

#### 12-months ending March

| Volume<br>(tonnes swt) | Chilled                      |                    | Frozen                       |                    | Total                        |                    |
|------------------------|------------------------------|--------------------|------------------------------|--------------------|------------------------------|--------------------|
|                        | 12-months<br>ending<br>March | Y-O-Y<br>%<br>chg. | 12-months<br>ending<br>March | Y-O-Y<br>%<br>chg. | 12-months<br>ending<br>March | Y-O-Y<br>%<br>chg. |
| Total                  | 14,211                       | -20                | 89,012                       | 2                  | 103,223                      | -2                 |
| Indonesia              | 2,931                        | -34                | 36,993                       | -9                 | 39,924                       | -11                |
| Philippines            | 481                          | -40                | 22,806                       | 9                  | 23,287                       | 7                  |
| Malaysia               | 1,991                        | -6                 | 6,562                        | 24                 | 8,553                        | 15                 |
| Singapore              | 3,940                        | -17                | 1,472                        | -71                | 5,412                        | -45                |
| Thailand               | 3,160                        | 2                  | 8,349                        | 107                | 11,509                       | 61                 |
| Vietnam                | 1,390                        | -42                | 12,168                       | 8                  | 13,558                       | 0                  |
| Other                  | 318                          |                    | 662                          |                    | 980                          |                    |

#### Calendar year-to-March

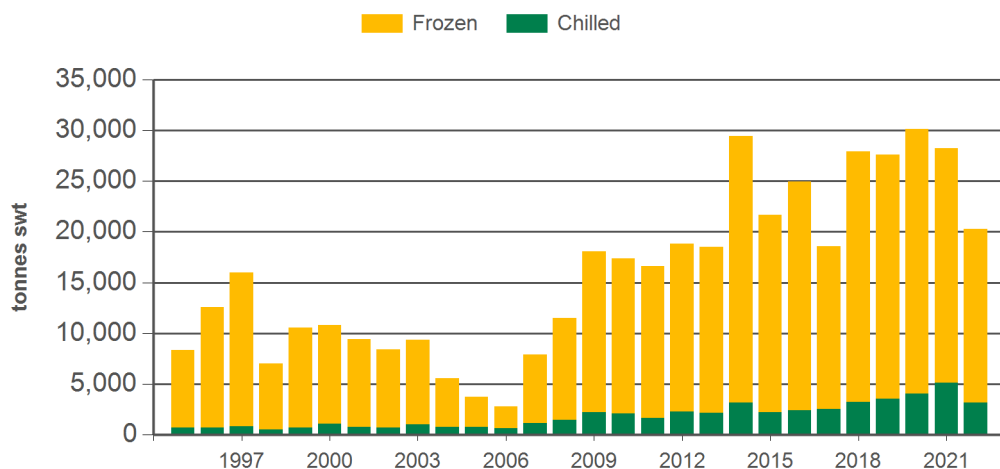
| Chilled     |                    | Frozen      |                    | Total       |                    |
|-------------|--------------------|-------------|--------------------|-------------|--------------------|
| 2022<br>YTD | Y-O-Y<br>%<br>chg. | 2022<br>YTD | Y-O-Y<br>%<br>chg. | 2022<br>YTD | Y-O-Y<br>%<br>chg. |
| 3,146       | -38                | 17,127      | -26                | 20,273      | -28                |
| 607         | -67                | 5,911       | -40                | 6,518       | -45                |
| 59          | -70                | 3,985       | -42                | 4,044       | -42                |
| 453         | 5                  | 1,187       | 42                 | 1,640       | 29                 |
| 867         | -20                | 265         | -43                | 1,132       | -27                |
| 843         | -9                 | 2,945       | 125                | 3,788       | 69                 |
| 240         | -54                | 2,711       | -26                | 2,951       | -29                |
| 77          |                    | 123         |                    | 200         |                    |

