

Australian beef exports to MENA

Monthly trade summary

December 2018

12-months ending December

| Volume (tonnes swt) | Chilled | | Frozen | | Total | |
|------------------------|---------------------------------|--------------------|---------------------------------|--------------------|---------------------------------|--------------------|
| | 12-months ending December | Y-O-Y % chg. | 12-months ending December | Y-O-Y % chg. | 12-months ending December | Y-O-Y % chg. |
| Middle East | 12,560 | 4 | 16,134 | -11 | 28,695 | -5 |
| Nth Africa | 1 | 1,661 | 68 | 487 | 68 | 491 |
| Saudi Arabia | 3,155 | 23 | 6,087 | -13 | 9,242 | -4 |
| UAE | 5,208 | 1 | 3,522 | 2 | 8,729 | 1 |
| Kuwait | 1,101 | -2 | 1,691 | -13 | 2,792 | -9 |
| Qatar | 2,076 | -7 | 367 | -30 | 2,442 | -11 |
| Egypt | 91 | | 1,993 | 5 | 2,084 | 10 |
| Jordan | 137 | 8 | 1,031 | -46 | 1,168 | -42 |
| Other | 793 | | 1,512 | | 2,305 | |

Calendar year-to-December

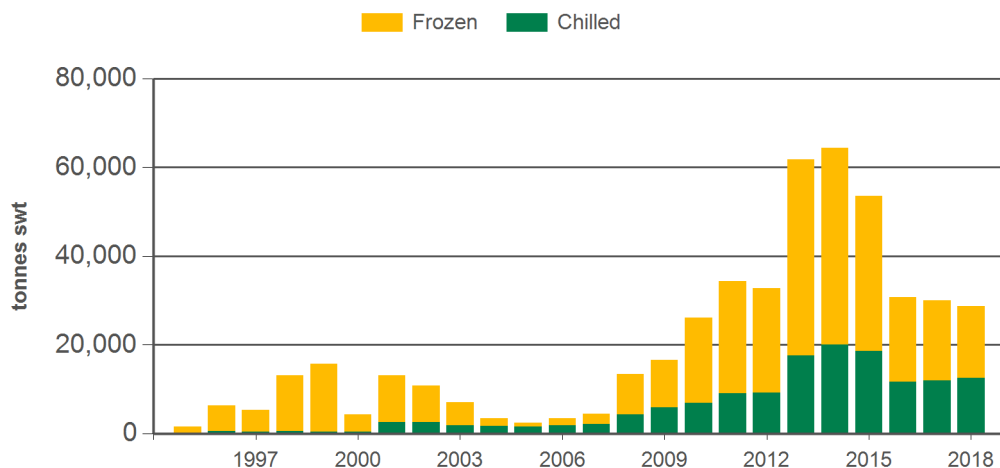
| Chilled | | Frozen | | Total | |
|-------------|--------------------|-------------|--------------------|-------------|--------------------|
| 2018 YTD | Y-O-Y % chg. | 2018 YTD | Y-O-Y % chg. | 2018 YTD | Y-O-Y % chg. |
| 12,560 | 4 | 16,134 | -11 | 28,695 | -5 |
| 1 | 1,661 | 68 | 487 | 68 | 491 |
| 3,155 | 23 | 6,087 | -13 | 9,242 | -4 |
| 5,208 | 1 | 3,522 | 2 | 8,729 | 1 |
| 1,101 | -2 | 1,691 | -13 | 2,792 | -9 |
| 2,076 | -7 | 367 | -30 | 2,442 | -11 |
| 91 | - | 1,993 | 5 | 2,084 | 10 |
| 137 | 8 | 1,031 | -46 | 1,168 | -42 |
| 793 | | 1,512 | | 2,305 | |

