

12-months ending October

Volume (tonnes swt)	Chilled		Frozen		Total		
	12-months ending October	Y-O-Y % chg.	12-months ending October	Y-O-Y % chg.	12-months ending October	Y-O-Y % chg.	
TOTAL	Nth America	64,720	-1	191,153	2	255,873	1
	US	63,023	-1	169,422	-1	232,445	-1
	Canada	1,491	5	21,467	31	22,958	29
	Mexico	206	354	264	670	470	490

GRAIN	Nth America	4,745	-19	1,655	-22	6,400	-20
	US	4,094	-23	1,321	-12	5,415	-21
	Canada	643	18	234	-61	877	-24
	Mexico	8	890	100	768	108	775

GRASS	Nth America	59,975	1	189,498	2	249,473	2
	US	58,929	1	168,101	-1	227,030	-1
	Canada	848	-3	21,233	34	22,081	32
	Mexico	198	345	164	620	362	438

Calendar year-to-October

Chilled		Frozen		Total	
2018 YTD	Y-O-Y % chg.	2018 YTD	Y-O-Y % chg.	2018 YTD	Y-O-Y % chg.
55,502	-1	163,423	1	218,925	1
54,078	-1	145,382	-1	199,460	-1
1,262	-6	17,777	21	19,039	19
162	257	264	670	426	435

3,911	-26	1,368	-29	5,279	-27
3,414	-28	1,090	-16	4,505	-25
489	-10	177	-71	666	-42
8	890	100	768	108	775

51,591	1	162,055	2	213,646	2
50,663	1	144,292	-1	194,955	-
774	-4	17,599	25	18,373	23
154	246	164	620	318	372

Month of October

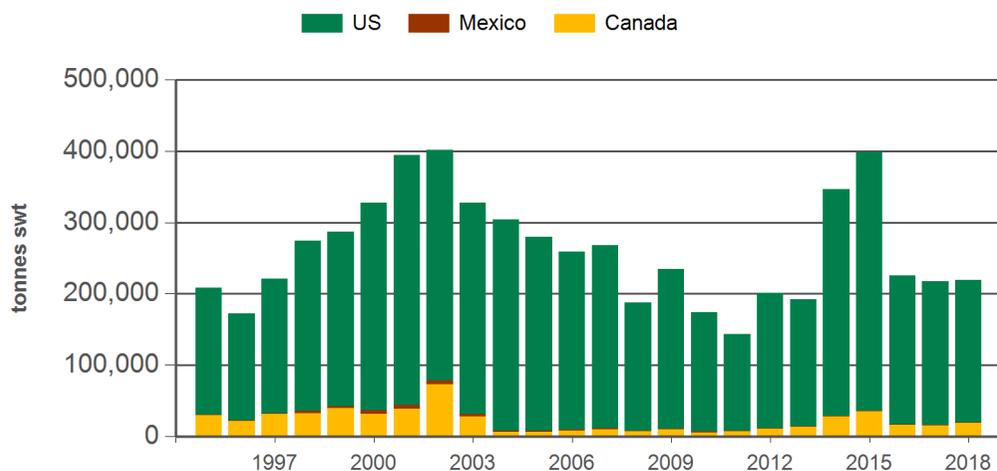
Chilled			Frozen			Total		
2018 October	M-O-M % chg.	Y-O-Y % chg.	2018 October	M-O-M % chg.	Y-O-Y % chg.	2018 October	M-O-M % chg.	Y-O-Y % chg.
5,774	8	22	15,724	-8	-2	21,498	-4	3
5,708	9	23	14,002	-3	-1	19,710	-	5
41	-62	-58	1,678	-38	-14	1,720	-39	-17
25	851	-	44	-	279	68	2,541	493

421	23	-29	137	17	-49	558	22	-35
391	30	-27	134	15	17	525	26	-19
28	-27	-53	2	-	-98	30	-21	-85
3	-	-	-	-	-	3	-	-77

5,353	7	29	15,587	-8	-1	20,940	-5	5
5,317	8	29	13,867	-3	-1	19,185	-	6
13	-81	-67	1,676	-38	-8	1,689	-39	-9
22	-	-	44	-	-	66	-	-

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-October. Y-O-Y = Year-on-year. M-O-M = Month-on-month. Grain is the prefix for grainfed beef. Grass is the prefix for grassfed beef. For further information email marketinfo@mla.com.au.

