

12-months ending September

Volume (tonnes swt)	Chilled		Frozen		Total	
	12-months ending September	Y-O-Y % chg.	12-months ending September	Y-O-Y % chg.	12-months ending September	Y-O-Y % chg.
TOTAL						
Nth America	63,690	-1	191,503	6	255,193	4
US	61,960	-1	169,521	2	231,482	1
Canada	1,549	16	21,750	44	23,299	42
Mexico	181	300	232	918	413	507

GRAIN						
Nth America	4,916	-12	1,786	-9	6,702	-11
US	4,236	-17	1,301	-13	5,538	-16
Canada	674	38	374	-20	1,048	9
Mexico	5	561	111		117	14,667

GRASS						
Nth America	58,775	1	189,716	6	248,491	5
US	57,724	-	168,220	3	225,944	2
Canada	875	4	21,376	46	22,251	44
Mexico	176	295	120	428	296	340

Calendar year-to-September

Chilled		Frozen		Total	
2018 YTD	Y-O-Y % chg.	2018 YTD	Y-O-Y % chg.	2018 YTD	Y-O-Y % chg.
49,728	-3	147,699	2	197,427	1
48,370	-4	131,380	-1	179,750	-1
1,221	-2	16,098	26	17,319	24
137	203	220	867	357	425

3,490	-26	1,231	-25	4,721	-26
3,024	-28	956	-19	3,980	-26
461	-4	175	-62	636	-33
5	561	100	-	105	13,200

46,238	-1	146,468	2	192,706	1
45,346	-1	130,425	-	175,771	-1
760	-1	15,923	30	16,683	28
132	196	120	428	252	275

Month of September

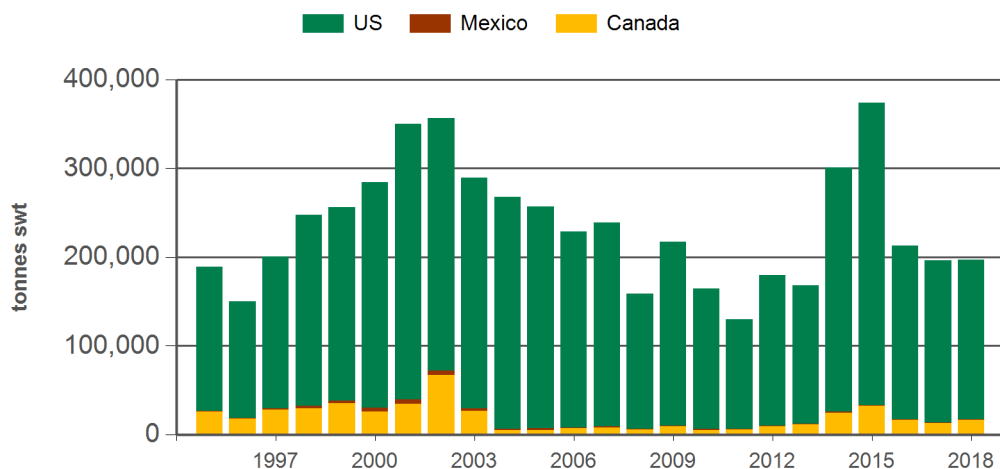
Chilled			Frozen			Total		
2018 September	M-O-M % chg.	Y-O-Y % chg.	2018 September	M-O-M % chg.	Y-O-Y % chg.	2018 September	M-O-M % chg.	Y-O-Y % chg.
5,352	-12	-5	17,104	-13	5	22,456	-12	2
5,240	-13	-6	14,416	-15	-2	19,656	-15	-3
110	30	94	2,687	6	74	2,797	7	75
3	-2	98	-	-	-	3	-84	98

342	-29	-51	117	-37	-48	459	-31	-50
301	-36	-55	117	-36	-29	418	-36	-50
38	414	22	-	-	-	38	201	-58
3	-2	227	-	-	-	3	-2	227

5,010	-11	2	16,987	-12	6	21,997	-12	5
4,938	-11	1	14,300	-15	-2	19,238	-14	-1
72	-7	185	2,687	6	81	2,759	6	83
-	-	-	-	-	-	-	-	-

