

#### 12-months ending December

Volume (tonnes swt)	Chilled		Frozen		Total		
	12-months ending December	Y-O-Y % chg.	12-months ending December	Y-O-Y % chg.	12-months ending December	Y-O-Y % chg.	
<b>TOTAL</b>	Nth America	69,550	2	155,949	-22	225,498	-16
	US	66,842	-	144,912	-22	211,754	-16
	Canada	2,664	138	11,037	-14	13,701	-2
	Mexico	43	-60	-	-100	43	-96

<b>GRAIN</b>	Nth America	4,558	12	1,717	-5	6,275	7
	US	3,624	-	1,520	16	5,144	4
	Canada	892	125	197	36	1,090	101
	Mexico	42	-	-	-100	42	-89

<b>GRASS</b>	Nth America	64,991	2	154,231	-22	219,223	-16
	US	63,218	-	143,392	-22	206,610	-16
	Canada	1,772	146	10,839	-15	12,611	-6
	Mexico	1	-98	-	-100	1	-100

#### Calendar year-to-December

Chilled		Frozen		Total	
2020 YTD	Y-O-Y % chg.	2020 YTD	Y-O-Y % chg.	2020 YTD	Y-O-Y % chg.
69,550	2	155,949	-22	225,498	-16
66,842	-	144,912	-22	211,754	-16
2,664	138	11,037	-14	13,701	-2
43	-60	-	-	43	-96

4,558	12	1,717	-5	6,275	7
3,624	-	1,520	16	5,144	4
892	125	197	36	1,090	101
42	-	-	-	42	-89

64,991	2	154,231	-22	219,223	-16
63,218	-	143,392	-22	206,610	-16
1,772	146	10,839	-15	12,611	-6
1	-98	-	-100	1	-100

#### Month of December

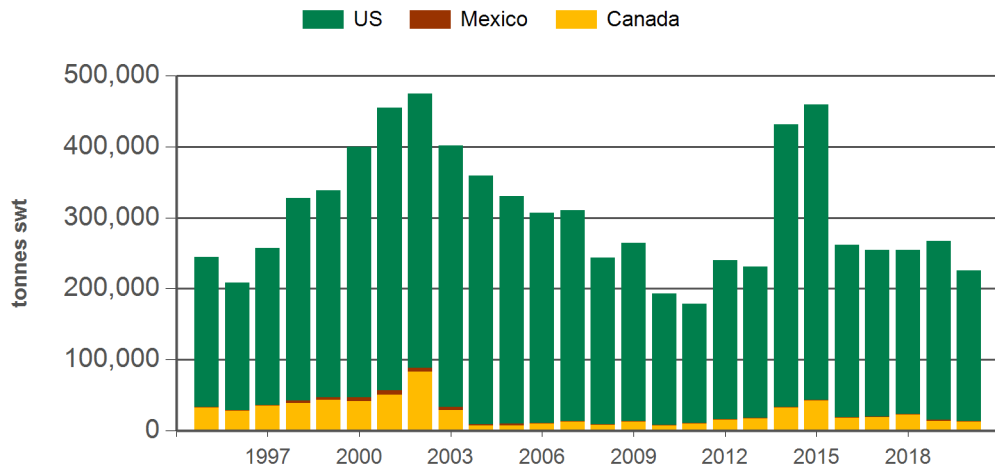
Chilled			Frozen			Total		
2020 December	M-O-M % chg.	Y-O-Y % chg.	2020 December	M-O-M % chg.	Y-O-Y % chg.	2020 December	M-O-M % chg.	Y-O-Y % chg.
5,988	44	-18	10,451	65	-53	16,439	57	-44
5,852	46	-18	9,362	68	-57	15,214	59	-47
124	-4	-9	1,089	47	64	1,213	39	52
12	41	152	-	-	-	12	41	152

294	-11	-26	117	-29	9	410	-17	-18
260	-1	-29	109	-34	1	369	-14	-22
22	-62	-17	8	-	-	29	-48	13
12	41	152	-	-	-	12	41	152

5,695	49	-18	10,334	68	-53	16,029	61	-45
5,592	49	-18	9,253	71	-57	14,845	62	-47
103	41	-7	1,081	46	63	1,184	45	53
-	-	-	-	-	-	-	-	-

