

12-months ending June

| Volume (tonnes swt) | Chilled | | Frozen | | Total | |
|------------------------|-----------------------|--------------|-----------------------|--------------|-----------------------|--------------|
| | 12-months ending June | Y-O-Y % chg. | 12-months ending June | Y-O-Y % chg. | 12-months ending June | Y-O-Y % chg. |
| Total | 123,726 | 8 | 183,612 | 12 | 307,339 | 10 |
| Grainfed | 92,263 | 9 | 55,563 | 13 | 147,826 | 10 |
| Grassfed | 31,463 | 7 | 128,049 | 11 | 159,512 | 10 |

Calendar year-to-June

| Chilled | | Frozen | | Total | |
|----------|--------------|----------|--------------|----------|--------------|
| 2018 YTD | Y-O-Y % chg. | 2018 YTD | Y-O-Y % chg. | 2018 YTD | Y-O-Y % chg. |
| 62,847 | 11 | 91,597 | 10 | 154,445 | 11 |
| 46,242 | 8 | 28,736 | 9 | 74,979 | 8 |
| 16,605 | 22 | 62,861 | 11 | 79,466 | 13 |

Month of June

| Chilled | | | Frozen | | | Total | | |
|-----------|--------------|--------------|-----------|--------------|--------------|-----------|--------------|--------------|
| 2018 June | M-O-M % chg. | Y-O-Y % chg. | 2018 June | M-O-M % chg. | Y-O-Y % chg. | 2018 June | M-O-M % chg. | Y-O-Y % chg. |
| 10,839 | -11 | 4 | 17,938 | -8 | 6 | 28,777 | -9 | 5 |
| 7,974 | -9 | 2 | 5,198 | -6 | -7 | 13,172 | -8 | -2 |
| 2,865 | -15 | 9 | 12,740 | -9 | 12 | 15,605 | -10 | 11 |

12-months ending May

| Value ('000 A\$ FOB) | Chilled | | Frozen | | Total | |
|-------------------------|----------------------|--------------|----------------------|--------------|----------------------|--------------|
| | 12-months ending May | Y-O-Y % chg. | 12-months ending May | Y-O-Y % chg. | 12-months ending May | Y-O-Y % chg. |
| Total | 1,148,026 | 4 | 935,140 | 17 | 2,083,165 | 9 |
| Boneless | 1,146,751 | 4 | 931,745 | 17 | 2,078,496 | 9 |
| Bone-in | 1,275 | 56 | 3,394 | -10 | 4,668 | 2 |
| Carcase | - | -100 | 1 | 59 | 1 | -97 |

Calendar year-to-May

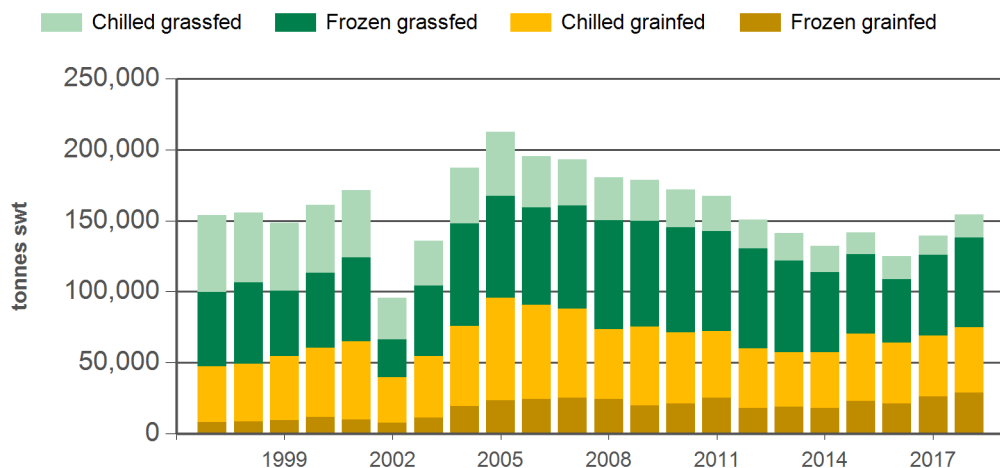
| Chilled | | Frozen | | Total | |
|----------|--------------|----------|--------------|----------|--------------|
| 2018 YTD | Y-O-Y % chg. | 2018 YTD | Y-O-Y % chg. | 2018 YTD | Y-O-Y % chg. |
| 467,123 | 9 | 369,224 | 16 | 836,347 | 12 |
| 466,870 | 9 | 367,475 | 17 | 834,345 | 12 |
| 253 | -17 | 1,749 | -20 | 2,002 | -20 |
| - | - | - | -58 | - | -58 |

