR, Prepared by MLA

#### Monthly grassfed beef exports to Greater China



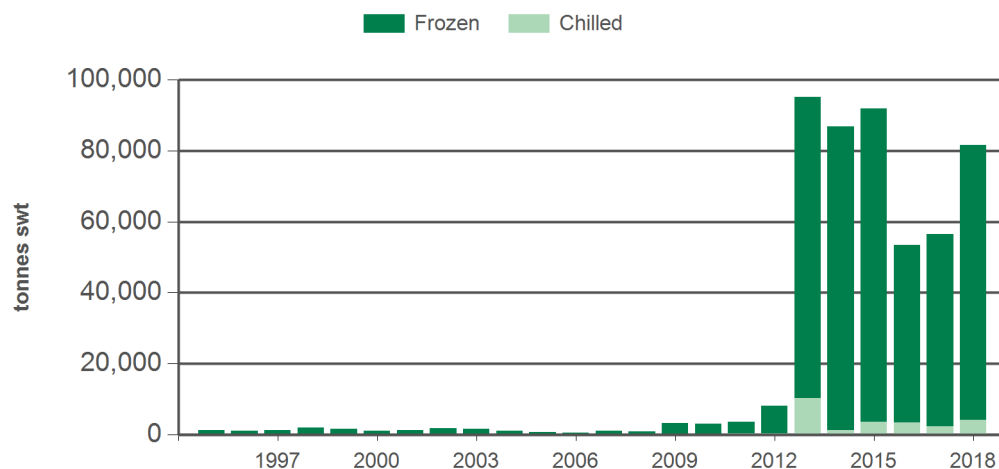
Source: DAWR, Prepared by MLA

#### Monthly grainfed beef exports to Greater China



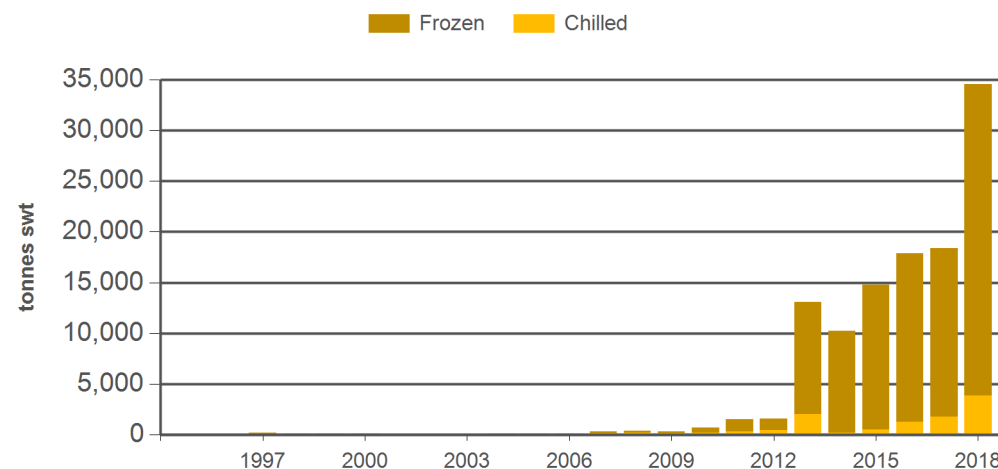
Source: DAWR, Prepared by MLA

#### Year-to-September grassfed beef exports to China



Source: DAWR, Prepared by MLA

#### Year-to-September grainfed beef exports to China



Source: DAWR, Prepared by MLA

#### Historical beef exports - Calendar year totals

Volume (tonnes swt)	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018 YTD	Y-O-Y % chg.
Total	35,362	30,134	33,112	31,209	33,631	33,014	44,069	43,464	53,382	77,557	195,632	175,765	185,349	129,953	148,881	141,808	40
China	2,120	1,265	1,012	849	2,146	2,682	5,287	5,600	7,754	32,906	154,833	124,586	148,222	94,040	110,059	116,164	55
Hong Kong	2,121	2,415	1,787	1,757	2,361	3,231	7,491	7,040	8,869	6,340	5,070	14,739	6,655	4,494	7,691	4,500	14
Taiwan	31,119	26,454	30,305	28,601	29,120	27,099	31,290	30,821	36,748	38,280	35,703	36,419	30,448	31,385	31,110	21,127	-6

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-September. Y-O-Y = Year-on-year. For further information email [marketinfo@mla.com.au](mailto:marketinfo@mla.com.au).