Month of December

| Chilled | | | Frozen | | | Total | | |
|------------------|--------------------|--------------------|------------------|--------------------|--------------------|------------------|--------------------|--------------------|
| 2018 December | M-O-M % chg. | Y-O-Y % chg. | 2018 December | M-O-M % chg. | Y-O-Y % chg. | 2018 December | M-O-M % chg. | Y-O-Y % chg. |
| 1,121 | -13 | -4 | 711 | -49 | -43 | 1,832 | -32 | -24 |
| 1 | - | - | 0 | - | -79 | 1 | - | -49 |
| 351 | 10 | 101 | 201 | -65 | -52 | 553 | -38 | -6 |
| 433 | -21 | -10 | 196 | -30 | -24 | 630 | -24 | -15 |
| 92 | -33 | -15 | 106 | -44 | -59 | 198 | -39 | -46 |
| 163 | -8 | -40 | 5 | -60 | -92 | 168 | -12 | -50 |
| 8 | -10 | - | 27 | -88 | -8 | 34 | -85 | 20 |
| 10 | -9 | -44 | 50 | 99 | -65 | 60 | 65 | -63 |
| 64 | | | 127 | | | 190 | | |

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-December. Y-O-Y = Year-on-year. M-O-M = Month-on-month. MENA = Middle East & North African countries. For further information email marketinfo@mla.com.au.