Month of May

| Chilled | | | Frozen | | | Total | | |
|----------|--------------|--------------|----------|--------------|--------------|----------|--------------|--------------|
| 2018 May | M-O-M % chg. | Y-O-Y % chg. | 2018 May | M-O-M % chg. | Y-O-Y % chg. | 2018 May | M-O-M % chg. | Y-O-Y % chg. |
| 113,377 | 11 | 3 | 108,802 | 34 | 45 | 222,179 | 21 | 20 |
| 113,344 | 11 | 4 | 108,586 | 34 | 46 | 221,930 | 21 | 21 |
| 33 | 8 | -60 | 216 | -28 | -44 | 249 | -25 | -47 |
| - | - | - | - | - | - | - | - | - |

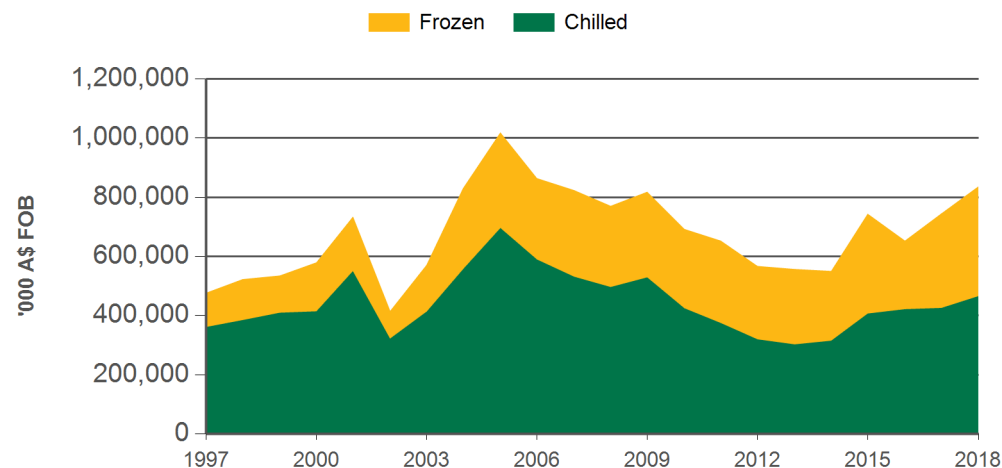
Source: DAWR, ABS. SWT = Shipped weight. Volume YTD = Calendar year-to-June. Value YTD = Calendar year-to-May. Y-O-Y = Year-on-year. M-O-M = Month-on-month. Grainfed is the prefix for grainfed beef. Grassfed is the prefix for grassfed beef. For further information email marketinfo@mla.com.au.

