

12-months ending March

Volume (tonnes swt)	Chilled		Frozen		Total		
	12-months ending March	Y-O-Y % chg.	12-months ending March	Y-O-Y % chg.	12-months ending March	Y-O-Y % chg.	
T O T A L	Nth America	65,705	10	188,693	5	254,398	6
	US	63,829	10	169,236	2	233,064	4
	Canada	1,765	5	19,398	30	21,163	27
	Mexico	111	26	59	239	170	62

G R A I N	Nth America	6,029	-12	2,066	-16	8,095	-13
	US	5,230	-17	1,439	-9	6,670	-15
	Canada	798	48	590	-31	1,388	-1
	Mexico	1		37	720	37	738

G R A S S	Nth America	59,676	13	186,627	5	246,303	7
	US	58,598	13	167,796	3	226,395	5
	Canada	967	-16	18,808	34	19,775	30
	Mexico	110	25	23	75	133	32

Calendar year-to-March

Chilled		Frozen		Total	
2018 YTD	Y-O-Y % chg.	2018 YTD	Y-O-Y % chg.	2018 YTD	Y-O-Y % chg.
15,002	2	41,003	-	56,005	-
14,395	1	35,435	-3	49,830	-2
563	50	5,543	23	6,106	25
44	100	25	-	69	213

1,161	-7	399	-26	1,561	-13
881	-18	278	-25	1,159	-20
280	58	96	-42	377	9
-	-	25	-	25	-

13,841	3	40,604	-	54,445	1
13,514	2	35,157	-3	48,671	-2
283	44	5,447	25	5,730	26
44	100	-		44	100

Month of March

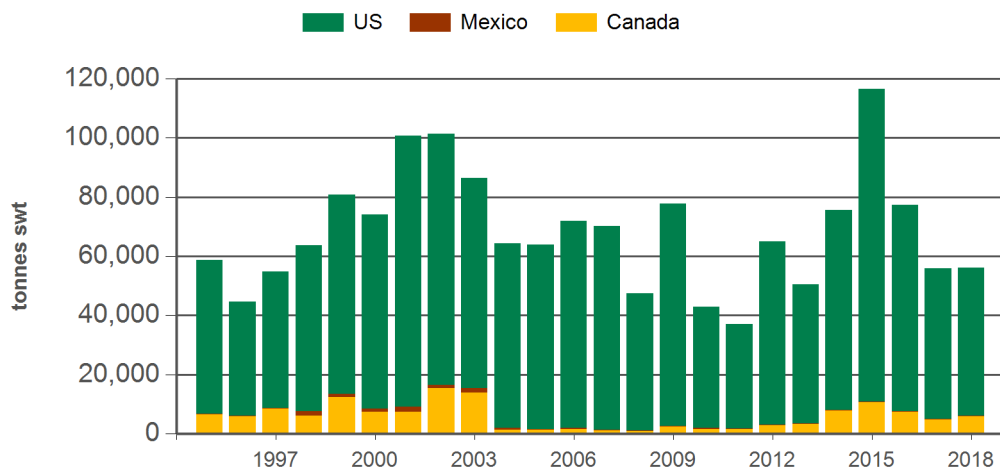
Chilled			Frozen			Total		
2018 March	M-O-M % chg.	Y-O-Y % chg.	2018 March	M-O-M % chg.	Y-O-Y % chg.	2018 March	M-O-M % chg.	Y-O-Y % chg.
5,470	1	-15	17,131	22	-6	22,601	16	-8
5,258	1	-15	14,504	20	-8	19,762	14	-10
190	-8	-25	2,602	35	8	2,792	31	5
22	-	-	25	-	-	47	-	114

323	-29	-54	198	78	-32	521	-8	-48
245	-26	-58	110	14	-23	355	-17	-51
78	-37	-38	63	334	-58	141	1	-49
-	-	-	25	-	-	25	-	-

5,147	4	-10	16,933	22	-5	22,080	17	-7
5,013	3	-10	14,393	20	-8	19,407	15	-9
112	36	-12	2,539	33	13	2,651	33	11
22	-	-	-	-	-	22	-	-

