

12-months ending December

Volume (tonnes swt)	Chilled		Frozen		Total	
	12-months ending December	Y-O-Y % chg.	12-months ending December	Y-O-Y % chg.	12-months ending December	Y-O-Y % chg.
TOTAL	22,323	55	176,208	31	198,530	33
China	13,744	127	148,939	43	162,683	48
Hong Kong	3,703	11	2,681	-38	6,384	-17
Taiwan	4,853	-3	24,585	-6	29,438	-5

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GRAIN	9,595	71	44,536	68	54,130	68
China	6,666	168	42,805	78	49,471	87
Hong Kong	1,687	11	1,225	-28	2,912	-9
Taiwan	1,242	-22	504	-39	1,746	-28

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	12-months ending December	Y-O-Y % chg.	12-months ending December	Y-O-Y % chg.	12-months ending December	Y-O-Y % chg.
GRASS	12,728	45	131,672	22	144,400	24
China	7,079	99	106,133	33	113,212	36
Hong Kong	2,016	10	1,456	-45	3,472	-22
Taiwan	3,611	7	24,081	-5	27,692	-3

Calendar year-to-December

Chilled		Frozen		Total	
2018 YTD	Y-O-Y % chg.	2018 YTD	Y-O-Y % chg.	2018 YTD	Y-O-Y % chg.
22,323	55	176,208	31	198,530	33
13,744	127	148,939	43	162,683	48
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Month of December

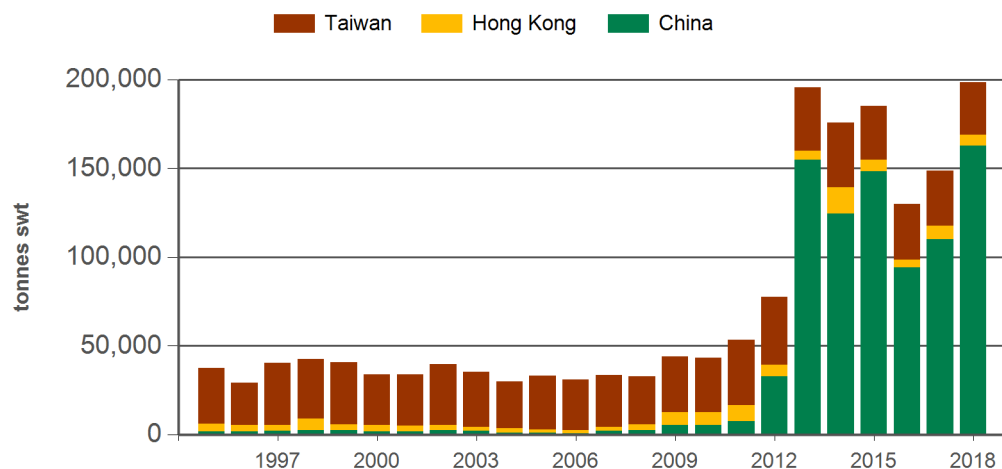
Chilled			Frozen			Total		
2018 December	M-O-M % chg.	Y-O-Y % chg.	2018 December	M-O-M % chg.	Y-O-Y % chg.	2018 December	M-O-M % chg.	Y-O-Y % chg.
2,847	17	101	16,637	9	15	19,484	10	23
2,003	16	211	13,983	8	22	15,985	9	32
395	12	17	179	-35	-76	574	-9	-47
449	27	4	2,474	17	10	2,923	19	9

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2018 December	M-O-M % chg.	Y-O-Y % chg.	2018 December	M-O-M % chg.	Y-O-Y % chg.	2018 December	M-O-M % chg.	Y-O-Y % chg.
1,312	16	139	3,919	-5	43	5,231	-1	59
993	12	289	3,720	-6	58	4,713	-3	81
195	21	13	127	8	-63	321	16	-38
125	42	2	71	11	71	196	29	20