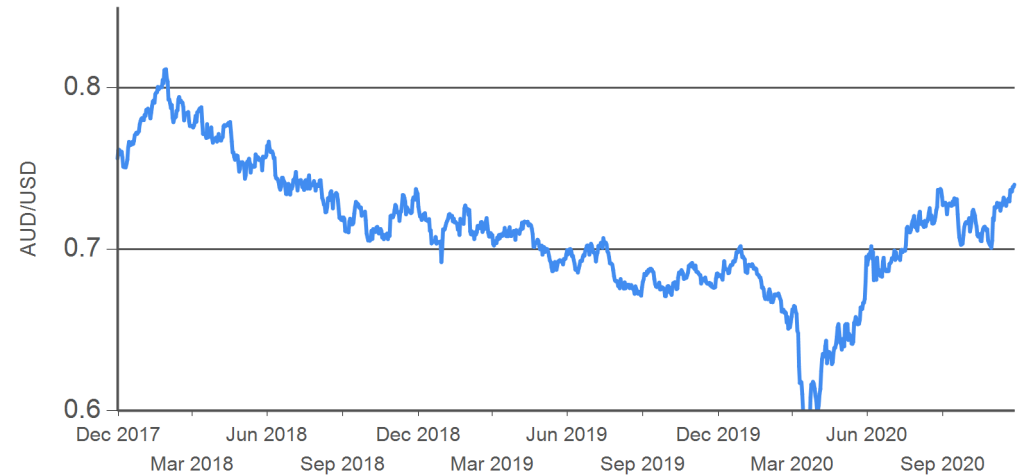
Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-December. Y-O-Y = Year-on-year. M-O-M = Month-on-month. Grain is the prefix for grainfed beef. Grass is the prefix for grassfed beef. For further information email [globalindustryinsights@mla.com.au](mailto:globalindustryinsights@mla.com.au).