Year-to-June beef exports to Japan - volume



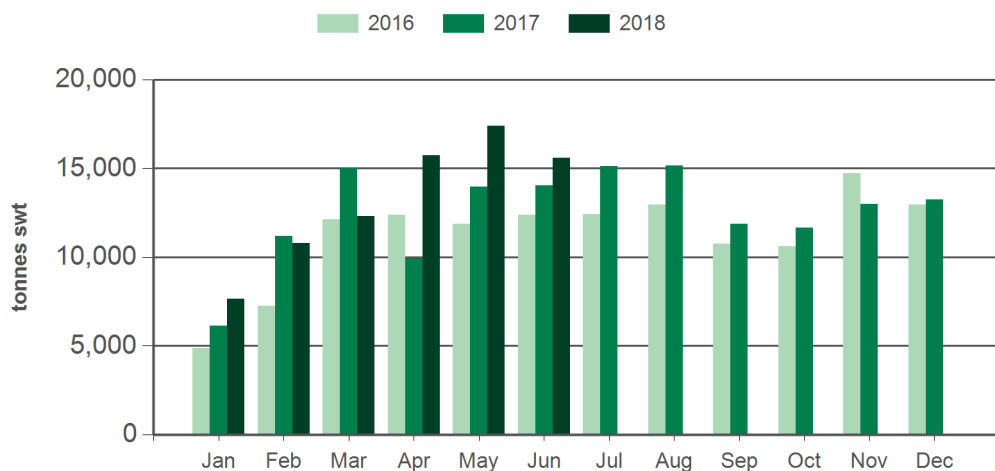
Source: DAWR, Prepared by MLA

Year-to-May beef exports to Japan - value



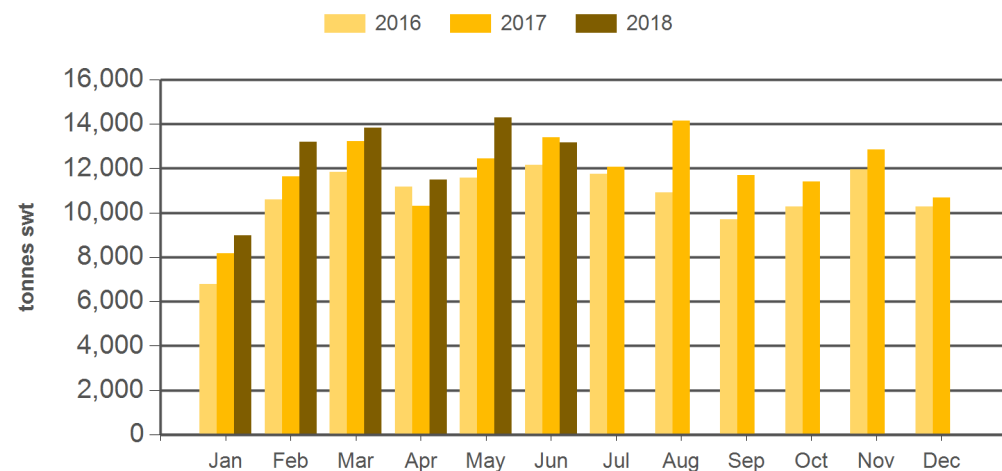
Source: ABS, Prepared by MLA

Monthly grassfed beef exports to Japan



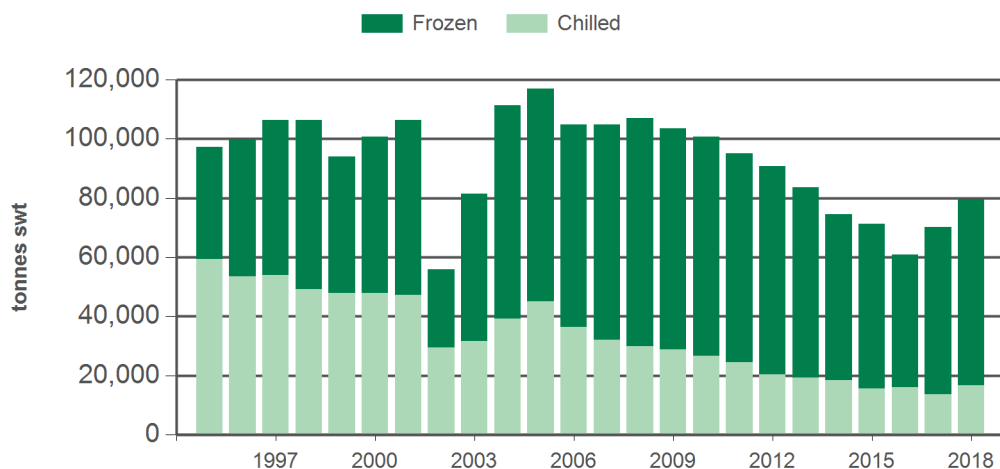
Source: DAWR, Prepared by MLA

Monthly grainfed beef exports to Japan



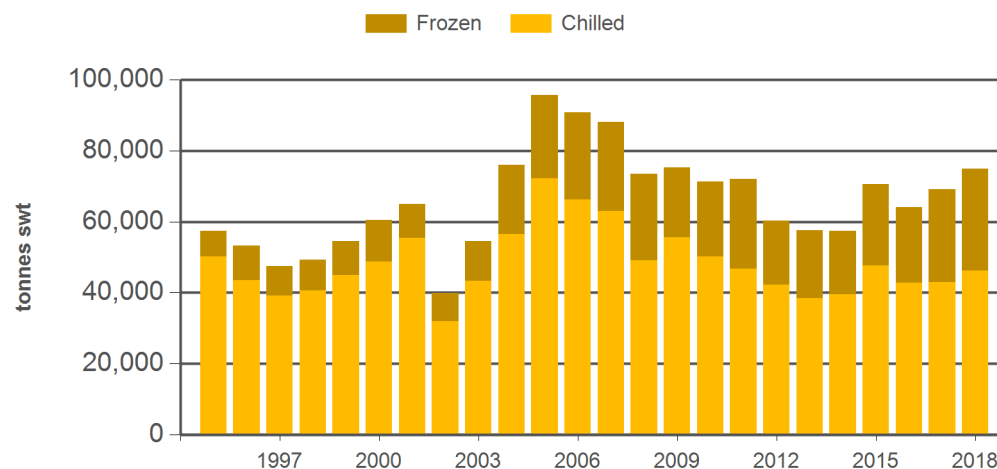
Source: DAWR, Prepared by MLA

Year-to-June grassfed beef exports to Japan



Source: DAWR, Prepared by MLA

Year-to-June grainfed beef exports to Japan



Source: DAWR, Prepared by MLA

Historical beef exports - Calendar year totals

| Volume (tonnes swt) | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 YTD | Y-O-Y % chg. |
|---------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|--------------|
| Total | 279,316 | 393,471 | 405,085 | 405,796 | 377,866 | 364,304 | 356,569 | 356,213 | 342,188 | 308,540 | 288,796 | 293,780 | 285,224 | 264,325 | 292,364 | 154,445 | 11 |
| Grainfed | 111,365 | 172,161 | 192,774 | 190,115 | 171,452 | 149,184 | 155,189 | 154,363 | 141,457 | 124,101 | 116,383 | 130,646 | 139,685 | 129,005 | 142,057 | 74,979 | 8 |
| Grassfed | 167,951 | 221,310 | 212,311 | 215,681 | 206,413 | 215,120 | 201,380 | 201,850 | 200,731 | 184,439 | 172,412 | 163,133 | 145,540 | 135,320 | 150,308 | 79,466 | 13 |

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-June. Y-O-Y = Year-on-year. For further information email marketinfo@mla.com.au.