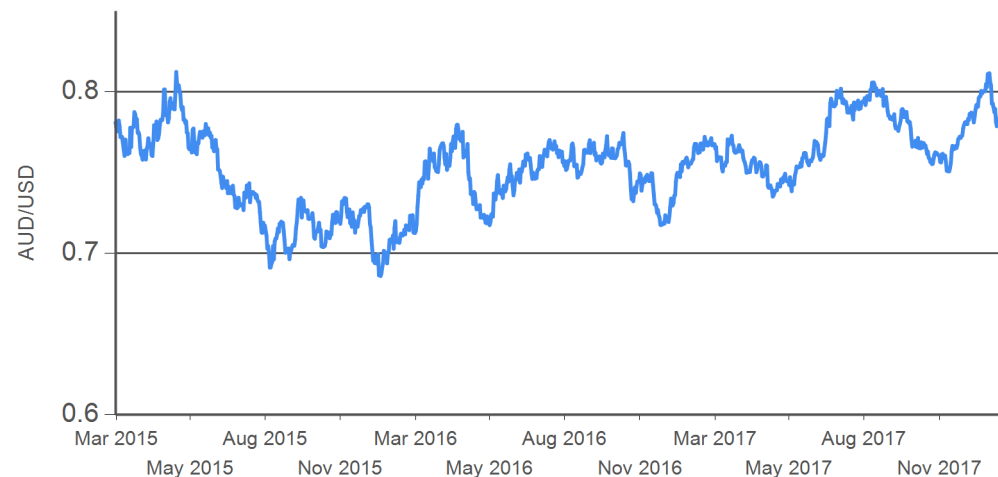
Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-March. Y-O-Y = Year-on-year. M-O-M = Month-on-month. Grain is the prefix for grainfed beef. Grass is the prefix for grassfed beef. For further information email marketinfo@mla.com.au.