Year-to-December beef exports to MENA



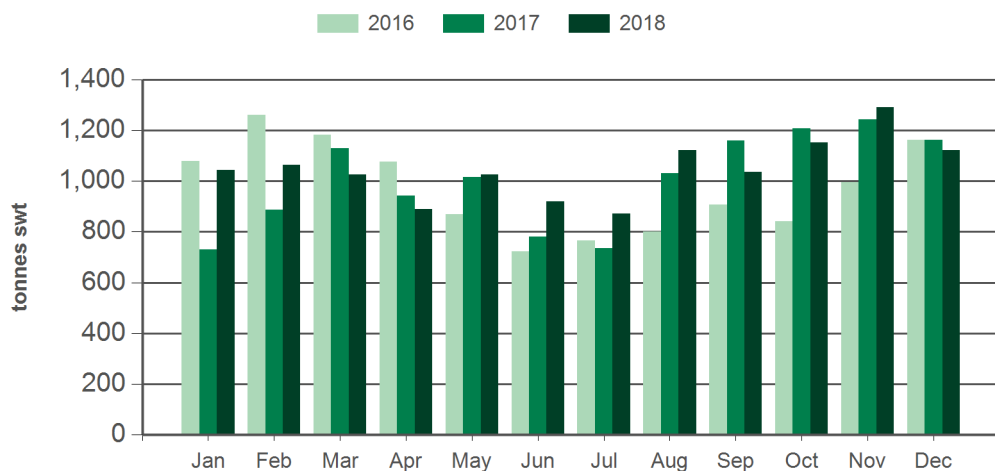
Source: DAWR, Prepared by MLA

AUD/USD



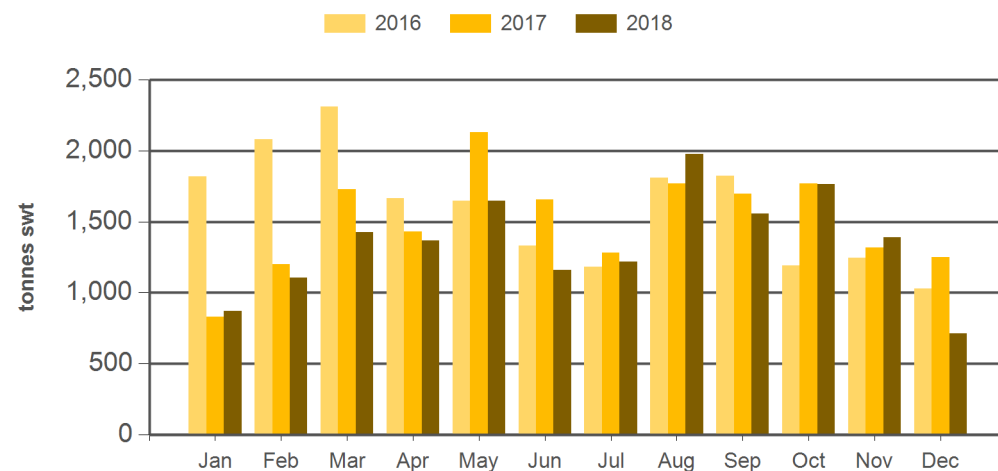
Source: xe.com, Prepared by MLA

Monthly chilled beef exports to MENA



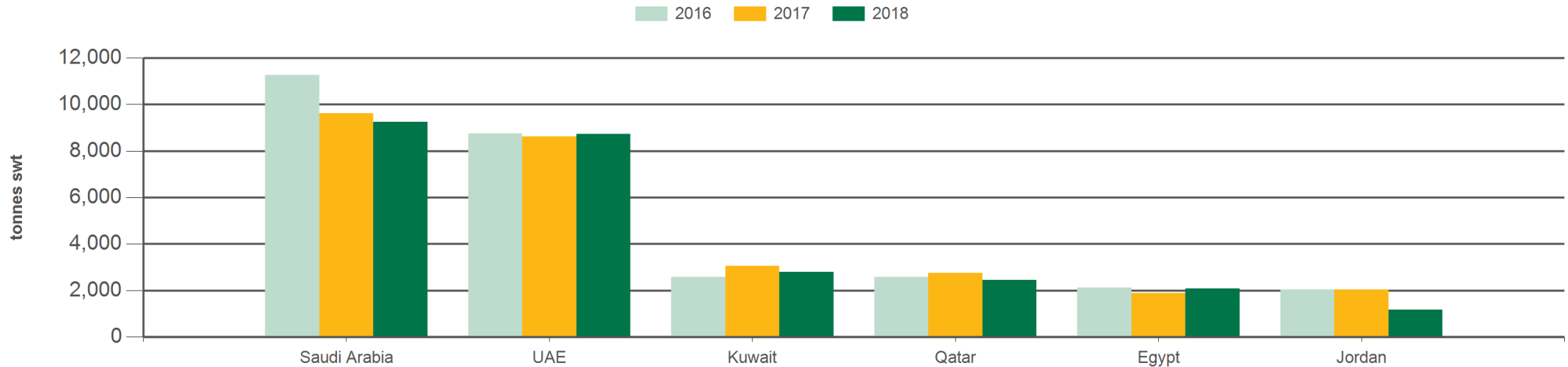
Source: DAWR, Prepared by MLA

Monthly frozen beef exports to MENA



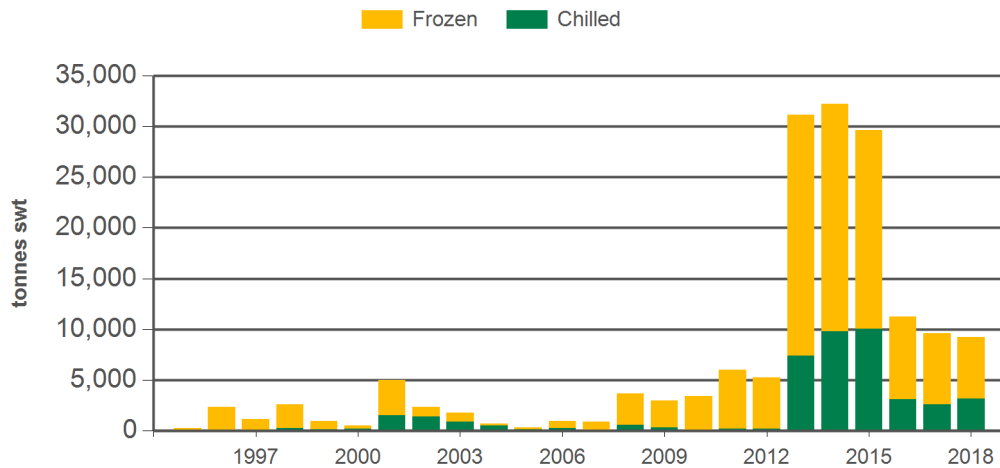
Source: DAWR, Prepared by MLA

Year-to-December beef exports



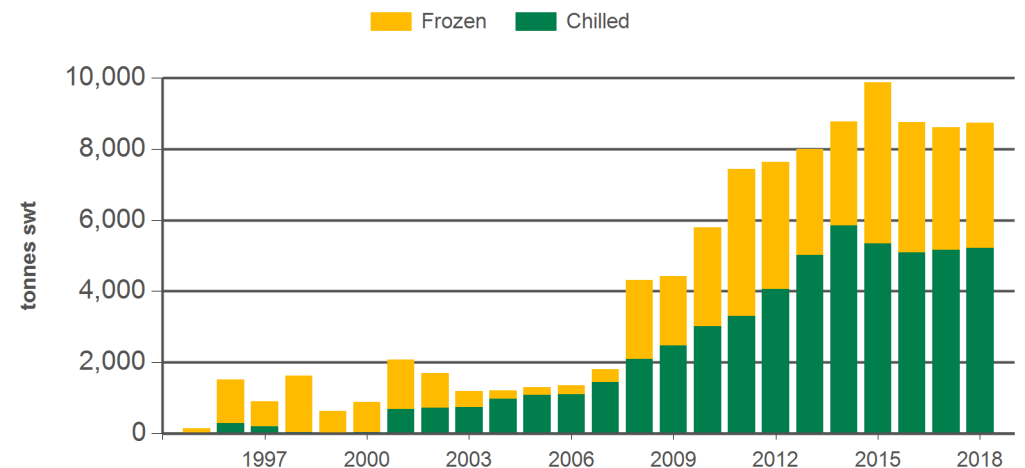
Source: DAWR, Prepared by MLA

Year-to-December beef exports to Saudi Arabia



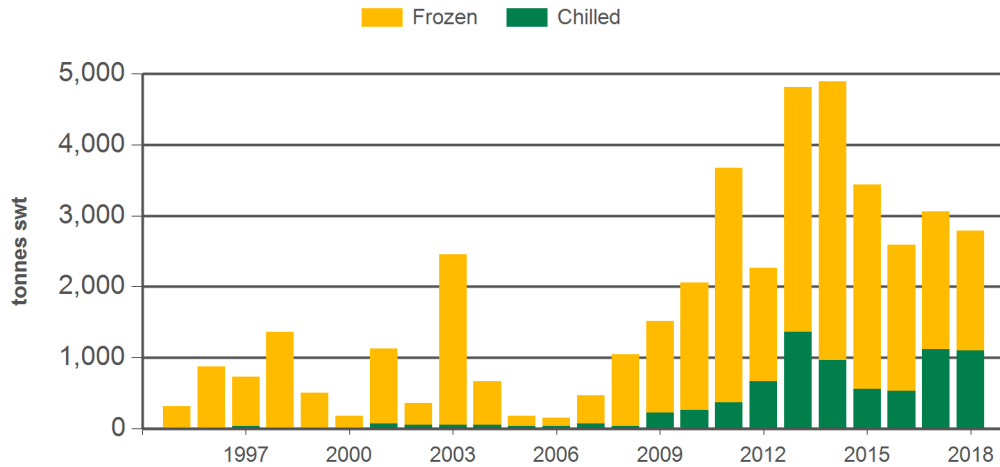
Source: DAWR, Prepared by MLA

Year-to-December beef exports to UAE



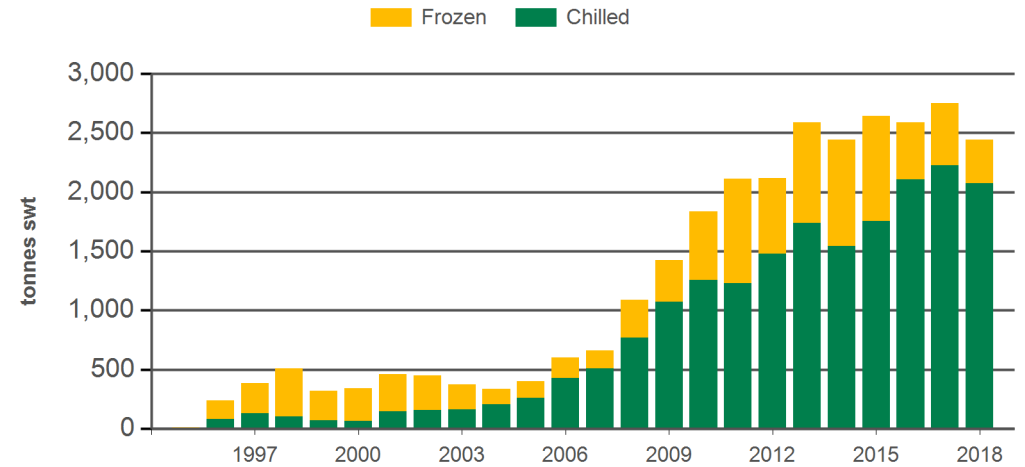
Source: DAWR, Prepared by MLA

Year-to-December beef exports to Kuwait



Source: DAWR, Prepared by MLA

Year-to-December beef exports to Qatar