Year-to-October beef exports to North America



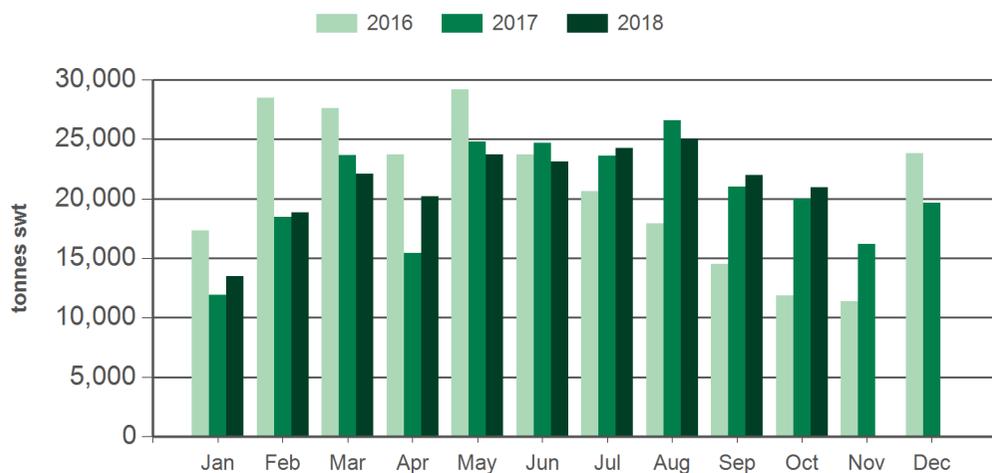
Source: DAWR, Prepared by MLA

AUD/USD



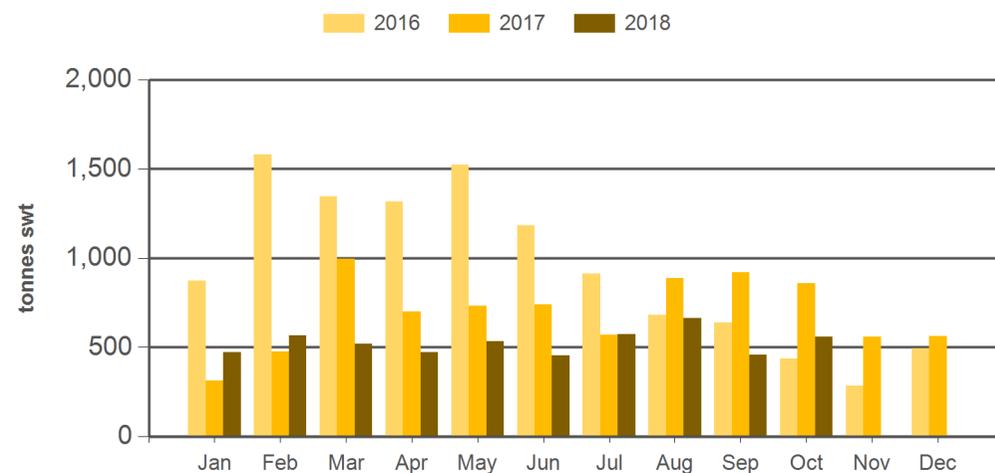
Source: xe.com, Prepared by MLA

Monthly grassfed beef exports to North America



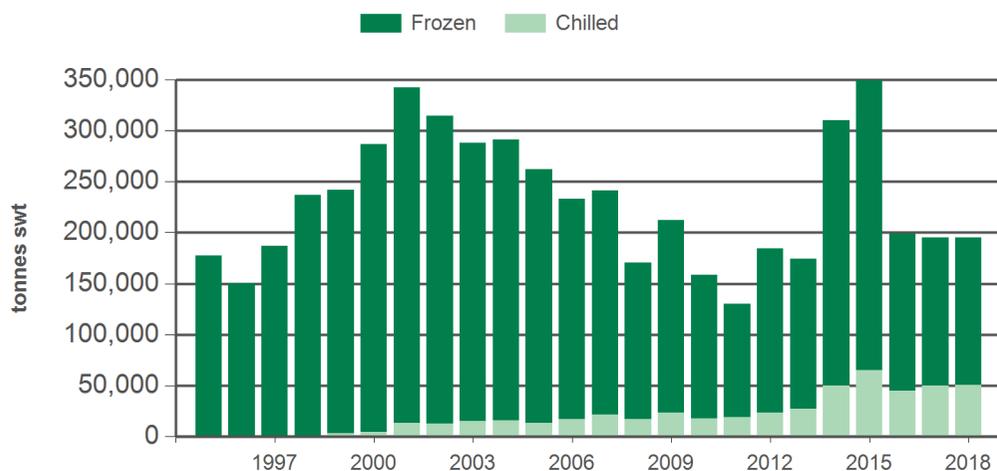
Source: DAWR, Prepared by MLA

Monthly grainfed beef exports to North America



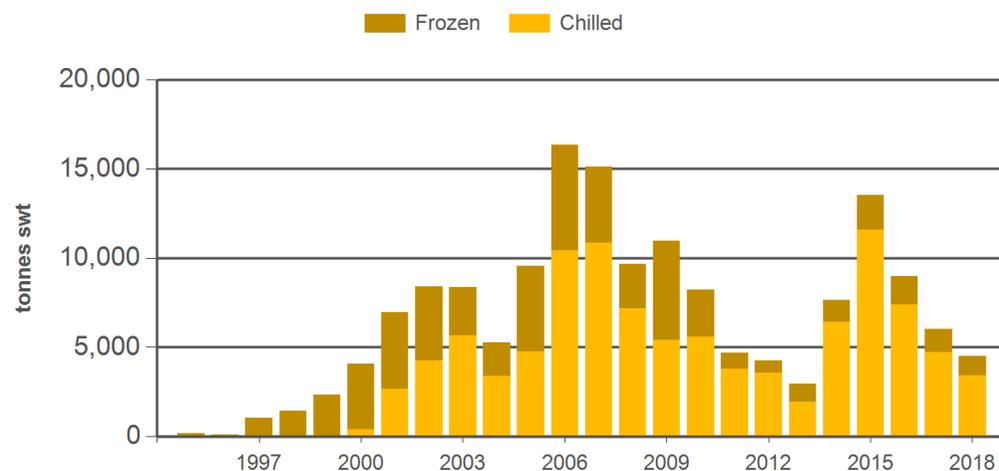
Source: DAWR, Prepared by MLA

Year-to-October grassfed beef exports to the US



Source: DAWR, Prepared by MLA

Year-to-October grainfed beef exports to the US



Source: DAWR, Prepared by MLA

Historical beef exports - Calendar year totals

Volume (tonnes swt)	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018 YTD	Y-O-Y % chg.
Nth America	401,602	358,827	329,909	306,394	310,042	243,938	264,834	193,149	178,672	240,070	231,097	431,731	459,218	261,425	254,190	218,925	1
US	368,010	349,744	319,752	295,267	296,099	234,779	251,479	185,035	167,820	224,111	212,703	397,889	415,951	242,013	234,112	199,460	-1
Canada	29,003	7,453	7,618	9,609	12,311	8,543	12,319	6,949	10,148	15,661	17,898	32,972	42,575	19,316	19,954	19,039	19
Mexico	4,588	1,631	2,540	1,518	1,633	616	1,036	1,166	703	298	497	870	692	96	124	426	435

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-October. Y-O-Y = Year-on-year. For further information email marketinfo@mla.com.au.