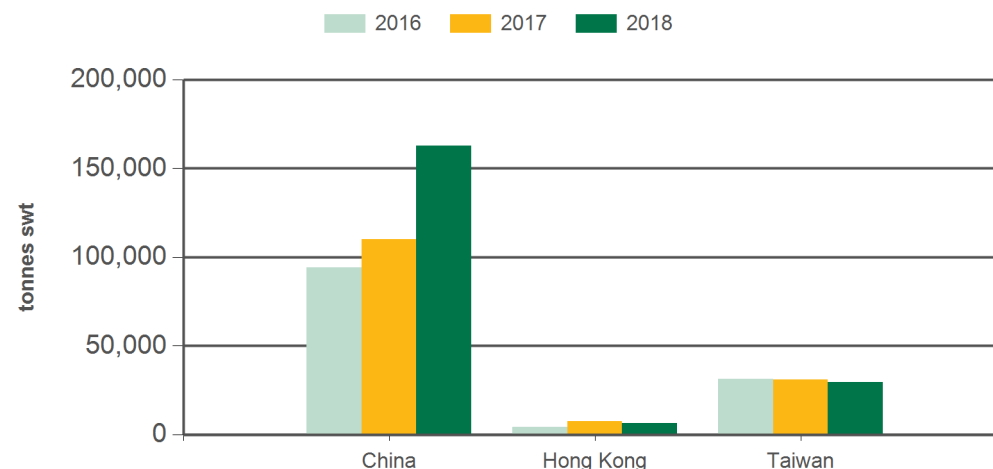
Chilled			Frozen			Total		
2018 December	M-O-M % chg.	Y-O-Y % chg.	2018 December	M-O-M % chg.	Y-O-Y % chg.	2018 December	M-O-M % chg.	Y-O-Y % chg.
1,535	19	77	12,718	14	9	14,253	15	13
1,010	21	159	10,263	15	13	11,272	15	19
200	4	21	52	-67	-87	253	-28	-55
324	22	4	2,403	18	8	2,727	18	8

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-December. Y-O-Y = Year-on-year. M-O-M = Month-on-month. Grain is the prefix for grainfed beef. Grass is the prefix for grassfed beef. For further information email marketinfo@mla.com.au.