#### Month of March

| Chilled       |                    |                    | Frozen        |                    |                    | Total         |                    |                    |
|---------------|--------------------|--------------------|---------------|--------------------|--------------------|---------------|--------------------|--------------------|
| 2022<br>March | M-O-M<br>%<br>chg. | Y-O-Y<br>%<br>chg. | 2022<br>March | M-O-M<br>%<br>chg. | Y-O-Y<br>%<br>chg. | 2022<br>March | M-O-M<br>%<br>chg. | Y-O-Y<br>%<br>chg. |
| 1,417         | 32                 | -35                | 8,412         | 65                 | -19                | 9,829         | 59                 | -22                |
| 406           | 148                | -54                | 2,700         | 58                 | -32                | 3,105         | 66                 | -36                |
| 7             | -74                | -93                | 2,398         | 156                | -26                | 2,406         | 149                | -28                |
| 178           | 7                  | -28                | 474           | 3                  | -5                 | 651           | 4                  | -13                |
| 371           | 29                 | -8                 | 65            | -50                | -74                | 436           | 4                  | -34                |
| 341           | 19                 | -8                 | 1,461         | 82                 | 107                | 1,802         | 66                 | 68                 |
| 77            | -27                | -33                | 1,219         | 18                 | -27                | 1,297         | 13                 | -28                |
| 38            |                    |                    | 95            |                    |                    | 132           |                    |                    |

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-March. Y-O-Y = Year-on-year. M-O-M = Month-on-month. For further information email [globalindustryinsights@mla.com.au](mailto:globalindustryinsights@mla.com.au).

