

12-months ending November

Volume (tonnes swt)	Chilled		Frozen		Total	
	12-months ending November	Y-O-Y % chg.	12-months ending November	Y-O-Y % chg.	12-months ending November	Y-O-Y % chg.
TOTAL						
Nth America	65,656	-	191,539	-	257,195	-
US	64,044	-	169,664	-3	233,708	-2
Canada	1,428	-5	21,509	23	22,937	21
Mexico	185	107	366	966	550	345

GRAIN						
Nth America	4,598	-24	1,695	-22	6,292	-24
US	4,025	-26	1,347	-13	5,372	-23
Canada	564	-10	234	-62	799	-36
Mexico	9	1,014	113	883	122	892

GRASS						
Nth America	61,058	2	189,844	-	250,903	-
US	60,019	2	168,317	-3	228,336	-2
Canada	863	-2	21,275	26	22,138	25
Mexico	176	99	252	1,008	428	285

Calendar year-to-November

Chilled		Frozen		Total	
2018 YTD	Y-O-Y % chg.	2018 YTD	Y-O-Y % chg.	2018 YTD	Y-O-Y % chg.
60,761	-	176,240	2	237,001	1
59,250	1	156,176	-	215,426	-
1,327	-10	19,699	19	21,025	17
185	107	366	966	550	345

4,181	-27	1,548	-25	5,730	-26
3,680	-28	1,239	-13	4,919	-24
492	-21	196	-68	689	-45
9	1,014	113	883	122	892

56,580	3	174,692	2	231,272	2
55,570	3	154,937	-	210,507	1
834	-2	19,502	22	20,337	21
176	99	252	1,008	428	285

Month of November

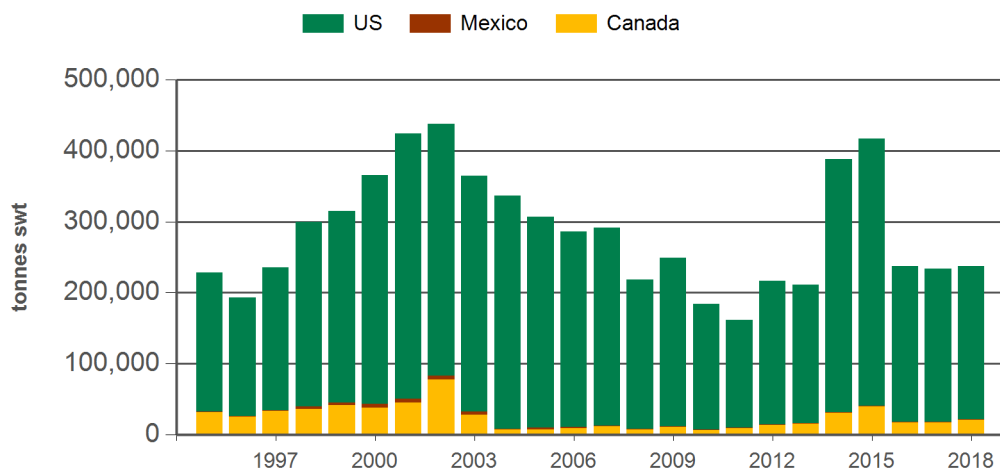
Chilled			Frozen			Total		
2018 November	M-O-M % chg.	Y-O-Y % chg.	2018 November	M-O-M % chg.	Y-O-Y % chg.	2018 November	M-O-M % chg.	Y-O-Y % chg.
5,259	-9	22	12,817	-18	3	18,077	-16	8
5,172	-9	25	10,794	-23	2	15,966	-19	9
64	56	-49	1,922	15	2	1,986	16	-1
23	-7	-48	102	133	-	125	83	184

270	-36	-35	181	32	28	451	-19	-19
266	-32	-21	148	10	22	414	-21	-9
4	-87	-96	19	719	-1	23	-26	-78
1	-62	-	13	-	-	14	452	-

4,989	-7	28	12,637	-19	3	17,626	-16	9
4,906	-8	29	10,645	-23	2	15,551	-19	9
61	358	34	1,903	14	2	1,964	16	3
22	-	-50	88	102	-	110	68	151

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-November. Y-O-Y = Year-on-year. M-O-M = Month-on-month. Grain is the prefix for grainfed beef. Grass is the prefix for grassfed beef. For further information email marketinfo@mla.com.au.