Year-to-December beef exports to Greater China

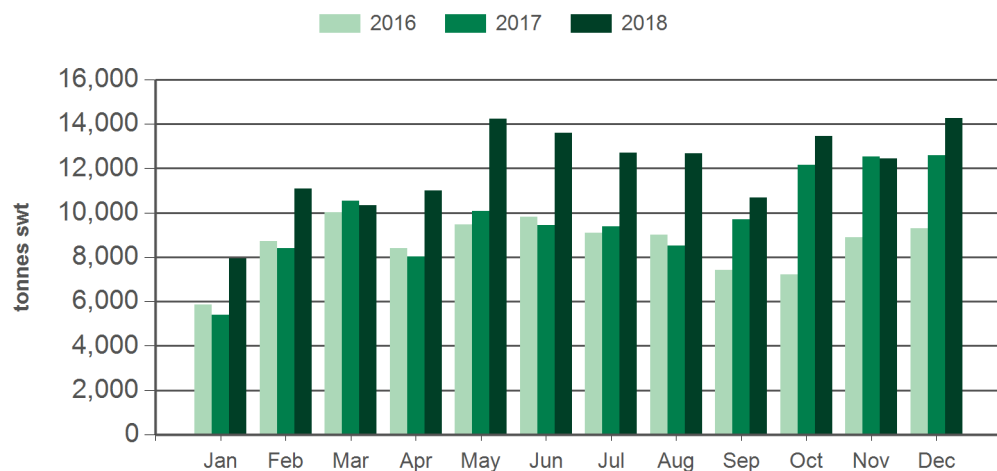


Source: DAWR, Prepared by MLA



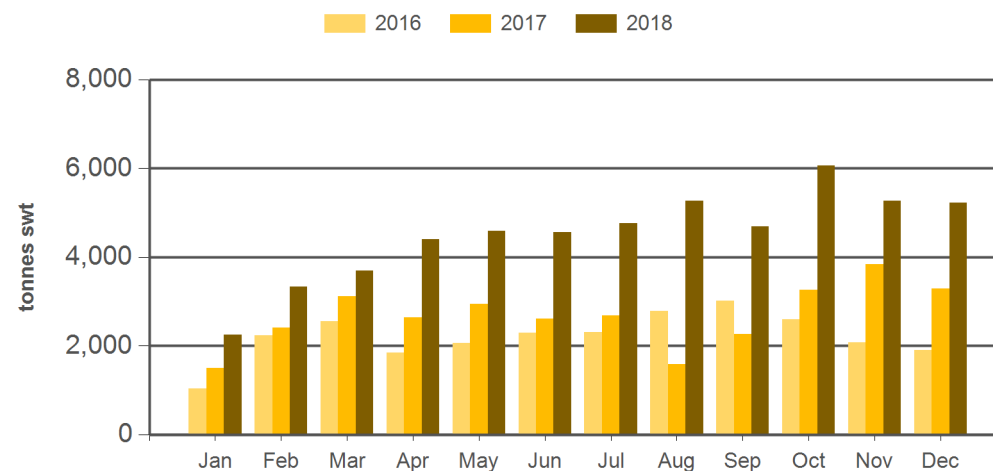
Source: DAWR, Prepared by MLA

Monthly grassfed beef exports to Greater China



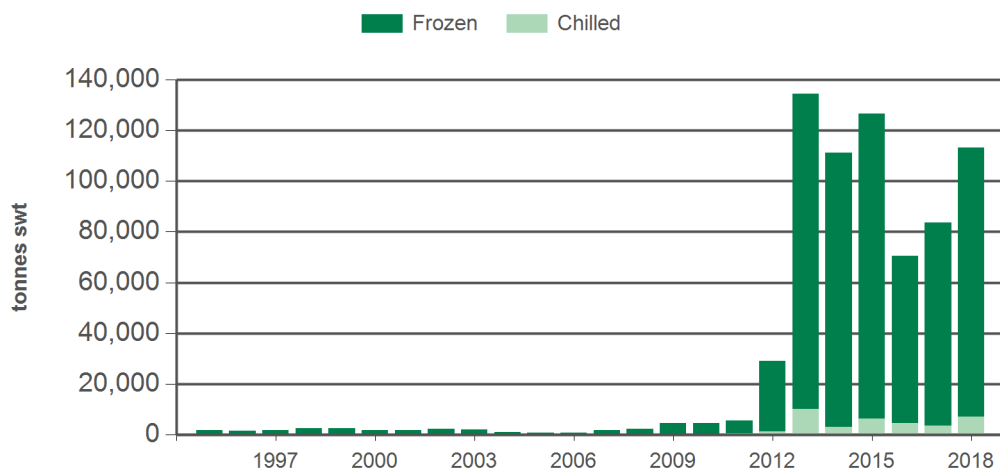
Source: DAWR, Prepared by MLA

Monthly grainfed beef exports to Greater China



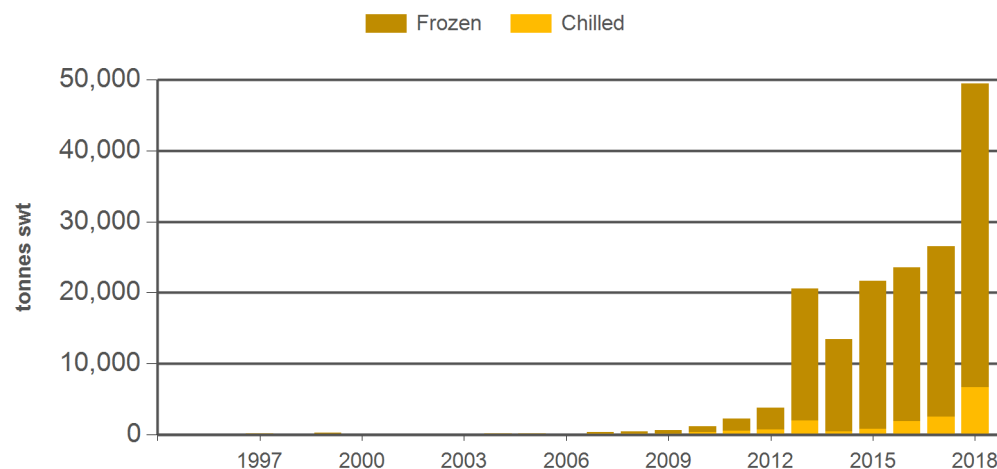
Source: DAWR, Prepared by MLA

Year-to-December grassfed beef exports to China



Source: DAWR, Prepared by MLA

Year-to-December grainfed beef exports to China



Source: DAWR, Prepared by MLA

Historical beef exports - Calendar year totals

Volume (tonnes swt)	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018 YTD	Y-O-Y % chg.
Total	35,362	30,134	33,112	31,209	33,631	33,014	44,069	43,464	53,382	77,557	195,632	175,765	185,349	129,953	148,881	198,530	33
China	2,120	1,265	1,012	849	2,146	2,682	5,287	5,600	7,754	32,906	154,833	124,586	148,222	94,040	110,059	162,683	48
Hong Kong	2,121	2,415	1,787	1,757	2,361	3,231	7,491	7,040	8,869	6,340	5,070	14,739	6,655	4,494	7,691	6,384	-17
Taiwan	31,119	26,454	30,305	28,601	29,120	27,099	31,290	30,821	36,748	38,280	35,703	36,419	30,448	31,385	31,110	29,438	-5

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-December. Y-O-Y = Year-on-year. For further information email marketinfo@mla.com.au.