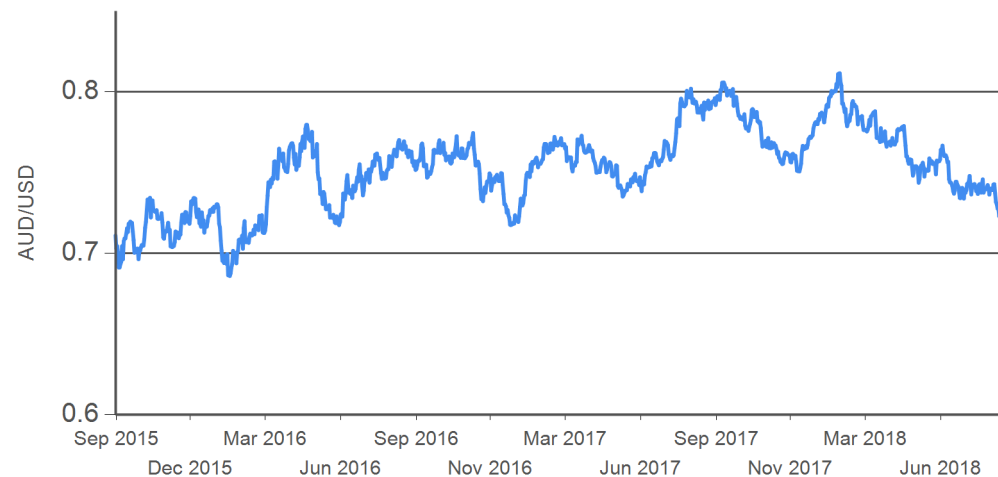
Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-September. Y-O-Y = Year-on-year. M-O-M = Month-on-month. Grain is the prefix for grainfed beef. Grass is the prefix for grassfed beef. For further information email marketinfo@mla.com.au.