#### Year-to-December beef exports to North America



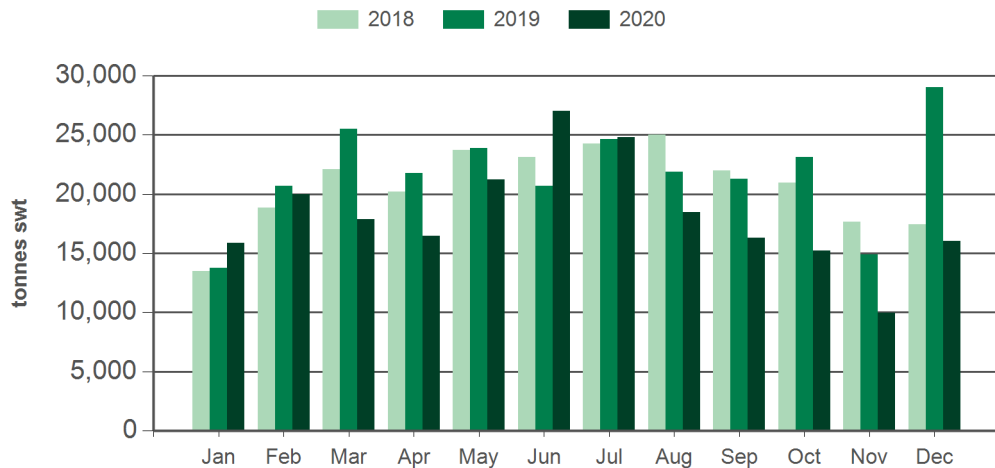
Source: DAWR, Prepared by MLA

#### AUD/USD



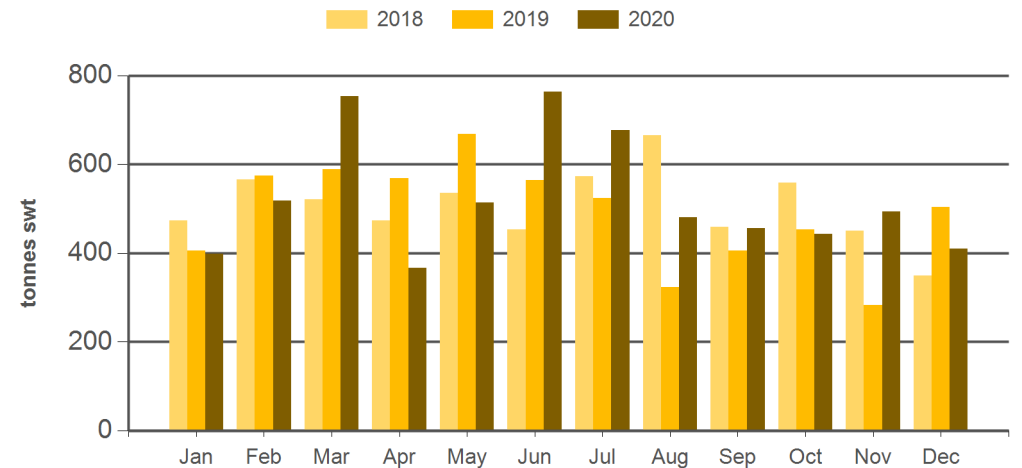
Source: xe.com, Prepared by MLA

#### Monthly grassfed beef exports to North America



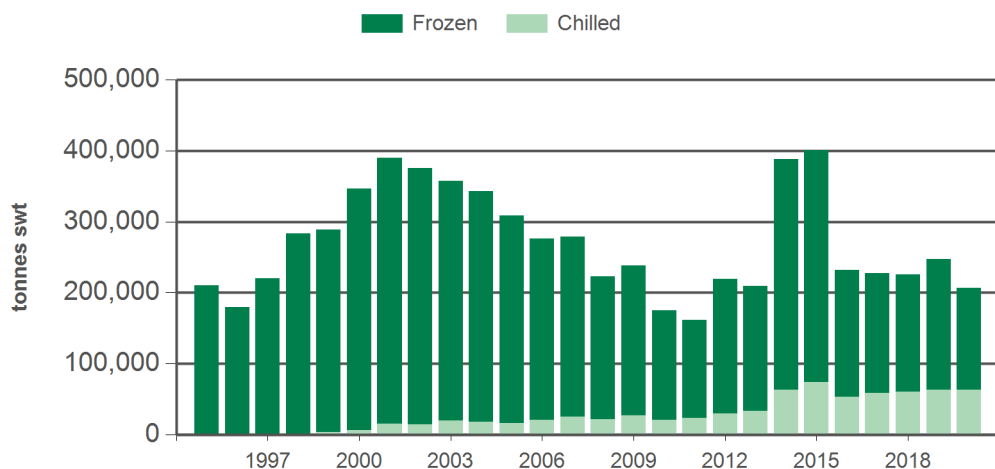
Source: DAWR, Prepared by MLA

#### Monthly grainfed beef exports to North America



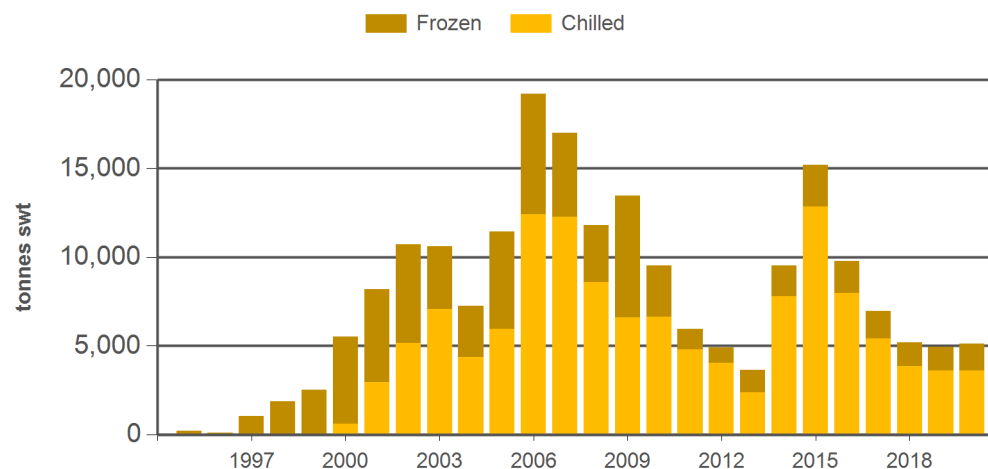
Source: DAWR, Prepared by MLA

#### Year-to-December grassfed beef exports to the US



Source: DAWR, Prepared by MLA

#### Year-to-December grainfed beef exports to the US



Source: DAWR, Prepared by MLA

#### Historical beef exports - Calendar year totals

Volume (tonnes swt)	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020 YTD	Y-O-Y % chg.
Nth America	329,909	306,394	310,042	243,938	264,834	193,149	178,672	240,070	231,097	431,731	459,218	261,425	254,190	254,781	266,982	225,498	-16
US	319,752	295,267	296,099	234,779	251,479	185,035	167,820	224,111	212,703	397,889	415,951	242,013	234,112	231,187	251,822	211,754	-16
Canada	7,618	9,609	12,311	8,543	12,319	6,949	10,148	15,661	17,898	32,972	42,575	19,316	19,954	22,990	13,997	13,701	-2
Mexico	2,540	1,518	1,633	616	1,036	1,166	703	298	497	870	692	96	124	604	1,163	43	-96

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-December. Y-O-Y = Year-on-year. For further information email [globalindustryinsights@mla.com.au](mailto:globalindustryinsights@mla.com.au).