#### Year-to-March beef exports to South East Asia



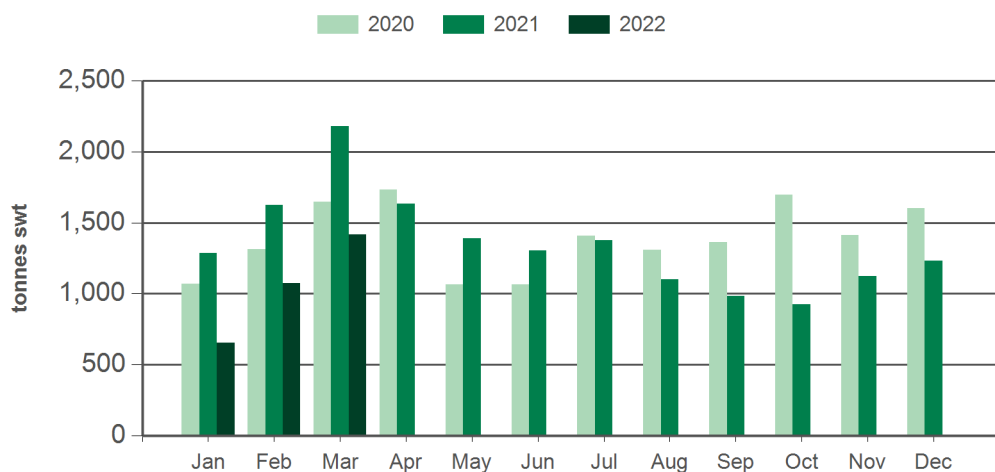
Source: DAWR, Prepared by MLA

#### AUD/USD



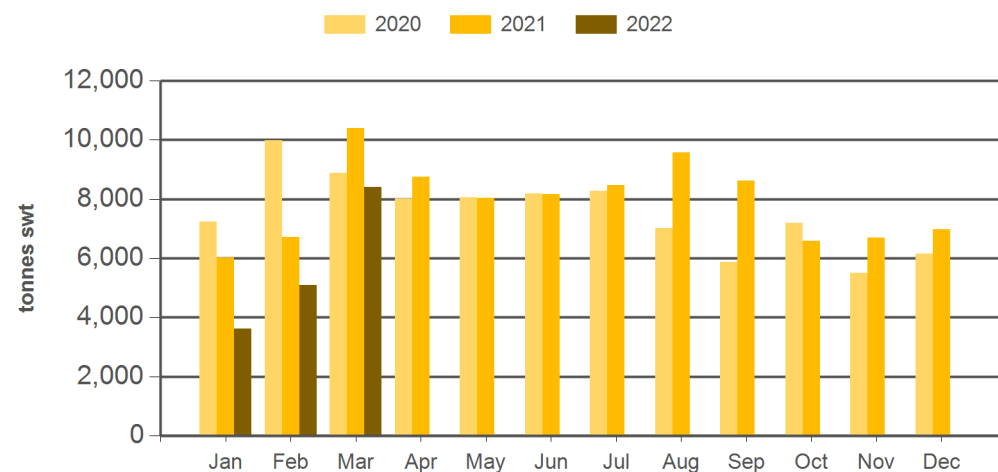
Source: xe.com, Prepared by MLA

#### Monthly chilled beef exports to South East Asia



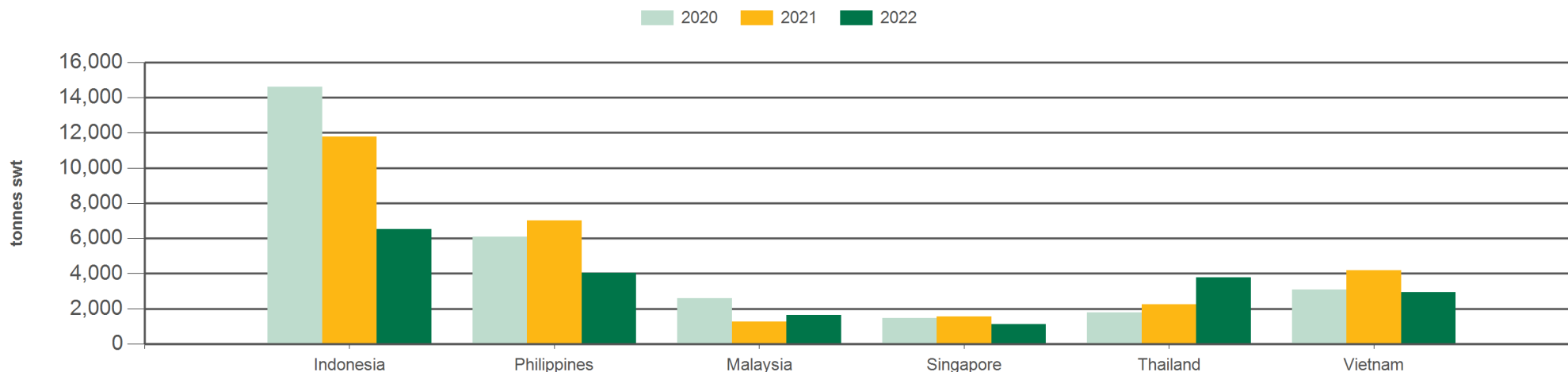
Source: DAWR, Prepared by MLA

#### Monthly frozen beef exports to South East Asia



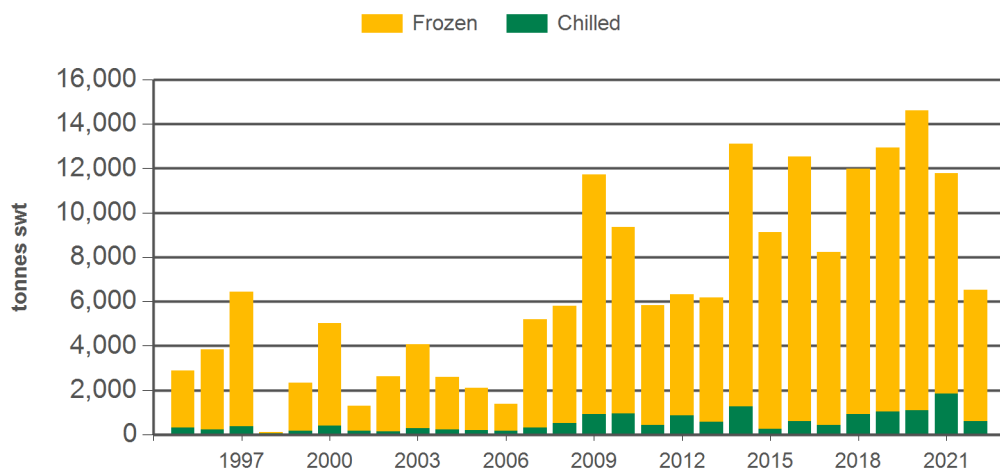
Source: DAWR, Prepared by MLA

### Year-to-March beef exports to South East Asia



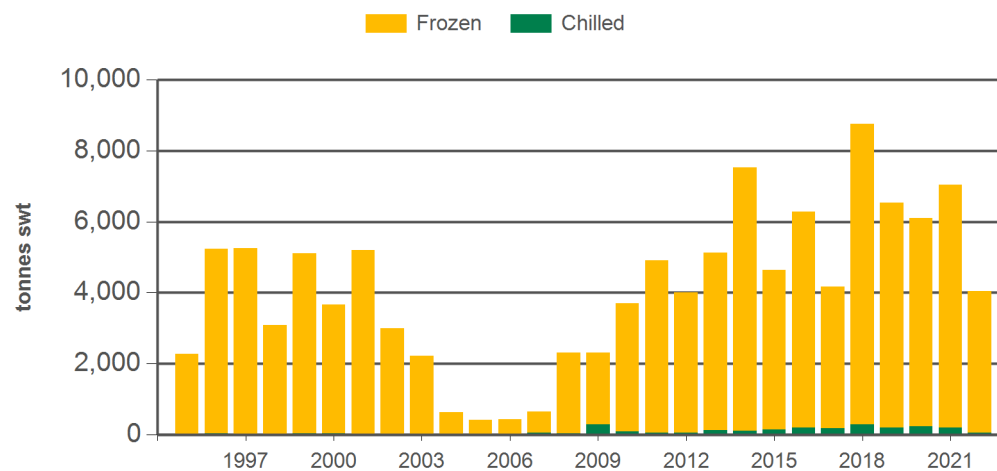
Source: DAWR, Prepared by MLA

### Year-to-March beef exports to the Indonesia



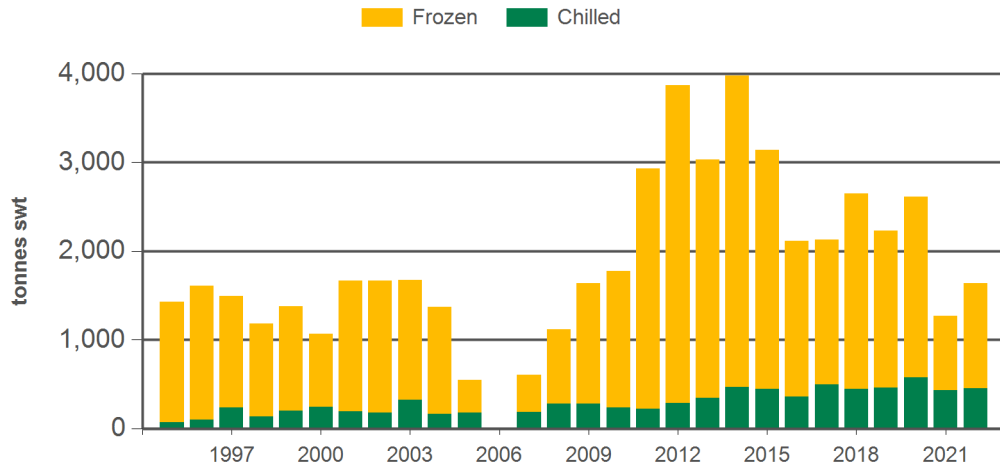
Source: DAWR, Prepared by MLA

### Year-to-March beef exports to the Philippines



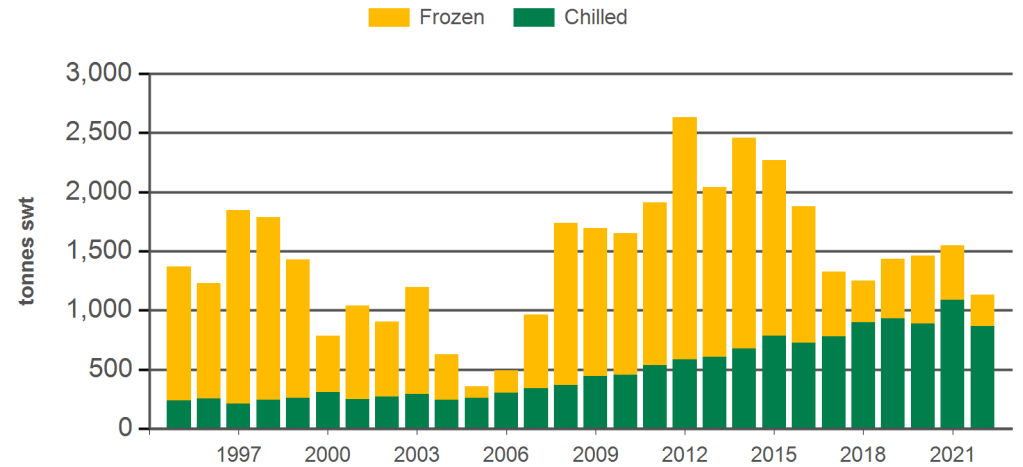
Source: DAWR, Prepared by MLA

#### Year-to-March beef exports to Malaysia



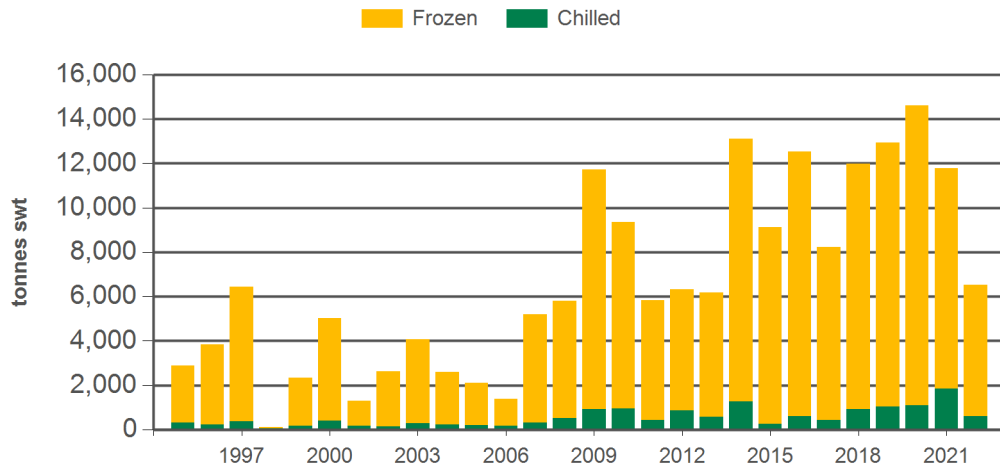
Source: DAWR, Prepared by MLA

#### Year-to-March beef exports to Singapore




Source: DAWR, Prepared by MLA

#### Year-to-March beef exports to Indonesia




Source: DAWR, Prepared by MLA