Source: DAWR, Prepared by MLA

Historical beef exports - Calendar year totals

| Volume (tonnes swt) | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 YTD | Y-O-Y % chg. |
|---------------------|-------|-------|-------|-------|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----------|--------------|
| Middle East | 6,466 | 3,550 | 2,480 | 3,315 | 4,374 | 13,027 | 15,753 | 24,327 | 32,131 | 31,351 | 61,230 | 59,803 | 53,397 | 30,798 | 30,068 | 28,695 | -5 |
| Nth Africa | 628 | (60) | 0 | 225 | 84 | 362 | 837 | 1,798 | 2,179 | 1,386 | 564 | 4,596 | 129 | 3 | 12 | 68 | 491 |
| Saudi Arabia | 1,773 | 684 | 319 | 971 | 897 | 3,650 | 2,981 | 3,390 | 6,017 | 5,241 | 31,126 | 32,213 | 29,629 | 11,271 | 9,607 | 9,242 | -4 |
| UAE | 1,200 | 1,215 | 1,298 | 1,352 | 1,807 | 4,312 | 4,417 | 5,801 | 7,431 | 7,640 | 7,987 | 8,777 | 9,871 | 8,753 | 8,611 | 8,729 | 1 |
| Kuwait | 2,457 | 667 | 180 | 154 | 470 | 1,050 | 1,513 | 2,060 | 3,671 | 2,263 | 4,812 | 4,894 | 3,440 | 2,587 | 3,057 | 2,792 | -9 |
| Qatar | 373 | 336 | 399 | 603 | 658 | 1,087 | 1,426 | 1,837 | 2,112 | 2,118 | 2,587 | 2,444 | 2,644 | 2,587 | 2,750 | 2,442 | -11 |
| Egypt | 77 | 74 | 63 | 64 | 82 | 818 | 1,188 | 5,486 | 1,619 | 3,167 | 2,114 | 4,347 | 2,486 | 2,132 | 1,894 | 2,084 | 10 |
| Jordan | 360 | 486 | 92 | 41 | 89 | 416 | 2,802 | 3,675 | 6,161 | 6,012 | 8,113 | 5,499 | 3,626 | 2,042 | 2,026 | 1,168 | -42 |
| Other | 856 | 29 | 129 | 355 | 455 | 2,056 | 2,263 | 3,876 | 7,300 | 6,296 | 5,054 | 6,224 | 1,830 | 1,431 | 2,134 | 2,305 | |

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-December. Y-O-Y = Year-on-year. For further information email marketinfo@mla.com.au. Note, a negative number indicates a case of re-export (as in 2004 to North Africa).