Year-to-September beef exports to North America



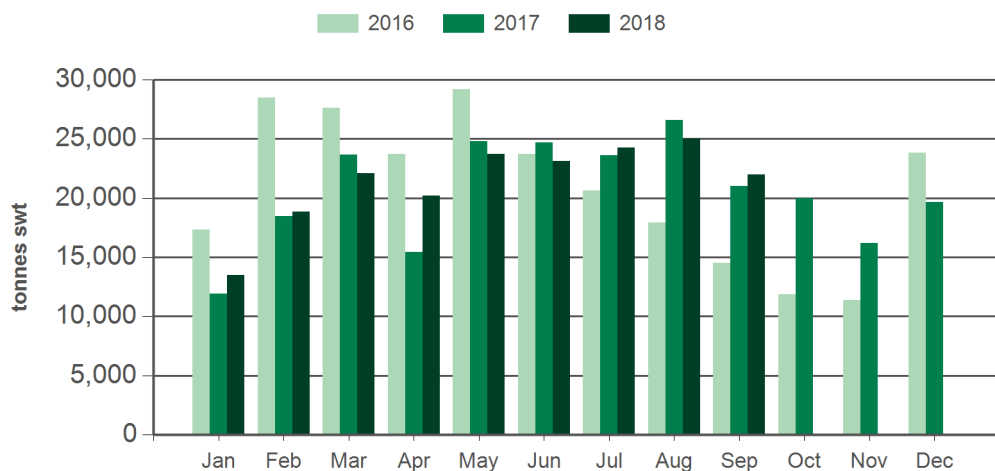
Source: DAWR, Prepared by MLA

AUD/USD



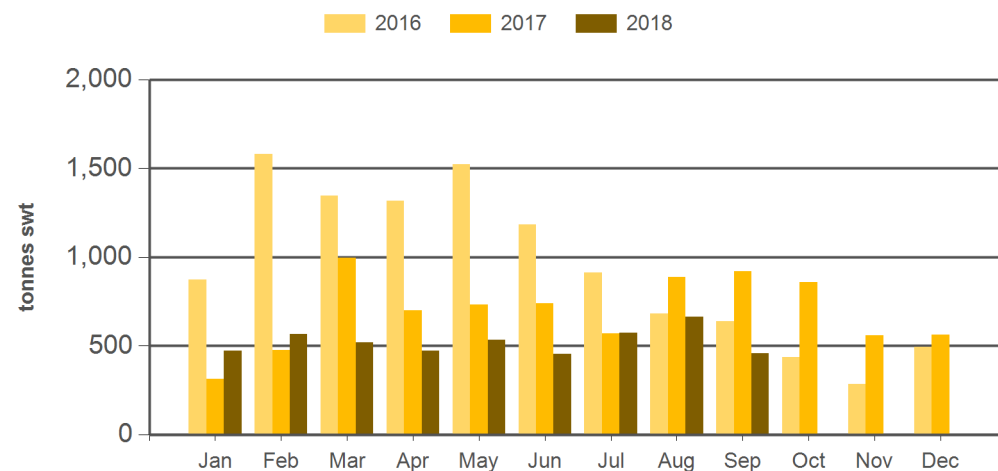
Source: xe.com, Prepared by MLA

Monthly grassfed beef exports to North America



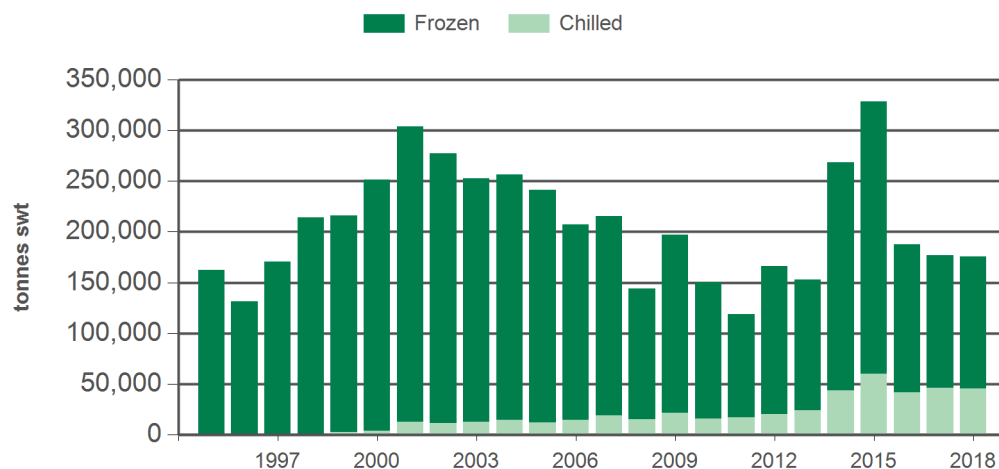
Source: DAWR, Prepared by MLA

Monthly grainfed beef exports to North America



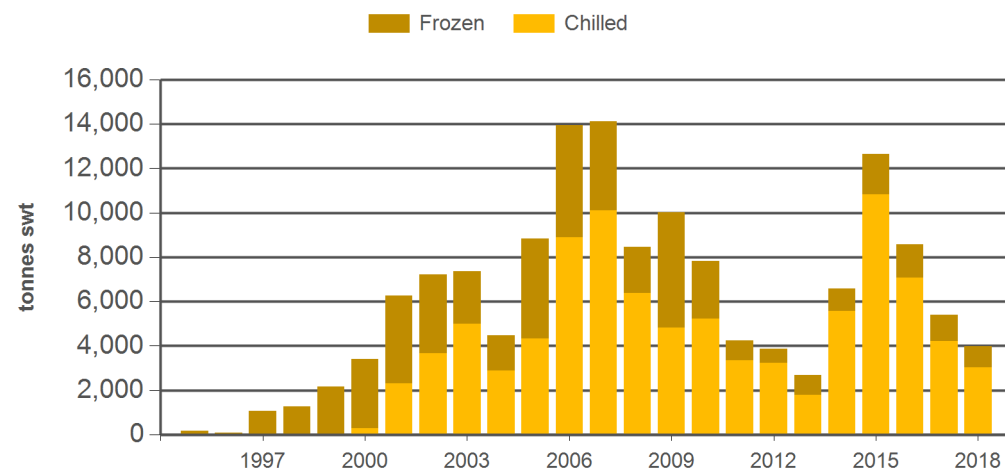
Source: DAWR, Prepared by MLA

Year-to-September grassfed beef exports to the US



Source: DAWR, Prepared by MLA

Year-to-September grainfed beef exports to the US



Source: DAWR, Prepared by MLA

Historical beef exports - Calendar year totals

Volume (tonnes swt)	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018 YTD	Y-O-Y % chg.
Nth America	401,602	358,827	329,909	306,394	310,042	243,938	264,834	193,149	178,672	240,070	231,097	431,731	459,218	261,425	254,190	197,427	1
US	368,010	349,744	319,752	295,267	296,099	234,779	251,479	185,035	167,820	224,111	212,703	397,889	415,951	242,013	234,112	179,750	-1
Canada	29,003	7,453	7,618	9,609	12,311	8,543	12,319	6,949	10,148	15,661	17,898	32,972	42,575	19,316	19,954	17,319	24
Mexico	4,588	1,631	2,540	1,518	1,633	616	1,036	1,166	703	298	497	870	692	96	124	357	425

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-September. Y-O-Y = Year-on-year. For further information email marketinfo@mla.com.au.