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#### Historical beef exports - Calendar year totals

| Volume (tonnes swt) | 2007   | 2008   | 2009   | 2010   | 2011   | 2012   | 2013    | 2014    | 2015   | 2016    | 2017    | 2018    | 2019    | 2020    | 2021    | 2022 YTD | Y-O-Y % chg. |
|---------------------|--------|--------|--------|--------|--------|--------|---------|---------|--------|---------|---------|---------|---------|---------|---------|----------|--------------|
| Total               | 41,233 | 63,862 | 87,069 | 90,277 | 89,351 | 88,036 | 100,461 | 119,939 | 96,271 | 119,879 | 111,219 | 129,387 | 121,592 | 107,094 | 111,179 | 20,273   | -28          |
| Indonesia           | 26,788 | 33,018 | 51,815 | 48,436 | 39,590 | 27,097 | 39,418  | 53,140  | 39,134 | 61,676  | 49,698  | 57,349  | 57,637  | 47,733  | 45,178  | 6,518    | -45          |
| Philippines         | 3,416  | 14,143 | 16,960 | 19,205 | 20,998 | 25,718 | 26,992  | 34,352  | 25,352 | 29,431  | 33,267  | 36,788  | 25,844  | 20,777  | 26,273  | 4,044    | -42          |
| Malaysia            | 3,303  | 6,183  | 8,027  | 11,701 | 14,436 | 15,544 | 15,935  | 13,105  | 12,344 | 10,391  | 10,631  | 10,840  | 9,986   | 8,756   | 8,181   | 1,640    | 29           |
| Singapore           | 5,534  | 8,061  | 7,472  | 7,622  | 9,659  | 14,087 | 10,564  | 10,094  | 8,767  | 6,967   | 5,772   | 6,109   | 6,336   | 9,792   | 5,828   | 1,132    | -27          |
| Thailand            | 1,541  | 1,426  | 1,595  | 1,834  | 2,499  | 2,789  | 4,263   | 5,422   | 5,897  | 5,565   | 5,903   | 6,381   | 6,721   | 6,683   | 9,961   | 3,788    | 69           |
| Vietnam             | 499    | 764    | 926    | 977    | 1,475  | 2,212  | 2,278   | 2,902   | 3,721  | 4,942   | 5,051   | 10,795  | 13,925  | 12,531  | 14,791  | 2,951    | -29          |
| Other               | 152    | 266    | 273    | 502    | 694    | 588    | 1,010   | 924     | 1,055  | 908     | 898     | 1,126   | 1,142   | 821     | 969     | 200      |              |

Source: DAWR. SWT = Shipped weight. YTD = Calendar year-to-March. Y-O-Y = Year-on-year. For further information email [globalindustryinsights@mla.com.au](mailto:globalindustryinsights@mla.com.au).