Year-to-March beef exports to North America



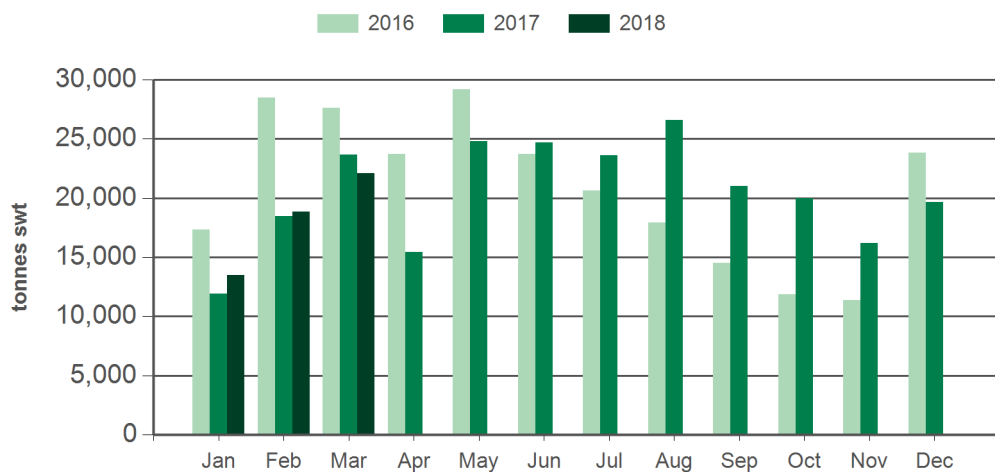
Source: DAWR, Prepared by MLA

AUD/USD



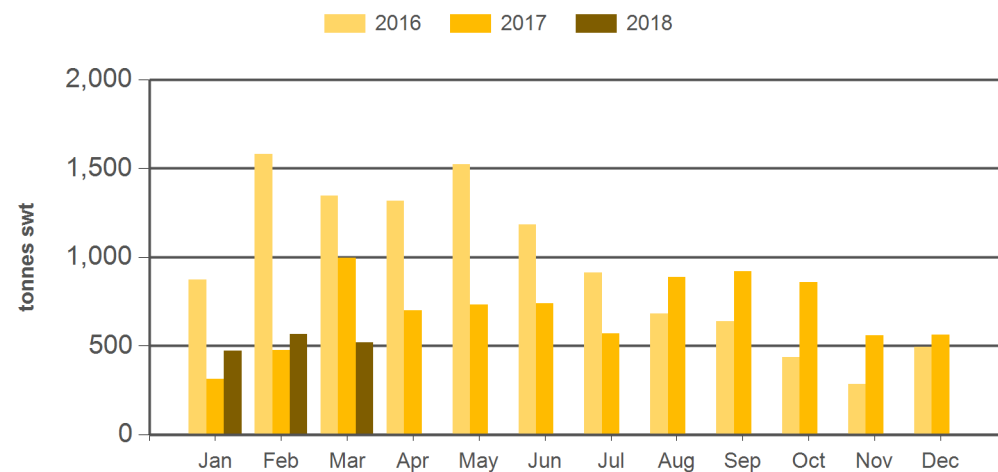
Source: xe.com, Prepared by MLA

Monthly grassfed beef exports to North America



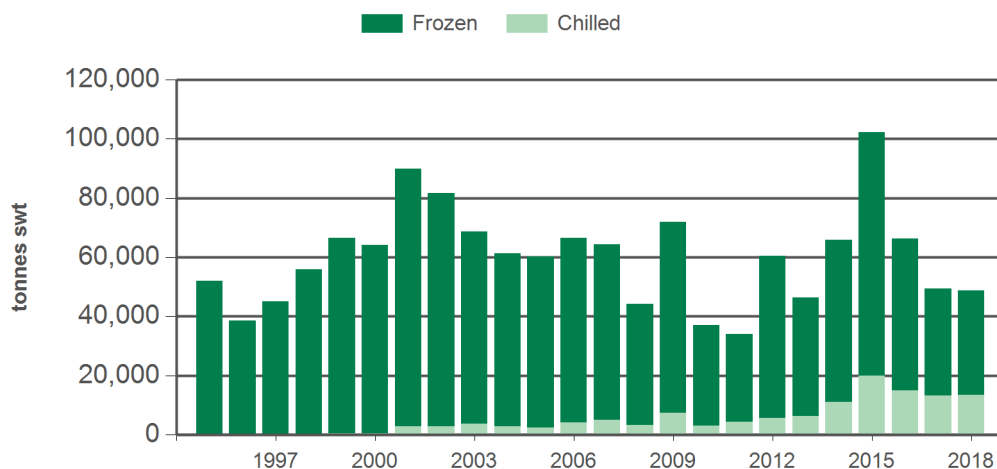
Source: DAWR, Prepared by MLA

Monthly grainfed beef exports to North America



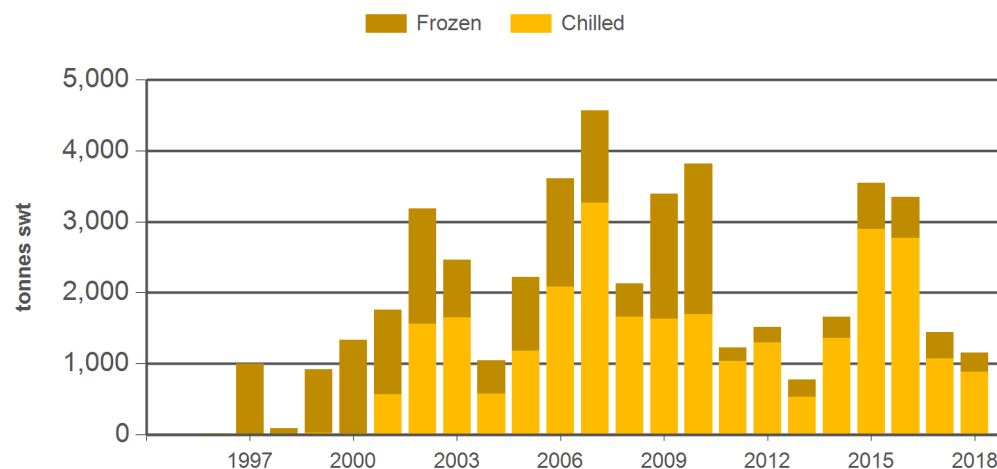
Source: DAWR, Prepared by MLA

Year-to-March grassfed beef exports to the US



Source: DAWR, Prepared by MLA

Year-to-March grainfed beef exports to the US



Source: DAWR, Prepared by MLA

Historical beef exports - Calendar year totals

Volume (tonnes swt)	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018 YTD	Y-O-Y % chg.
Nth America	401,602	358,827	329,909	306,394	310,042	243,938	264,834	193,149	178,672	240,070	231,097	431,731	459,218	261,425	254,190	56,005	0
US	368,010	349,744	319,752	295,267	296,099	234,779	251,479	185,035	167,820	224,111	212,703	397,889	415,951	242,013	234,112	49,830	-2
Canada	29,003	7,453	7,618	9,609	12,311	8,543	12,319	6,949	10,148	15,661	17,898	32,972	42,575	19,316	19,954	6,106	25
Mexico	4,588	1,631	2,540	1,518	1,633	616	1,036	1,166	703	298	497	870	692	96	124	69	213

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-March. Y-O-Y = Year-on-year. For further information email marketinfo@mla.com.au.