Year-to-November beef exports to North America



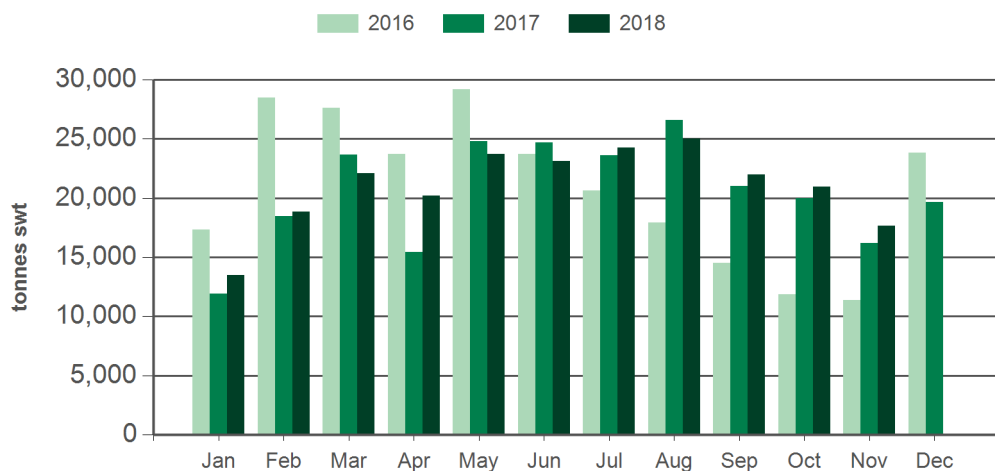
Source: DAWR, Prepared by MLA

AUD/USD



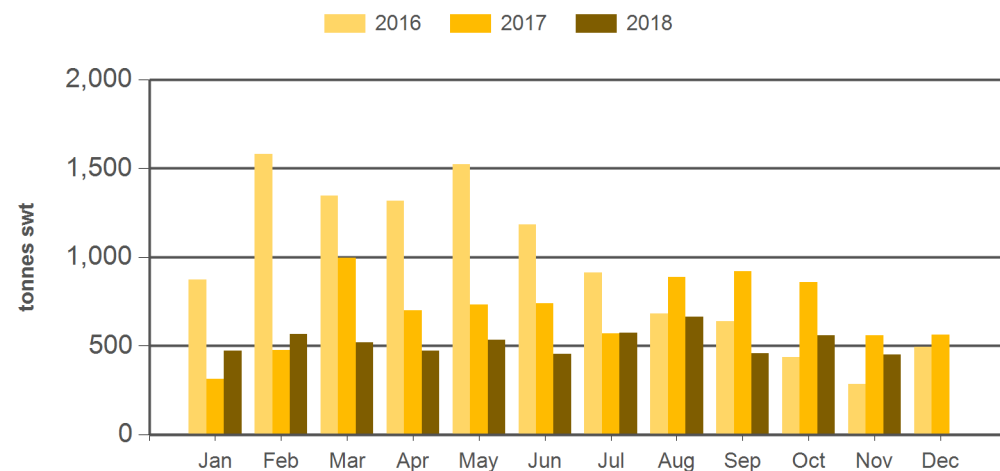
Source: xe.com, Prepared by MLA

Monthly grassfed beef exports to North America



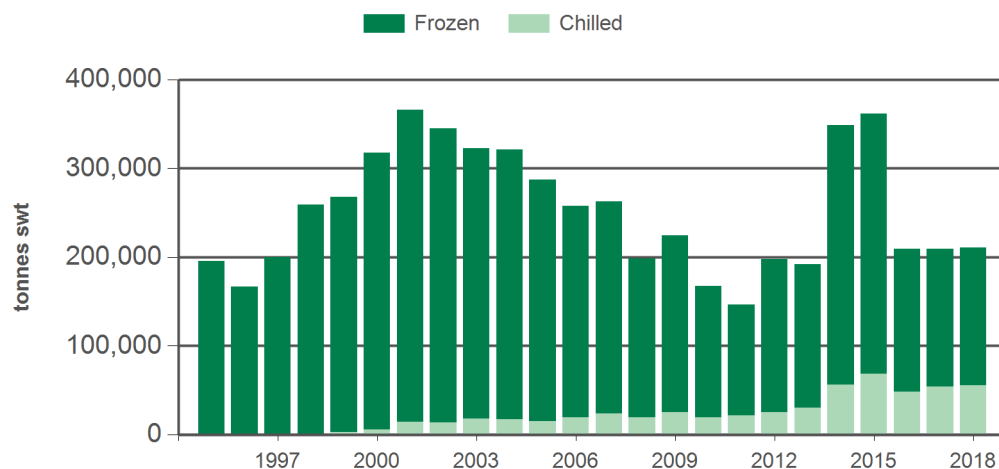
Source: DAWR, Prepared by MLA

Monthly grainfed beef exports to North America



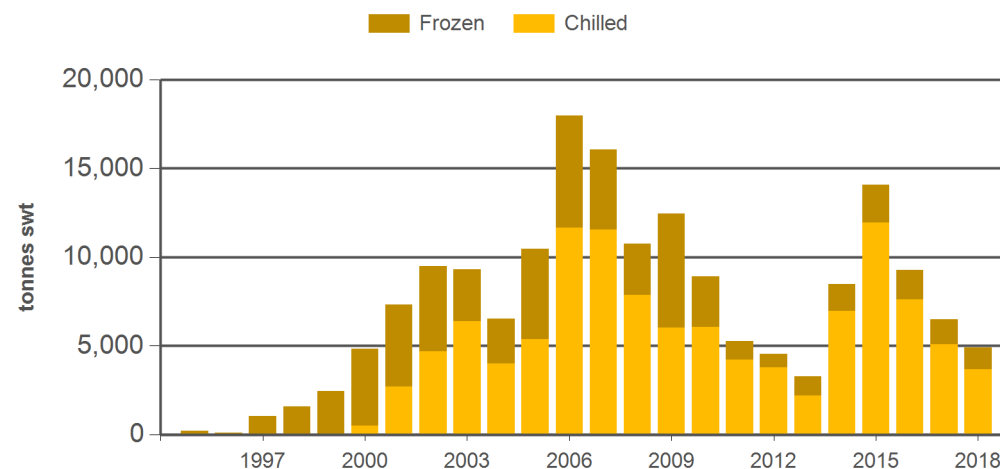
Source: DAWR, Prepared by MLA

Year-to-November grassfed beef exports to the US



Source: DAWR, Prepared by MLA

Year-to-November grainfed beef exports to the US



Source: DAWR, Prepared by MLA

Historical beef exports - Calendar year totals

Volume (tonnes swt)	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018 YTD	Y-O-Y % chg.
Nth America	401,602	358,827	329,909	306,394	310,042	243,938	264,834	193,149	178,672	240,070	231,097	431,731	459,218	261,425	254,190	237,001	1
US	368,010	349,744	319,752	295,267	296,099	234,779	251,479	185,035	167,820	224,111	212,703	397,889	415,951	242,013	234,112	215,426	0
Canada	29,003	7,453	7,618	9,609	12,311	8,543	12,319	6,949	10,148	15,661	17,898	32,972	42,575	19,316	19,954	21,025	17
Mexico	4,588	1,631	2,540	1,518	1,633	616	1,036	1,166	703	298	497	870	692	96	124	550	345

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-November. Y-O-Y = Year-on-year. For further information email marketinfo@mla.com.au.